PRECISION VBM PRACTICE VALUATION EXAMPLES- POST PAY

Example 1

Group Revenue Analysis

Revenue Analysis for HOSPITAL ABC

Category	Grp Name	Providers	Patients	Services	Perfrmd(%)	Missed($$)
A1C	HOSPITAL ABC	455	30,808	24,600	21.6%	$870K
ABI	HOSPITAL ABC	455	30,972	0	0.0%	$3M
ACP	HOSPITAL ABC	455	84,087	496	0.6%	$7M
AWV	HOSPITAL ABC	455	84,087	22,338	26.6%	$8M
BHI	HOSPITAL ABC	455	28,647	0	0.0%	$21M
BHI-CoCM	HOSPITAL ABC	455	0	0	0.0%	$0
CCM	HOSPITAL ABC	455	58,945	1,359	0.2%	$42M
COG_ACP	HOSPITAL ABC	455	11,562	0	0.0%	$3M
EKG	HOSPITAL ABC	455	56,117	8,964	17.4%	$781K
RPM-CDM	HOSPITAL ABC	455	58,945	0	0.0%	$35M
RPM-DC	HOSPITAL ABC	455	58,945	0	0.0%	$35M
RPM-Setup	HOSPITAL ABC	455	58,945	0	0.0%	$1M
Spiro	HOSPITAL ABC	455	13,937	485	1.7%	$870K

Medicare Lives: HOSPITAL ABC

84,087

Total Providers

455

Avg Risk Score: HOSPITAL ABC

1.57

Providers Analyzed

411

Revenue Missed for HOSPITAL ABC

$157,889,010

Revenue Analysis for HOSPITAL ABC

FULLNAME	Specialty	OrgName(GrpRevAnalysis)	Patients	DualCount	NonDualCount	AvgRiskScore
Muthuri, Leah	Internal Medicine	HOSPITAL ABC	184	18	166	1.3
Hahn, Scott	Family Practice	HOSPITAL ABC	159	14	145	1.2
Bodnar, Natalie	Internal Medicine	HOSPITAL ABC	335	56	279	2.5
Bathini, Syduiu	Internal Medicine	HOSPITAL ABC	379	55	324	2.4
Stamps, Jamie	Family Practice	HOSPITAL ABC	107			0.9
Serve, Marc	Family Practice	HOSPITAL ABC	60			1.1
Schellhase, Jill	Family Practice	HOSPITAL ABC	152	11	141	1.0
Dhawale, Ravi	Endocrinology	HOSPITAL ABC	605	30	575	1.3
Cho, Nami	Internal Medicine	HOSPITAL ABC	127	13	114	0.9
Johnson, Scott	Internal Medicine	HOSPITAL ABC	236			0.9
Stefanoski, Stevco	Internal Medicine	HOSPITAL ABC	352	52	300	2.4
Sodhi, Ajay	Internal Medicine	HOSPITAL ABC	172	89	83	4.6
Taddeo, Ronald	Internal Medicine	HOSPITAL ABC	157			1.0
Jipa, Mihai	Internal Medicine	HOSPITAL ABC	194			1.4
Dorado, James	Internal Medicine	HOSPITAL ABC	138	11	127	1.3
Sorg, Laura	Family Practice	HOSPITAL ABC	187	18	169	1.2
Trgovac, Tracey	Internal Medicine	HOSPITAL ABC	273	13	260	1.3
Thome, Alicia	Endocrinology	HOSPITAL ABC	207			1.5

Example 2

Group Revenue Analysis

Revenue Analysis for HOSPITAL XYZ

Category	Grp Name	Providers	Patients	Services	Perfrmd(%)	Missed($$)
A1C	HOSPITAL XYZ	518	13,011	3,195	10.1%	$281K
ABI	HOSPITAL XYZ	518	15,089	521	3.5%	$2M
ACP	HOSPITAL XYZ	518	41,197	19	0.0%	$3M
AWV	HOSPITAL XYZ	518	41,197	171	0.4%	$9M
BHI	HOSPITAL XYZ	518	12,364	0	0.0%	$9M
BHI-CoCM	HOSPITAL XYZ	518	0	0	0.0%	$0
CCM	HOSPITAL XYZ	518	29,050	0	0.0%	$21M
COG_ACP	HOSPITAL XYZ	518	2,903	0	0.0%	$726K
EKG	HOSPITAL XYZ	518	26,253	3,471	21.9%	$240K
RPM-CDM	HOSPITAL XYZ	518	29,050	0	0.0%	$17M
RPM-DC	HOSPITAL XYZ	518	29,050	0	0.0%	$17M
RPM-Setup	HOSPITAL XYZ	518	29,050	0	0.0%	$581K
Spiro	HOSPITAL XYZ	518	3,188	1,646	25.8%	$164K

Medicare Lives: HOSPITAL XYZ

17,302

Total Providers

518

Avg Risk Score: HOSPITAL XYZ

1.53

Providers Analyzed

77

Revenue Missed for HOSPITAL XYZ

$31,540,466

Revenue Analysis for HOSPITAL XYZ

FULLNAME	Specialty	OrgName(GrpRevAnalysis)	Patients	DualCount	NonDualCount	AvgRiskScore
Abrokwah, Frederick	Internal Medicine	HOSPITAL XYZ	485	155	330	2.0
Romandine Kratz, Amy	Family Practice	HOSPITAL XYZ	22			1.0
Smullen, Paul	Family Practice	HOSPITAL XYZ	324	74	250	1.4
Lee, Francis	Internal Medicine	HOSPITAL XYZ	203	53	150	2.3
Gavaga, Alexa	Internal Medicine	HOSPITAL XYZ	12			0.7
Zenebe, Luiseged	Internal Medicine	HOSPITAL XYZ	182	56	126	2.6
Soliman, Manal	Family Practice	HOSPITAL XYZ	74	23	51	0.9
Tetteh, Shirley	Internal Medicine	HOSPITAL XYZ	325	115	210	2.5
Mildenberg, Christopher	Internal Medicine	HOSPITAL XYZ	37			1.1
Adu-Gyamfi, Kwabena	Internal Medicine	HOSPITAL XYZ	438	113	325	2.0
Bell, James	Family Practice	HOSPITAL XYZ	224	29	195	1.2
Cavallin, Geffrey	Internal Medicine	HOSPITAL XYZ	454	117	337	2.5
Bottei, Gregory	Internal Medicine	HOSPITAL XYZ	627	137	490	2.2
Schmitz, Paul	Internal Medicine	HOSPITAL XYZ	478	41	437	1.0
Sora, Alin	Internal Medicine	HOSPITAL XYZ	345	99	246	2.2
Sommer, Todd	Family Practice	HOSPITAL XYZ	298	77	221	2.4
Halim, Olan	Internal Medicine	HOSPITAL XYZ	292	54	238	1.1
Hudzinski, Janeen	Family Practice	HOSPITAL XYZ	288	73	215	1.1

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PRECISIONVBM PRACTICE VALUATION EXAMPLES- POST PAY

Example 3

Provider Revenue Analysis

Physician Clinic ABC

Category	Patients	Services	Performed	Missed($$)
A1C	236	121	12.8%	$8,161
ABI	236		0.0%	$25,960
ACP	427	246	57.6%	$19,132
AWV	590	237	40.2%	$44,785
BHI	443		0.0%	$318,960
BHI-CoCM	0		0.0%	$0
CCM	443		0.0%	$318,960
COG_ACP	100		0.0%	$21,000
EKG	443	24	5.4%	$4,135
RPM-COM	443		0.0%	$265,800
RPM-DC	443		0.0%	$265,800
RPM-Setup	443		0.0%	$8,860
Spiro	207	84	20.3%	$9,416

Missed Revenue for All
$992K

Avg Risk Score
1.82

Patients with COPD
207

Provider performance as a % of target (VBP-AVG PPPY)
$$ PerPat (Prov Avg)
$545
25%
Target FFS
$2,200

Total # of Patients
590

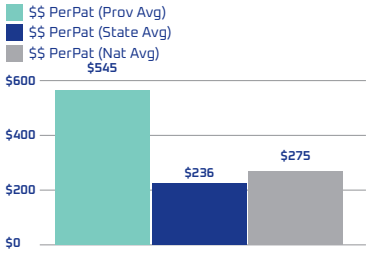
Patients with RAOA
319

Provider performance as a % of target (VBP-AVG PPPY)
$$ PerPat (Prov Avg)
$545
29%
Target For PCP
$1,888

Patients with Hypertension
443

Patients with AFIB
89

Avg Revenue Per Patient (Prov Vs Nat Avg)



Patients with Diabetes
236

Patients with CHF
165

Patients with Hyperlipidemia
437

Patients with CKD
224

Patients with Asthma
41

Patients with Alz
100

Example 4

Provider Revenue Analysis

Physician XYZ

Category	Patients	Services	Performed	Missed($$)
A1C	188	367	48.8%	$3,680
ABI	188		0.0%	$20,680
ACP	576		0.0%	$46,080
AWV	628	332	52.9%	$36,375
BHI	371		0.0%	$267,120
BHI-CoCM	0		0.0%	$0
CCM	371		0.0%	$267,120
COG_ACP	44		0.0%	$9,240
EKG	371	40	10.8%	$3,292
RPM-COM	371		0.0%	$222,600
RPM-DC	371		0.0%	$222,600
RPM-Setup	371		0.0%	$7,420
Spiro	69		0.0%	$3,726

Missed Revenue for All
$916K

Avg Risk Score
1.14

Patients with COPD
69

Provider performance as a % of target (VBP-AVG PPPY)
$$ PerPat (Prov Avg)
$457
21%
Target FFS
$2,200

Total # of Patients
628

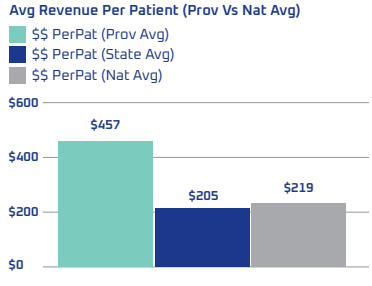
Patients with RAOA
276

Provider performance as a % of target (VBP-AVG PPPY)
$$ PerPat (Prov Avg)
$457
39%
Target For PCP
$1,179

Patients with Hypertension
371

Patients with AFIB
75

Avg Revenue Per Patient (Prov Vs Nat Avg)



Patients with Diabetes
188

Patients with CHF
94

Patients with Hyperlipidemia
345

Patients with CKD
239

Patients with Asthma
38

Patients with Alz
44

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