



CONCIERGE WELCOME KIT!

SCHEDULE YOUR CONCIERGE DROPOFF OR ASK QUESTIONS? CALL/TEXT SHARON, our concierge coordinator @ [716-440-0524](tel:716-440-0524)



CHOOSE FROM OUR 2 CONCIERGE OPTIONS:

EXPRESS CONCIERGE (40%)

or

FULL CONCIERGE(25%)

You: GATHER, PREP & HANG ITEMS.
Hang clothing. Then Count & Organize.

You: GATHER CLEAN ITEMS & FRESHLY
LAUNDRER CLOTHING!

WE DO THE REST!

1. Enter & Price Items.
2. Print & Attach Tags.
3. You Earn 40% Profits!

WE DO THE REST!

1. Prep Toys, Shoes & Gear
2. Hang Clothes.
3. Enter & Price Items
4. Print & Attach Tags.
5. You Earn 25% profits

Bella Kids Category Limits				NEW \$3 MIN PRICEPOINT NEW
Category	DIY	EXPRESS CONCIERGE	FULL CONCIERGE	RESTOCK
CLOTHING <small>Preemie to 14/16 only.</small>	100 <small>Individual Infant basic items under 12mos must be paired. (onesie, shirt, or pant)</small>	50 <small>Bundle like items to sell more.</small>	50 <small>Bundle like items to sell more.</small>	10 <small>• PJ's • Outerwear • Bills/Sabres • Bamboo</small>
SHOES	10	10	10	10
EXTRAS	10 <small>• New only socks, undergarments • Snow Hats, gloves, scarves</small>	10 <small>• New only socks, undergarments • Snow Hats, gloves, scarves</small>	10 <small>• New only socks, undergarments • Snow Hats, gloves, scarves</small>	5 <small>• Snow hats, gloves, scarves</small>
TOYS/GEAR	No limit	No limit	No limit	10 <small>TOP BRANDS ONLY!</small>
BOOKS	10	10	10	0
BOXED PUZZLES GAMES ARTS/CRAFT	No limit <small>• NEW ONLY!</small>	No limit <small>• NEW ONLY!</small>	No limit <small>• NEW ONLY!</small>	No limit <small>• NEW ONLY!</small>
Total Item Limit	200	100	100	50

THE BELLA STANDARD:

All items must meet our standard of "GENTLY USED, EXCELLENT QUALITY" and be less than 5 years age limit!

- ~ No vintage, outdated or stained items. Check Manufacturer label for date.
- ~ During dropoff, all items will be inspected and we will REJECT any items not conforming to our standards & prep guide instructions. All rejected items found during the concierge process will be automatically donated to our charity partner.
- ~ Please organize items NEATLY in boxes/bins, not thrown in garbage bags to prevent wrinkles or damage.
- ~ You are required to review the recall list at: www.cpsc.gov prior to dropoff.

STEP 1: GATHER & PREP YOUR ACCEPTED ITEMS!

Clothing Brands NOT Accepted UNLESS NEW WITH TAGS or SPECIALTY STYLES ONLY!

Faded Glory	Gerber	Hanes	McKidds	Okie Dokie	Simply Basics
FREE tshirts	Fast Fashion from Temu & Shein	Garanimals	Route 66	Wonderkids & Wondernation	Tourist TShirts

ACCEPTED ITEMS BY SALE SEASON:

FALL/WINTER SALE (NOV)	Sizes Premie to 14/16 accepted. Fall/winter/holiday season patterns or fabrics accepted.	UNACCEPTED ITEMS: No Spring & Summer Wear or sandals. No dance, swim, shorts/capris or Costumes.
-------------------------------	---	--

NEW ONLY ITEMS

THESE ITEMS MAY SOLD IF BRAND NEW IN PACKAGE ONLY.

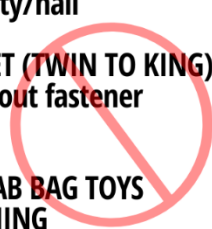
- Arts & Crafts
- Boxed Puzzles
- Bibs/Feeding/Utensils
- Bottles (plastic)
- Breastpumps or access
- Games
- Humidifiers
- Nursing Supplies
- Slippers
- Socks/Tights
- Undergarments
- Vaporizers
- Video Games



UNACCEPTED ITEMS

ALL RECALLED ITEMS. CHECK UPDATED RECALL LISTS @ WWW.WEMAKEITSAFER.ORG

- ACCESSORIES: belts, kids' purses, kids' jewelry/beauty/nail
- BATHTUBS
- BEDDING/ BLANKET (TWIN TO KING)
- BUMBO SEAT without fastener
- CD/ DVDS
- CRIB BUMPERS
- FAST FOOD OR GRAB BAG TOYS
- MATERNITY CLOTHING
- PARTY SUPPLIES
- ROOM DECOR: lamps, rugs, curtains, frames, breakables, piggy banks, etc
- STUFFED ANIMALS except Licensed Character such as Disney, Sesame Street Build a Bear, Paw Patrol



DON'T WASTE YOUR TIME! BRING ONLY YOUR BEST ACCEPTED ITEMS.

WE DO NOT ACCEPT ANY "EXTRA" ITEM LAYING AROUND YOUR HOUSE! OUR ACCEPTED LIST IS SPECIFIC TO ITEMS THAT WE KNOW SELLS WELL!

SCHEDULE YOUR CONCIERGE DROPOFF OR ASK QUESTIONS?

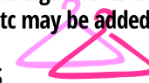
CALL/TEXT SHARON, our concierge coordinator @ [716-440-0524](tel:716-440-0524)

ACCEPTED ITEMS: GATHER ROOM BY ROOM

ALL ITEMS MUST BE CURRENT, EXCELLENT CONDITION & LESS THAN 5 YEARS OLD.

CLOSETS

- **FALL/WINTER CLOTHING:** PREMIE TO BIG KIDS SIZE 14/16 - short & long sleeves ok. (NO tanks or summer patterns, fabrics or design. NO shorts/capri, swim, costumes or dance.)
- **SHOE/BOOTS:** CRIB TO ADULT SIZE 8 (NO flip flops, sandals, or used slippers)
- **WOMEN'S BRAND NAME HANDBAGS & CLUTCHES** (See Accepted Brands List.)
- **ACCESSORIES:** NEW only undergarments & socks/tights. (Ties, belts etc may be added to an outfit securely.)
- SPORTS APPAREL & CLEATS
- BACKPACKS & LUNCH BAGS



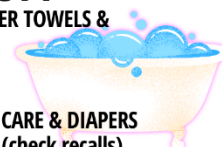
BEDROOM/NURSERY

- BABY MONITOR & OWLETS
- SOOTHERS & MOBILES
- BEDDING & BLANKETS: CRIB & TODDLER ONLY! (NO HANDMADE)
- DIAPERING SUPPLIES & DIAPER BAGS
- CHANGING TABLE
- NURSING PILLOWS
- BASSINET/COSLEEPER
- KIDS' TABLE & CHAIRS
- TRAIN TABLE
- TODDLER BEDS (NO CRIBS)
- WALL HANGINGS: VINYL/WOOD ONLY



BATHROOM

- INFANT & TODDLER TOWELS & WASHCLOTHS
- POTTY CHAIR
- BATH TOYS
- NEW ONLY BABY CARE & DIAPERS
- SLING BATHTUBS (check recalls)



GARAGE/OUTDOOR

- CARSEATS & BOOSTERS (within 5 year expiration & original owner)
- 3-Wheel or Folding Scooters
- Balance bikes only
- Trikes, wagons, Power Wheels
- OUTDOOR PLAY: picnic, slides, cozy coupe, activity centers
- SEASONAL SPORTING EQUIPMENT (Golf sets, baseball, soccer, lacrosse, hockey, rollerblades etc)
- STROLLERS & BABY CARRIERS
- WINTER FUN: sleds, snowball fun, ice skates, hockey



KITCHEN

- HIGH CHAIR/BOOSTER SEATS
- FEEDING SUPPLIES
- DISHES/CUPS (NEW ONLY)
- BOTTLE WARMER/BABY FOODMAKER
- HEALTH & SAFETY ITEMS
- BIBS & BOTTLES (NEW ONLY)
- BREASTPUMP (NEW ONLY)



LIVING ROOM

- INFANT SEATS, SWING, MAMAROO ETC
- KIDS' CHAIRS/ROCKING HORSE
- TOYS (no grab bags)
- VIDEO GAMING SYSTEMS
- BOOKS & PUZZLES
- GAMES & ARTS/RAFTS (NEW ONLY!)
- TOY ORGANIZERS/STORAGE
- PRETEND PLAY KITCHENS/TOOLBENCH
- DOLLHOUSES/PLAYSETS



DONT SEE SOMETHING LISTED? ASK OUR CONSIGNOR COACH OR FB GROUP!

ACCEPTED ITEMS LIST & PREP CHEAT SHEET BY CATEGORY

CATEGORY	DETAILS	HOW TO PREP (EXPRESS ONLY)	Prep To \$ELL! (EXPRESS ONLY)
Children's Clothing	SIZE: newborn to 14/16 kids. <ul style="list-style-type: none"> 5 Year Age Limit. No vintage/outdated. New or Like New ONLY! FRESHLY LAUNDER! Wrinkle & stain free. 	HANGER HOOK MUST FACE LEFT LIKE A QUESTION MARK. -NEW! Infant sized clothing items must be sold in 2+ sets. No single basics accepted. (ie 1 onesie) -PANTS TIP: Attach pants on wire hanger w/zipties on top rung so pants don't move around IF you don't have regular pant hangers ☺	Combine to make outfits whenever possible from newborn-size 5. <ul style="list-style-type: none"> <u>Sell individual pieces for larger sizes 6+.</u>
Shoes	MUST BE IN VERY GOOD, CLEAN CONDITION. Limited to 10 pairs.	Must be CLEAN & DIRT/SCUFF free. Infant/Toddler sizes place in Ziploc bag. Big Kid sizes attach together with twine or zip ties securely.	BRING your 10 BEST pairs! Great Condition Shoes sell well!
Bedding & Blankets	ONLY baby & toddler themes & sizes accepted. No adult. -Bassinett, Crib, Toddler sizes only. -No mattresses or sleep positioners. - No crib bumpers allowed.	Sets should be placed in large Ziploc style bags. <ul style="list-style-type: none"> Roll/fold individual blankets, sheets, comforters and secure with twine. 	These aren't on the top wanted list of shoppers, so prices need to be reasonable! We recommend 70-85% off retail prices!
Infant Items	No used breast pumps or bras. No used humidifiers or vaporizers. No cribs or mattresses. No USED undergarments: socks, bibs, undies etc. No used bathtubs.	Securely attach pieces or sets together using Ziploc bags. Attach bagged parts with packing tape to item.	
Baby Gear & Furniture	IE: exersaucers, high chairs, strollers, infant seats, desks, pretend play sets, easel, train table, book shelf, toddler bed, pack n play, bassinets etc. NO vintage/outdated items. CHECK FOR RECALLS! No large furniture.	If item has multiple pieces, use packing tape or zip ties to keep items together. Working batteries MUST be included. Attach manufacturer guide when possible.	TOP SELLERS ALERT! These categories in great condition tend to sell very well!
Toys	NO Stuffed animals (unless licensed characters, no grab bags, no free fast food toys! -Toys Must include all pieces	Securely attach pieces or sets together using Ziploc bags. Attach bagged parts with packing tape to item. Working batteries MUST be included.	TOP SELLERS ALERT! Toys in good condition tend to sell very well!
Books, Games & Puzzles	NEW ONLY Games, Boxed Puzzles, & Arts/Crafts. Books & Wooden Puzzles must be in good condition.	Use clear cling wrap to hold multiple pieces together for puzzles and tape closed. Tie sets of books together.	<ul style="list-style-type: none"> Pick your 10 BEST BOOKS! NO DVD's & CD'S accepted Video Gaming systems ok!



CONSIGNOR OPTIONS

Select the option that fits your family's GOALS best:

	DIY	EXPRESS CONCIERGE	FULL CONCIERGE	RESTOCK
Profits	60-70% Most PROFITABLE option!	40-50% You clean, hang & prep... WE DO THE REST!	25% For today's busiest family, just box it & drop it off!	60-70% For those with just a few BIG ITEMS or curious about trying it out
FREE VIP TIX! (\$20 value)	✓	✓	✓	⊘
\$10 Registration Fee	✓	✓	✓	\$5
Hang clothes & prep items	✓	✓	⊘	✓
Enter & Tag Items	✓	⊘	⊘	✓
Total Item Limit	200 Plus 50 restock	100	100	50
Category Limits	BOOKS=10 SHOES=10 EXTRAS=10 CLOTHING=100 PUZZLES=NEW! GAMES=NEW! ARTS/CRAFT=NEW!	BOOKS=10 SHOES=10 EXTRAS=10 CLOTHING=50 PUZZLES=NEW! GAMES=NEW! ARTS/CRAFT=NEW!	BOOKS=10 SHOES=10 EXTRAS=10 CLOTHING=50 PUZZLES=NEW! GAMES=NEW! ARTS/CRAFT=NEW!	ACCEPTED RESTOCK ITEMS: Toys, Outdoor Items, Playsets, Large Baby Gear SHOES=10 PUZZLES=NEW! GAMES=NEW! ARTS/CRAFT=NEW!