

# PRECISION'S DIFFERENTIATORS

*PRECISION is the Only Turnkey, Full-Service Platform Offering a Full Array of Services To Meet/Exceed the CMS Quality Standard*

## PRECISION Provides Up Front Complimentary Valuations for Estimating the True Financial Impact of Quality/Service Bonuses and Potential Compliance Penalties on Behalf of:



- A. Organizations including Accountable Care Organizations (ACOs), Health Information Exchanges (HIEs), Independent Practice Associations (IPAs), etc.
- B. Hospital Systems, Regional Facilities/ Clinics
- C. Group practices
- D. Individual MDs

## PRECISION Focuses on Multiple Types of Payor Reimbursement Including:



- A. Fee-for-Service (FFS)
- B. Medicare Shared Savings Plan (MSSP)
- C. Medicare Advantage (MA)
- D. ACOs/ACO REACH
- E. Commercial - Insured Plans, Administrative Services Only (ASO) Plans, Third Party Administrators (TPAs), Self-Funded Plans
- F. Other Risk Based Reimbursements

## PRECISION's Platform Analytics Identifies All Mandatory Activities Representing Increased Revenue Opportunities While Mitigating Penalty Risk Services Like:



- A. Annual Wellness Visit (AWV)
- B. Chronic Care Management (CCM)
- C. Remote Patient Monitoring (RPM)
- D. Transitional Care Management (TCM)
- E. Behavioral Health Initiatives (BHI)
- F. Additional Categories (46 in total)

## PRECISION Provides Outsourced Functions Reducing Operating Costs and Providing for the Efficient Use of Human Capital Resources. The Resulting Profit Margin Averages 30%.



- A. Analytics Identifies Patient CMS Gaps and Other Required Measurement Gaps
- B. Seamless Access with All Electronic Health Records (EHRs) - Increasing Compliance Through Increased Service Performance with Lower Cost per Episode
- C. Efficient Billing using National Provider Identifiers (NPIs) through the EHR/Clearinghouse
- D. Group Purchasing Organizations (GPOs) with Increased Shared Savings to ACOs/MSSPs/Providers



# PRECISION'S DIFFERENTIATORS

*National Virtual Support Network (VSN) of Providers Allows for the Extension of Providers Staff for Efficient Mandated Services Delivery.*

This Best in Class VSN continues to grow with 20,000+ MDs and Mid-Level Professionals. Precision also has over 22 ancillary partners supporting PRECISION clients including the following professionals:



- A. Medical Doctors (MDs)
- B. Physician Assistants (PAs)
- C. Nurse Practitioners (NPs)
- D. Medical Assistants (MAs)
- E. Health Coaches/Care Navigators
- F. Ancillary Provider Partners

PRECISION Assists with Achieving the Quadruple AIM Through:



- A. Reducing Costs
- B. Improving Patient Engagement
- C. Improving Population Health
- D. Improving Health Care Team Well-Being, Work-Life Balance, Eliminate Staffing Challenges

Actual Provider Service Compliance Status Two Ways:



- A. CMS Report Card Scoring
- B. Live Report Card Scoring

PRECISION Targets Quality Measures Beyond CMS Requirements Including:



- A. MACRA
- B. MIPS
- C. STAR
- D. HEDIS
- E. QCM



# PRECISION'S DIFFERENTIATORS

*PRECISION is the Only Complete Turn-Key Solution*

## Precision Offers Four Revenue Silos to Accommodate Providers' Risk Preference Including:



- A. Fee-for-Service
- B. Capitation
- C. Shared Risk
- D. Compliance Awards, Group Discounts & Incentives

## Proprietary Unique Turnkey Software as a Service (SaaS) Based Technologies:



- A. Allowing Seamless and Efficient Access or Integration with Customizable Functionality

## Precision Offers Several Flexible Payment Options Including:



- A. FFS with VSN Services - No Upfront Fees. Precision is Paid Post Provider Payment Resulting in True Pay for Performance.
- B. Per Member Per Month (PMPM) for Technology SaaS
- C. Cost Plus for Services
- D. Combination of PMPM and Cost Plus for Services
- E. Precision Risk Sharing Specialists (RSS) - PMPM portion at Risk with Revenue Share in Subsequent Year
- F. Other Payment Options Based on Engagement of Services



Precision's Product Suite is Offered in Total, or as A la Carte Services to Achieve Greater Compliance and Increased Revenue for All Payor Reimbursement Types.

