



Precision Value Based Management

Physicians are losing out on hundreds of thousands of dollars annually in missed mandated value-based metrics and population health assessments not supported by their EMRs.

Most physicians think that they are already doing these things via their EMRs. Not true! Your EMR is a forensic tool in that it only tells you what you did and not the hundreds of things you missed. It also can't engage your patients to complete the task. Only PVBM can!

Precision Value Based Management owns the very technology that grades and ranks physicians for payers, hospital systems and ACOs, with over 21 million patients currently being tracked. We know exactly what is expected of each physician practice. For example, even if you did Annual Wellness Visits/AWV and Health Risk Assessments/HRA for every patient, you will still be penalized for failing to act on medical necessities found within those results. Most physicians are completely unaware this is even happening. Only our platform can identify these deficiencies, engage your patients, and drive this missed revenue for you! In 24 hours we can tell you exactly what revenue you are missing!

Benefits to the physician:

1. Engage entire patient population with one click rather than waiting for them to appear on your office schedule. Scaled up revenue NOW!
2. There is no upfront cost, and nothing is owed until after insurance pays.
3. Workflow is amazingly simple with minimal burden on your office staff. Simply share our color coded results with your patients and you bill for our assessments and an office visit.
4. Physician keeps 80% of the revenue if you use your own MA, or 60% if you use our staff.
5. We can also bill on your behalf for services we provide for you at 7% if you want that option.
6. EXAMPLE – Every Medicare patient requires four assessments annually that reimburse at about \$400 total. Medicare will pay you in 14 days but our flat rate is only \$80 if you provide the MA, and \$160 if we provide the staff! Ten-minute assessment with ten-minute report.
7. Already have an in-house program such as CCM, RPM, Sleep, Allergy, ANS, etc.? We can grow those for you as well by identifying medical necessity and then engaging your patients to enroll.
8. We own our own CCM and RPM so why pay someone else to use theirs? You keep 80% or 60% depending on whose staff was used. These programs added when we share the results of the first round of assessments.

For more information please go to our website at precisionvbm.com and click on the Two Minute Overview tab at the top for our Term Sheet and Proforma. Thanks so much!

