

SERVICE GAPS AND OPPORTUNITIES FOR MEDICARE ADVANTAGE AND ACCOUNTABLE CARE ORGANIZATION PROGRAMS

*Maximizing Compliance, Revenue, and
Savings by using the Precision Platform*



PRECISION
Risk Sharing Specialists

Medicare Advantage (MA) plans and Accountable Care Organization (ACOs) have a long history of little or no significant shared risk distributions. Fair or not, this perception is often reality. Because of this, the managers of these programs may be defensive and closed off to outside thoughts. In short, many feel they have their process locked down, even though an entire market's failure to produce any measurable sustainable return otherwise. In fact, there is an entire market segment that does nothing but acquire failing ACOs. How does Precision turn that around?

Data Analytics – Precision always leads with technology and supports with people, never the other way around. The first order of business is to show you exactly how CMS sees your provider's performance including RAF scores and how they are trending on mandated services for ACO REACH. Unlike in past years, in 2023, ACO REACH program providers with poor RAF scores will not be admitted into the program nor will they if they fail to perform mandated services such as Annual Wellness Visit (AWV), Chronic Care Management (CCM), Remote Patient Monitoring (RPM), Transitional Care Management (TCM), Behavioral Health Initiatives (BHI), etc. These services are required for both revenue and for the metrics needed that drive real sustainable risk-sharing return. Now, how do you pay for that?

Precision Cost Plus – Not all services that could be done, should be done. There are certain drivers required to drive value-based metrics and revenue sharing. Precision has several levels of technology and patient engagement combinations that suit and support your structure and/or financial constraints. These options range from Software as a Service (Saas), all of the way to engaging Precision's Virtual Provider Network (VPN) with tens of thousands of MDs, PAs, NPs, MAs, etc. Please see the attachment entitled "Technology & Patient Engagement Options".

Precision Risk Sharing Specialists – With fifteen years of experience in turning around failing MA programs and ACOs with one of the largest MA Plans in the country, Precision's Risk Sharing Specialist division will execute strategies and formulas that are proven to work time and time again. More on this under the Benefits to MAs-ACO tab of the Precision website.

Precision Risk Share Cooperative – Precision's optional and proprietary Series LLC allows us to place your providers into separate "Pods" based on RAF score and desired risk levels in order to isolate the ACO from downside risk. Poor performers are moved to a different Pod so they will not affect the stronger performers. Precision options may provide a capitation payment monthly on top of 100% of the Medicare allowed fee-for-service reimbursement, your choice of full, half, or no risk, and a quarterly distribution from Precision's Provider Compliance Rewards. Please see "Understanding Provider Compliance Rewards" on the Precision website.

For more information let's connect after you review the attached materials and links provided.
Thank you in advance!

