

- STRICTLY PRIVATE & CONFIDENTIAL -

MOLE

TRANSFORMING CHARGING

FOR ALL

About us | British start-up developing autonomous charging



Letter of support



Indoor trials



Outdoor trials



Closed and open trials



Funding and support



Funding and growth services



Safety assessment partner



Grant bidding support



Business and technical support



Electric Vehicles Centre for Excellence



Intelligent Vehicles Lab



*Centre for Automotive Engineering,
Global Centre for Clean Air Research,
Department of Tourism and Transport*



Autonomy



Sustainability



Digitization



Changing consumer behaviours

Refuelling | past and present





Other disruptors e.g.
H2, micro mobility,
self-charging, solar
vehicles, hyper
batteries, UAVs

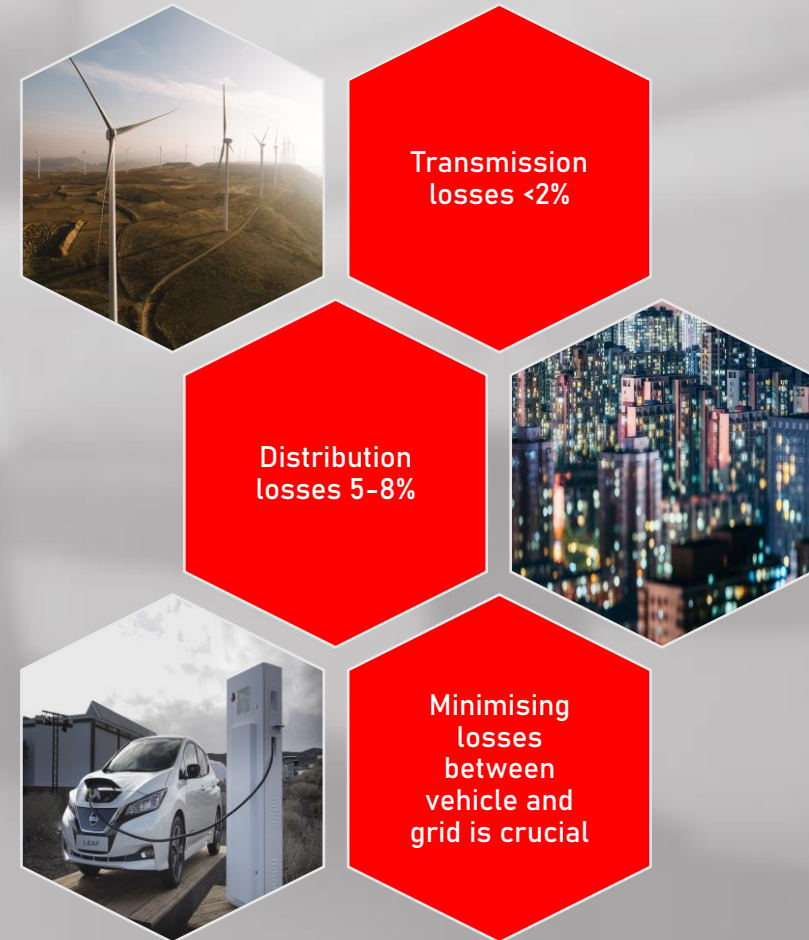
Opportunities for
early movers come
with a high risk of
investment in
obsolescence

Optimal charging | what should it achieve?



Operator Economics | and efficiency

- The CPO business profile has low margins, large and risky investments, little and uncertain demand in the short run
- Infrastructure technology needs to be efficient and scalable to minimise early losses and support rapid scale up
- Inefficient power transfers can erode the economic gains from V2G and positive carbon impacts of decarbonisation through electrification.



Scalability | with minimal obsolescence

- Rapid growth of charging infrastructure needed to support net zero ambitions
- Network constraints mean, capital deployment needs to be tactical
- Overinvesting too early in obsolescent technology will create stranded assets
- Optimal technology will be retrofitable for improvements and new standards, universal compatibility, and be able to support increased demand and supply.



Lamp post charging effective to kick start a network...

...but limited to slow charging, while fast chargers



are hard to deploy at scale without clutter



Reliability | means different things to different users...

- Must run fleets have high costs attached to downtimes
- E.g. vehicle rental fleets, logistics and delivery fleets, emergency service fleets
- Sub optimal infrastructure can cause human errors and operations drag with expensive and risky consequences
- Clutter in these busy, congested and streamlined operating environments is costly



Safety | concerns are greater than range anxiety

- ❏ Charging infrastructure and micro mobility encroach walkability in town centres
- ❏ Sidewalk clutter affects vulnerable users the most and trip hazards peak during overnight sidewalk charging
- ❏ In the work place and for public use greater charging speeds (heavier and hotter connectors) will demand safety measures and costs



From
sidewalks
to



Health &
safety in
the work
place



maintaining
safety is a
key
challenge

Users | come first!

- Automation removes manual involvement in the charging operation
- Taking charging out of a user's responsibility creates an unmatched user experience, and
- Minimal friction to fleet operations
- Minimal spatial impact can be achieved
- Conduction is the most efficient and scalable means of power transfer



















































The best
experience

is no
experience!



Which technologies | address the challenges?

Delivery method				
Power				
Clean?				
Reliable?				
Renewable?				
Energy efficient?				
Cost efficient?				
Scalable?				
Hands-free?				
Convenient?				
Safe?	 COVID-19	 COVID-19		
In a word:	Dirty	Clutter	Inefficient	Solution
Ranking:				

The rise of touchless tech

Current electric chargers = too much clutter

1 In summary



The world's transport needs are changing



Clean air and Net-Zero-Targets now on centre stage



Electrification gathering momentum across the transport system

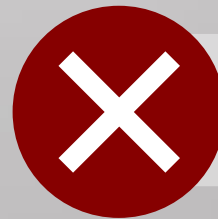
2 Charging, a major challenge



Solutions must be reliable, safe and convenient



Market needs scalable, cost effective and efficient technologies

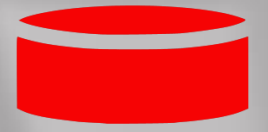


Operator and consumer needs unmet by first generation manual chargers and wireless chargers

3 The future



of Transport is autonomous



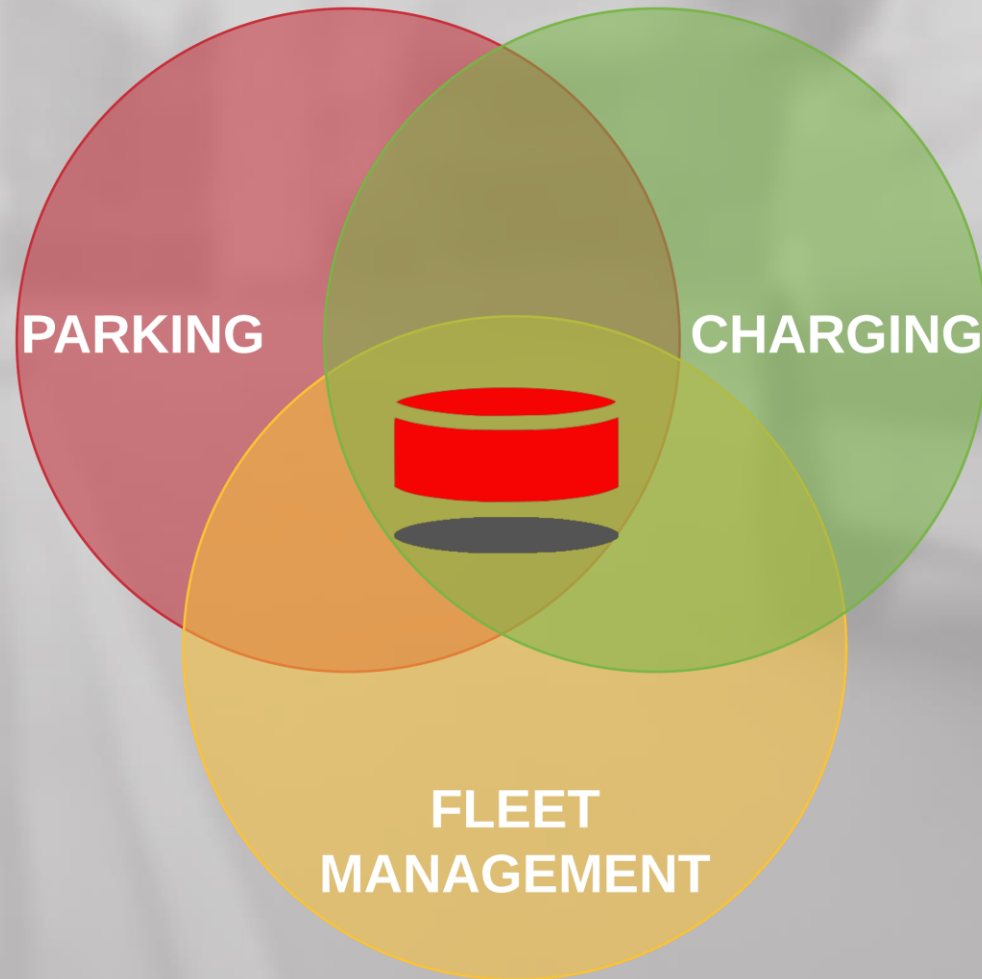
so is the future of charging

make safer,
more efficient,
more convenient,
more scalable

MOLE

enable sustainable mobility

zero emission vehicles,
fleets moving freight
and people,
mobility-as-a-service



MOLE | We would love to hear from and speak with



Early adopter fleets



Installers



Charge point operators

Thank you

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