

About Precision Value Based Management

<u>Precision Value Based Management</u> owns the very technology that grades and rank providers for payers, hospital systems and ACOs. They know exactly what is expected of every provider, and the individual medical necessities of each individual patient. Their institutional partners are currently tracking 21+ million patients with this technology. No EHR or other technology platform can do this.

Within the results of each ongoing patient encounter, further medical necessities and care plans are continually created. This drives superior value-based metrics and the very significant associated revenue that comes with it. With a network of over 6,000 PAs, NPs, and MAs, all work is completed for the practice in the background away from the office workflow.

The PVBM platform is interoperable with any diagnostic or ancillary service, thus identifying and providing medical necessities and patient engagement for these services. This is invaluable to the service provider/physician relationship and their ability to engage the entire patient population based on proven objective need.

PVBM also provides a Risk Stratification with a Social Determinants of Health overlay to triage urgent patient needs within the population. Where needed, these patients may be directed to the proper resources for issues involving mental and emotion health, as well as anxiety and depression. This too provides revenue for the practice and also operates in the background.

For his efforts for PVBM, Doug Sparks, CEO and Founder of PVBM will recognized and awarded as one of the Top 100 Visionaries in Healthcare at the <u>International Forum for Advancements in</u> <u>Healthcare Conference (IFAH) at the MGM Grand Resort on June 24th</u>.

Other Precision or PVBM Related Websites

- 1. <u>PVBMPatientPortal.com</u> Our patient engagement website personalized for each provider.
- 2. <u>Precision VBM University</u> Our technology training portal.
- 3. <u>PVBM Health</u> Our patient waiting room app and pay per click marketplace.
- 4. <u>Precision MD App</u> Our database of over 650 medical algorithms and calculators.
- 5. <u>Precision OnCall MD</u> Our telemedicine and PA/NP Opportunity Center.

Please continue on to a bullet point list of services provided by PVBM





Precision Value Based Management

Our Technology Platform Avoids Medicare's 9% Penalties & Drives Significant Missed Revenue

- 1. <u>Precision Value Based Management</u> owns the very technology that grades and ranks physicians for payers, hospital systems and ACOs.
- 2. We know exactly what is expected from each provider, and medical necessities of every patient.
- 3. Within the results of each subsequent patient encounter, further medical necessities and care plans are generated on an ongoing basis. Why is this important?
- 4. In the value-based world, failure to act on medical necessities creates penalties, currently 9%.
- 5. If not compliant by the end of 2022, providers will have their reimbursements greatly reduced.
- 6. Completing these mandated tasks produces very significant revenue and compliance metrics.
- 7. <u>Our sample Initial Practice Value (IPV) from our smallest practice missed out on \$554,559.26.</u> We're happy to provide a complimentary report to tell you exactly what you are missing.
- 8. Precision is 50% owned by the technology architects of institutional grading and ranking systems, therefore we are the only ones in the market with these functions and capabilities.

<u>Question – Doesn't my EHR handle these issues</u>?

Answer – NO! The EHR is a forensic tool in that it only reports on what you did, not the hundreds of things you missed. Your system may have a small number of these 32 total population health assessments, but it cannot determine ongoing individual medical necessities for each patient, nor can it connect with these individual requirements to the entire patient population with one click, nor does it have a network of 6,000 NPs and PAs to do these tasks on behalf of the practice. We literally do everything on the provider's behalf, in the background, away from the practice workflow.

Other Features

- 1. Along with your IPV we will give you a "Risk Stratification" analysis which ranks your patients from sickest to healthiest to help you to triage your patient base.
- 2. Once we engage your practice, we will overlay <u>Social Determinants of Health</u> on top of this medical data to give a true risk analysis.
- 3. For example, a patient with a "Precision Value" of 80, may drop to 68 once their social aspects are considered. This is incredibly beneficial in treating and tracking your patients.
- 4. We also have billable resources to which to refer those found to be suffering with mental or emotional issues. These services too, operate away from the practice workflow.
- 5. We own and deploy a unique blockchain technology for the ultimate in security.
- 6. Check out our "Tokens" or cryptocurrency (<u>HLX-Health Life Exchange</u>) for pay per click services.

Program Options – Click Here for Program Options

We have three great programs to choose from depending on your needs and goals. Please review the descriptions and spreadsheets to see the financial implications and benefits of each model. <u>Then</u> go to our website at <u>precisionvbm.com</u>, review the short PDF or video at the top, and the scroll down to the Benefits for the Provider.

Getting Started in 24 Hours - Once you see what our sample practice missed in dollars and cents, you're immediately going to want the same information for your practice. Simply go to the <u>Signup tab</u> and follow the directions and we will have your spreadsheet to you within 24 hours of receiving your data. Our platform also works for self-insureds, ACOs, hospitals, Home Health, ALFs/SNFs, ancillary service providers etc. Learn more about these under the <u>"Opportunities" tab of our website here</u>.



