

Notes - Sample Real Case Study

We offer four Revenue Silos

Revenue Silo #1 - Medicare Fee for Service - MFS

How does CMS view your practice?

What CMS mandated revenue is missing?

The average NPI is shocked to learn they are missing \$1.2 to \$1.7 million in services they are required to perform.

Not only is this missed revenue, but the provider faces penalties for not taking it.

Where are your weaknesses?

We provide a turkey service from data analytics to remote delivery of medically necessary services.

Pre-Covid PCPs averaged a 13% profit margin doing all of the work and paying all of the bills.

Our program approximates a *30% gross profit margin, with no cost upfront, us doing all of the work.

Revenue Silo #2 - 2023 Capitation - Up to \$30 pmpm

With very few MSSPs ever making a significant risk share payments, we pay a capitated advance pmpm.

Our technology and expertise assures us we can all succeed together.

Revenue Silo #3 - 2023 Risk Share Revenue - RAF +.25 = \$200 pmpm/\$2,400 not paid for 18 months

Our Precision Risk Sharing Specialists team has spent decades turning around poor performing MSSPs.

Providers, hospitals, ACOs, etc. have the option to choose full risk, half risk or no risk.

Our no cost to join Series LLC allows you to have ownership in your own entity which isolates you from the risk of others.

The Series LLC is a 50/50 ownership making our own rules together with an equal voice in management.

Revenue Silo #4 - 2022-3 Provider Compliance Rewards - \$50 pmpm @ 50% of patients

The Series LLC ownership model gives us massive combined purchasing and contracting power in the market.

Purchasing discounts on many services are rebated directly back to the bottom line of our joint risk share revenue.

We pay these out quarterly.

Where few MSSPs make a meaningful risk share distribution, we make a capitation payment, a risk share distribution and service discounts rebates.

* Medicare does not allow percentage risk shares. These are based on market flat rate approximates

PLEASE CLICK ON THE NEXT TAB FOR A SPREADSHEET REPRESENTATION OF THIS MODEL