

Sample Actual Initial Practice Value - IPV

Results below are taken directly from the sample physician's actual EMR.

Does not include services driven by medical necessity from AWV, HRA & CCM

PROGRAM	NUMBER OF PATIENTS	REIMBURSEMENT	TOTAL ANNUAL REVENUE	ASSUMPTIONS
RPM	117	\$116.00	\$13,572.00	30% enroll of 389 = 116
CCM	331	\$42.00	\$13,902.00	Team engages everyone
TCM	58	\$231.36	\$13,418.88	15% every month 389 = 58
RPM Only	NA	\$116.00	\$0.00	30% enroll of 390 patients
BHI	117	\$54.00	\$6,318.00	30% enroll of 389 = 117
AWV	28	\$82.08	\$2,298.24	Physician performs all 340
ACP	28	\$71.81	\$2,010.68	Physician performs all 340
TELEMEDICINE	46	\$76.00	\$3,496.00	2 calls a day
TOTAL PROJECTED			\$55,015.80	
ADD COMMERCIAL + 20%			\$11,003.16	
MONTHLY CLINIC REVENUE	389		\$66,018.96	
MONTHLY PLATFORM COST	389	Estimate	\$19,805.69	
MONTHLY CLINIC PROFIT			\$46,213.27	
12 MONTHS			\$554,559.26	
BASE SPREADSHEET ASSUMPTIONS			\$443,647.41	*80% - use your MAs
Only Medicare, No Medicaid			\$332,735.56	*60% - use our staff
Payment for copay provided			\$277,279.63	*50% - we provide the patient
No Commercial - Estimate Add 20%				

* Medicare does not allow percentage revenue shares. We have a flat rate that approximates these percentages