



Precision Value Based Management

Our Technology Compliance Program is Easy as 1,2 3

Physicians are losing out on hundreds of thousands of dollars annually in missed mandated value-based metrics and population health assessments not supported by their EHRs.

[Precision Value Based Management](#) owns the very technology that grades and ranks physicians for payers, hospital systems and ACOs, etc. We know exactly what is expected of each physician practice and the individual medical necessities for each patient in seven categories. The Annual Wellness Visit is one of 32 mandated and incentivized population health assessments, whose need is based on medical necessity. Even if you did Annual Wellness Visits/AWV and Health Risk Assessments/HRA for every patient, you will still be penalized for failing to act on medical necessities found within those results. Most physicians are completely unaware this is even happening. Only our institutional platform can identify these deficiencies, engage your patients, and drive this missed revenue for you! **In 24 hours, we can tell you exactly what revenue you are missing!**

1 – Let’s start with the CMS Penalties! Here is what CMS will TAKE BACK from you if you fail to meet their standards. These take backs are from your gross Medicare receipts for the year. If providers don’t meet these standards by the end of 2022, they will no longer be Medicare providers! [For more information please click here for our Penalties Tab.](#)

PERFORMANCE YEAR	MEDICARE PART B PAYMENT ADJUSTMENT YEAR	MAXIMUM -% MIPS PENALTY	MAXIMUM +% MIPS BASE INCENTIVE	MAXIMUM +% MIPS EXCEPTIONAL PERFORMANCE BONUS
2017	2019	-4%	+4%*X (Actual 0.29%)	+10%*Y (Actual 1.59%)
2018	2020	-5%	+5%*X (CMS predicts 0.30%)	+10%*Y (CMS predicts 1.75%)
2019	2021	-7%	+7%*X (CMA predicts 1.11%)	+10%*Y (CMS predicts 3.58%)
2020	2022	-9%	+9%*X	+10%*Y
2021	2023	-9%	+9%*X	+10%*Y
2022	2024	-9%	+9%*X	+10%*Y





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2 – Let's look at what your EHR is missing. Every item in the red box that says, "Pending", might as well say "Penalty". Every item that says, "Completed" might as well say, "PAID". Our technology reaches out to each patient individually with their own specific medical necessity with a single click. No waiting for them to come to the office. Massive new revenue and visit uptick immediately. BTW – the ONLY thing done on these was the AWW. This is a failing grade!

inCONNECT Portal							
 Training Provider Practice Provider	1	514895	Mary Edelmantest	Training Org	test group	<ul style="list-style-type: none">• Safety Risk : Pending• PHQ2 : Pending• PHQ9 : Completed Submitted By:MaryEdelmantest On 09/09/2020• CAGE : Pending• Opioid : Pending• SOAPP 14 : Pending• GAD 7 : Pending• DAST 10 : Pending• COMM : Pending• PEG : Pending• GPCOG : Pending• Health Risk : Pending	New Encounter Assessments
	2	610213	sfa safasfgasg	Training Org	test group	<ul style="list-style-type: none">• Safety Risk : Pending• PHQ2 : Pending• PHQ9 : Pending• CAGE : Pending• Opioid : Pending• SOAPP 14 : Pending• GAD 7 : Pending• DAST 10 : Pending• COMM : Pending• PEG : Pending• GPCOG : Pending• Health Risk : Pending	New Encounter Assessments
	3	276736	Adam N Testing	Training Org	test group	<ul style="list-style-type: none">• PHQ2 : Completed Submitted By:Training Provider On 09/08/2020• Safety Risk : Completed Submitted By:Training Provider On 09/08/2020• PHQ9 : Completed Submitted By:Training Provider On 09/08/2020• CAGE : Completed Submitted By:Training Provider On 09/08/2020• Opioid : Completed Submitted By:Training Provider On 09/08/2020• SOAPP 14 : Completed Submitted By:Training Provider On 09/08/2020• GAD 7 : Completed Submitted By:Training Provider On 09/08/2020• DAST 10 : Completed Submitted By:Training Provider On 09/08/2020• COMM : Completed Submitted By:Training Provider On 09/08/2020• PEG : Completed Submitted By:Training Provider On 09/08/2020• GPCOG : Completed Submitted By:Training Provider On 09/08/2020• Health Risk : Completed Submitted By:Training Provider On 09/08/2020	New Encounter Assessments





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3 - Sample Actual Initial Practice Value – IPV – This is what was missed by this actual practice, who said, “Our EHR does what you do”. Not even close! Our first step is to provide this report to you to see where you stand in your practice.

Results below are taken directly from the sample physician's actual EHR.

Does not include services driven by medical necessity from AWV, HRA & CCM

– We own our own CCM an also have an agnostic RPM tracking app.

PROGRAM	NUMBER OF PATIENTS	REIMBURSEMENT	TOTAL ANNUAL REVENUE
RPM	117	\$116.00	\$13,572.00
CCM	331	\$42.00	\$13,902.00
TCM	58	\$231.36	\$13,418.88
RPM Only	NA	\$116.00	\$0.00
BHI	117	\$54.00	\$6,318.00
AWV	28	\$82.08	\$2,298.24
ACP	28	\$71.81	\$2,010.68
TELEMEDICINE	46	\$76.00	\$3,496.00
TOTAL PROJECTED			\$55,015.80
ADD COMMERCIAL + 20%			\$11,003.16
MONTHLY CLINIC REVENUE	389		\$66,018.96
MONTHLY PLATFORM COST	389	Estimate	\$19,805.69
MONTHLY CLINIC PROFIT			\$46,213.27
12 MONTHS			\$554,559.26

BASE SPREADSHEET ASSUMPTIONS

Only Medicare, No Medicaid

Payment for copay provided

No Commercial - Estimate Add 20%

The only thing worse than not earning the \$554,559.26 is that you are being penalized for not taking it. ALL items missed by your EHR!

Ready to learn how much money you are leaving on the table each year?

[Click HERE to sign up for the free Initial Practice Value.](#)

