



Precision Value Based Management

Missed Opportunities for Care & Revenue

Assisted Living Facilities and Skilled Nursing Facilities/SNFs

In the value based world, the operative words are “Mandated & Incentivized”. Led by a series of Population Health Assessments, care is specified by medical necessity determined by technology beyond the scope of any EMR system. Very simply, where medical necessity is found there must be an actionable order or face penalties. “Mandated” means you must comply or face penalties, and “Incentivized” means there are codes that “reward” you. No codes billed, no credit for the task.

Precision Value Based Management owns the very technology that grades and ranks physicians for payers, hospital systems and ACOs, with over 21 million patients currently being tracked. We know exactly what is expected of each physician practice. Physicians are completely unaware this is even happening. Only our platform can identify these deficiencies, engage your patients, and drive this missed revenue for you! We can provide a complimentary analysis of exactly what you are missing!

Assisted Living Facilities

Covid testing has become a staple for all residents. If you don't have that testing onsite, we can facilitate that for you. Even if you do you are still missing an incredible opportunity to better serve your residents and drive new and ongoing revenue.

Every Medicare patient is required to have certain Population Health Assessments each year. The base required bundle reimburses a little more or little less than \$400 depending on your location. Within those results are found medical necessity for 1) further assessments, 2) diagnostics or other ancillaries, 3) a referral back to the physician for a new diagnosis, or 4) the need to refer to a specialist.

Our platform identifies all of these medical necessities, and provides a link to the resident to complete these tasks online in the comfort of their own living space, allows the resident to complete the assessments via a paper version, or offers the opportunity to have the questions asked and answered on the phone.

Skilled Nursing Facilities/SNFs

SNFs have long been missing these opportunities to engage their patient/resident population with our system. That hasn't stopped the outside world from invading your space. It's estimated that 80% of the PT/OT performed within your facility comes from outside home health agencies. It's time for you to take back this control.

Because the patients are residents, they don't have the same opportunities to see their regular physician, where these assessments would have been previously be performed. In addition, you already have a medical professional relationship with the patients. How?

Value based care requires service at the point of medical necessity discovery. For example, if I go to get a flu shot and my physician finds that my father died of pancreatic cancer, medical necessity requires I immediately receive a CGX lab test. This is where you can better serve your patients and gain this missed revenue providing this care. In addition, our program can identify medical necessity to direct care to other departments withing your facility that may have been missed. For more information please contact Doug Sparks at doug@precisionvbm.com. Thank you!

