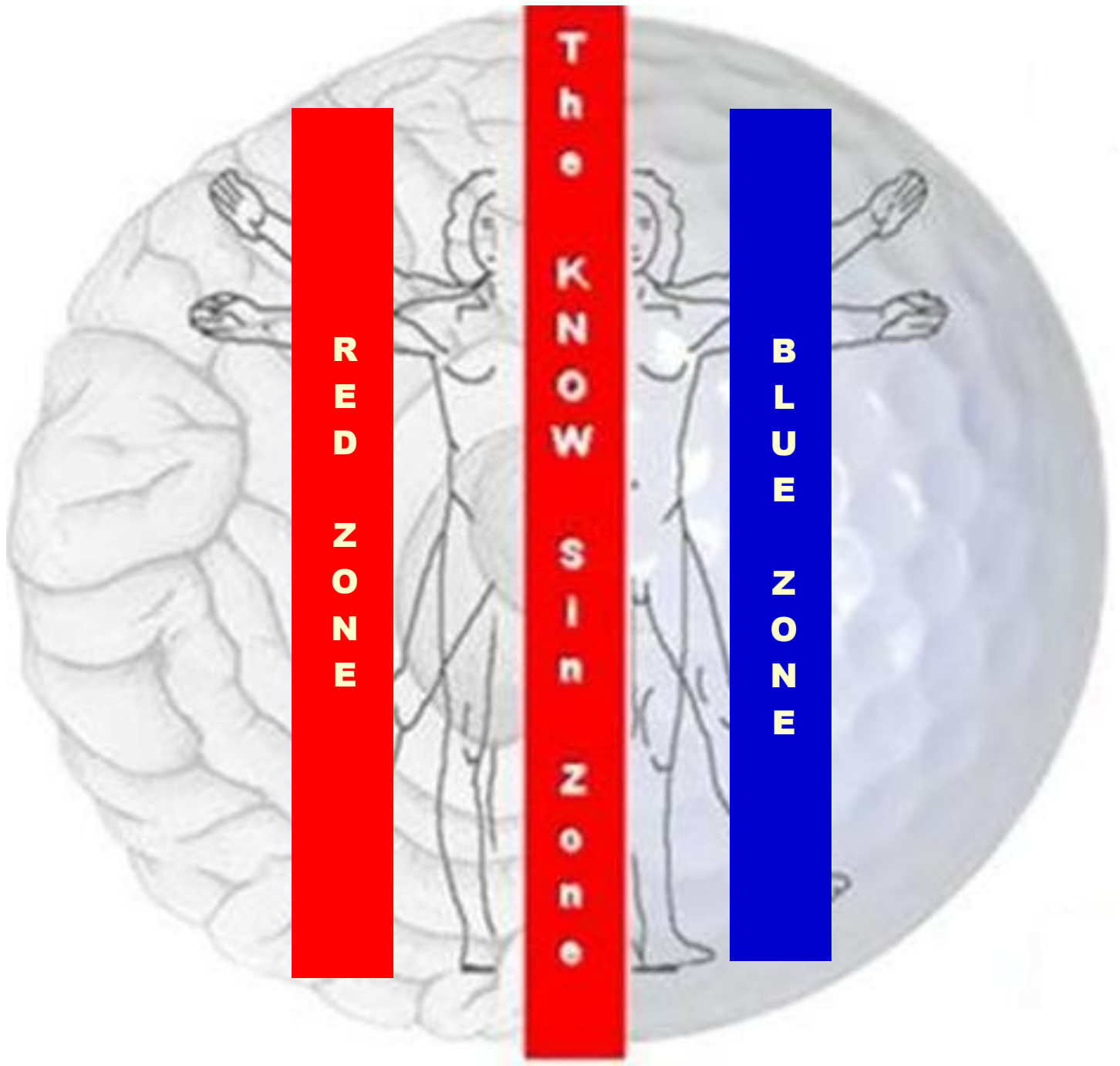




Red Zone Blue Zone
and
The KNOW Sin Zone™



Take the following test.

Agree	Disagree	
☐	☐	Conflict and Confrontation are the same.
☐	☐	Conflict among a board or committee is good.
☐	☐	Lack of Confrontation among boards or committees indicates high cohesion.
☐	☐	Conflict indicates poor leadership.
☐	☐	Conflict should always be dealt with.
☐	☐	Conflict should never be dealt with.
☐	☐	When Conflict arises it is the responsibility of the team leader to deal with it.
☐	☐	When Conflict arises it is the responsibility of the board or committee to deal with it.
☐	☐	Expressed Conflict is less dangerous than unexpressed conflict.

When I see conflict among a board or committee I feel...

Issues regarding conflict can be confusing especially with nonprofit organizations and ministries because they tend to want to keep peace. However, conflict is necessary and even beneficial if handled constructively.

Let's take a look at where your organization is functioning from, the "Red Zone" or the "Blue Zone".

The Red Zone is where the atmosphere of an organization is characterized by emotion whereas the Blue Zone is characterized by issues. An organization trapped in the Red Zone typically resists change which holds it back from reaching its full potential.

Red Zone		Blue Zone	
☐	Conflict is personal.	☐	Conflict is constructive.
☐	Emotions rule.	☐	Emotions acknowledged.
☐	Focus more on feelings than results.	☐	Focus on efficiency and effectiveness.
☐	The organization is more like a family and the leadership takes on family roles.	☐	The organization's issues are the first priority.
☐	No common standards and no way of monitoring performance and behavior.	☐	Structures of the organization are closely monitored and respected.
☐	Procrastination sets in.	☐	Focus remains clear.
☐	Leaning toward protection and control.	☐	Leaning toward progress and empowerment.
☐	Lack of progress escalates.	☐	Mission rules.

What is a Key Log?

In the lumber industry when trees are cut and floated down rivers, they are susceptible to log jams. Over time, the industry learned that through satellite images and computer modeling, they could identify the one key log that if blown-up would release the log jam allowing the logs to move toward their destination.

Organizations also experience the equivalent of “log jams”. Progress is stopped. We believe there are biblical principles that can be used to identify the key impediment and wise strategies to eliminate it.

Other than money, what one opportunity (or obstacle) if captured (or removed) would most advance your mission/vision? (15 words or less)

[illegible]

Notes:

A large rectangular area with horizontal blue lines on a light gray background, intended for taking notes. The lines are evenly spaced and cover the entire width of the area.

Notes:

A large rectangular area with horizontal blue lines on a light gray background, intended for taking notes. The lines are evenly spaced and cover the entire width of the area.