



JR MIDWEST
ART STUDIO



Saluting those 1% who choose to Serve

Outside Sales Manager

Job Duties To Include:

- Target new clients for:
 - o Sponsorships for the True Top 1% Military Exhibition
 - o Exhibitor Booths for “ “
 - o Advertisements for event pamphlets
- Sales development (Conduct research for prospective clients and qualify leads. As well as develop sales strategies)
- Managing new and existing client relationships
- Work with our partners to execute sales strategies when necessary
- Work with our event team to attend events where you will be able to scout new client relations
- Attend when available at least 1 Art Therapy Class with our Veterans
- Create and manage sales team
- Communicate well with sales staff to meet sales goals

WE ARE LOOKING FOR DYNAMIC SELF STARTERS THAT CAN HIT THE GROUND RUNNING. ALSO WILL HELP DEVELOP A SALES STAFF FROM THE GROUND UP

NOW HIRING

This is 100% Commission

You will earn 20% commission of sales from \$100 to \$25,000 packages.

An opportunity for per diem is available.

When you hear the term “top 1%” most people think about the richest Americans. However, when we think of the “top 1%” we think of our US Armed Forces. Historically only 1% of the population choose to join the military. So, we created the True Top 1% Foundation: We focus on the mental health of our Veterans through Art Therapy.

We are seeking a confident strong and personable individual to head up our sales team, to create and execute sales strategies for our annual True Top 1% Military Exhibition. You will oversee building new relationships for Vendor Booths, Pamphlet Advertisements and Sponsorship Packages.

For more information visit www.TrueTop1Percent.com/jobs or call (574) 350-6562 ask for JR

* Military or Veteran is a bonus