

GAMBLE|HOME

*Quick
Start
Guide*

Terms to Know Goals & Expectations

Term	Explanation	Company Standard
Volume	The dollar amount you sold	First 90 Days: \$100,000
Up	Customer you had an interaction with in the store	
SPRG	"Sales Per Registered Guest" This is Volume/UPS (EX: \$40,000(sales)/50 UPS = \$800 SPRG)	• 30 - \$1600 • 70/80/90/95 - \$700
Close	Selling merchandise to a customer	
Close %	Closes/UPS (EX: You sold to 45 customers and had 100 UPS. 45/100 = 45% Closing %)	• 30 - 50% • 70/80/90/95 - 35%
Average Sale	Volume/Close	• 30 - \$2800 • 70/80/90/95 - \$1800
POM %	The percentage of your Volume that is Protection	• 13%
POM Attachment Rate	% of Invoices you attached the protection to	• 65%
Bedding Shown %	% Of UPS you did a mattress demo with	• 40%
Bedding %	The percentage of your volume that is Mattress \$\$	• 25%
DTR %	"Draw The Room" Percentage of customers of which you drew the room	• 65%
A2U	"Apps to Ups" Percentage of customer you ran a financing app for	• 25%
PTCP	"Platinum Total Care Protection" Percentage of kits you sold with protection	• 90%
Rug %	The percentage of your volume that is Rug \$\$	• 6%
Adjustable Base Attach %	Adjustable Base Unites/Mattress Units	• 45%

New Hire Training Schedule

Employee Name: _____

Day One Training

How to clock in/out/verify time on Whirks		GH Soul Videos to complete:	
Tour of all buildings on campus		Welcome	
Show the closets and where we keep things (lockers, ec..)		ELVTE Up	
Give GH handbook and Training Manual		Whirks Time Clock	
Go over general rules (dress code, clock in, cellphones ec..)		Get Outs	
Go over Mission, Vision, and Creed			
How to use ElevateUP app (KPI expectations)			
How to read tags			
Basic Product Knowledge - Mattresses			
Work on Process: Greeting, into the 3 questions			
End of shift: go over Closing Duties			

Day Two Training

Recap on Day 1, answer any questions		GH Soul Videos to complete:	
Work on Process: DTR (rugs) and POM/ kit (benefits)		POM 2.0	
How to romance/sell the product		Ashley Upholstery 2.0	
Practice putting in a invoice/quote		Ashley Casegoods 2.0	
How to check Inventory, what can be ordered, or nailed down		La-Z-Boy	
Go over setting a Delivery, refer to Map for zones		Feizy	
Go over Warehouse Rules Sheet			
Basic Product Knowledge - Upholstery			

Day Three Training

Recap on Day 2, answer any questions		GH Soul Videos to complete:	
How to TO a manager		Synchrony Financial	
Work on Process: Triple Close, asking for the sale		Wells Fargo	
Financing options (GE, Wells, Acima, Progressive, Layaway..)		Ashley Direct 2.0	
Whats all needed for each financing company		Best Home Furnishings	
Show Passpack for usernames and passwords			
Go over finalizing a invoice, signatures needed, what to verify			
Basic Product Knowledge - Casegoods			
How to tag product, how to set the Floor (replacing art ec..)			

Day Four Training

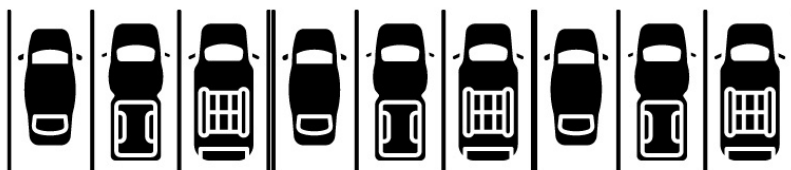
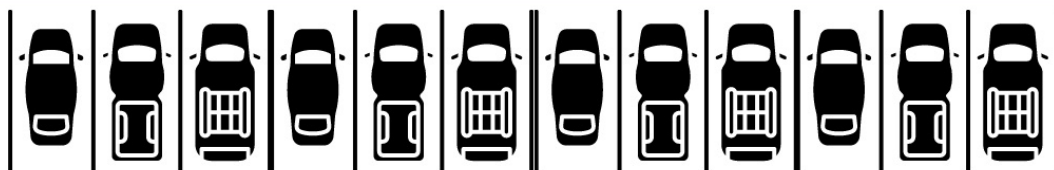
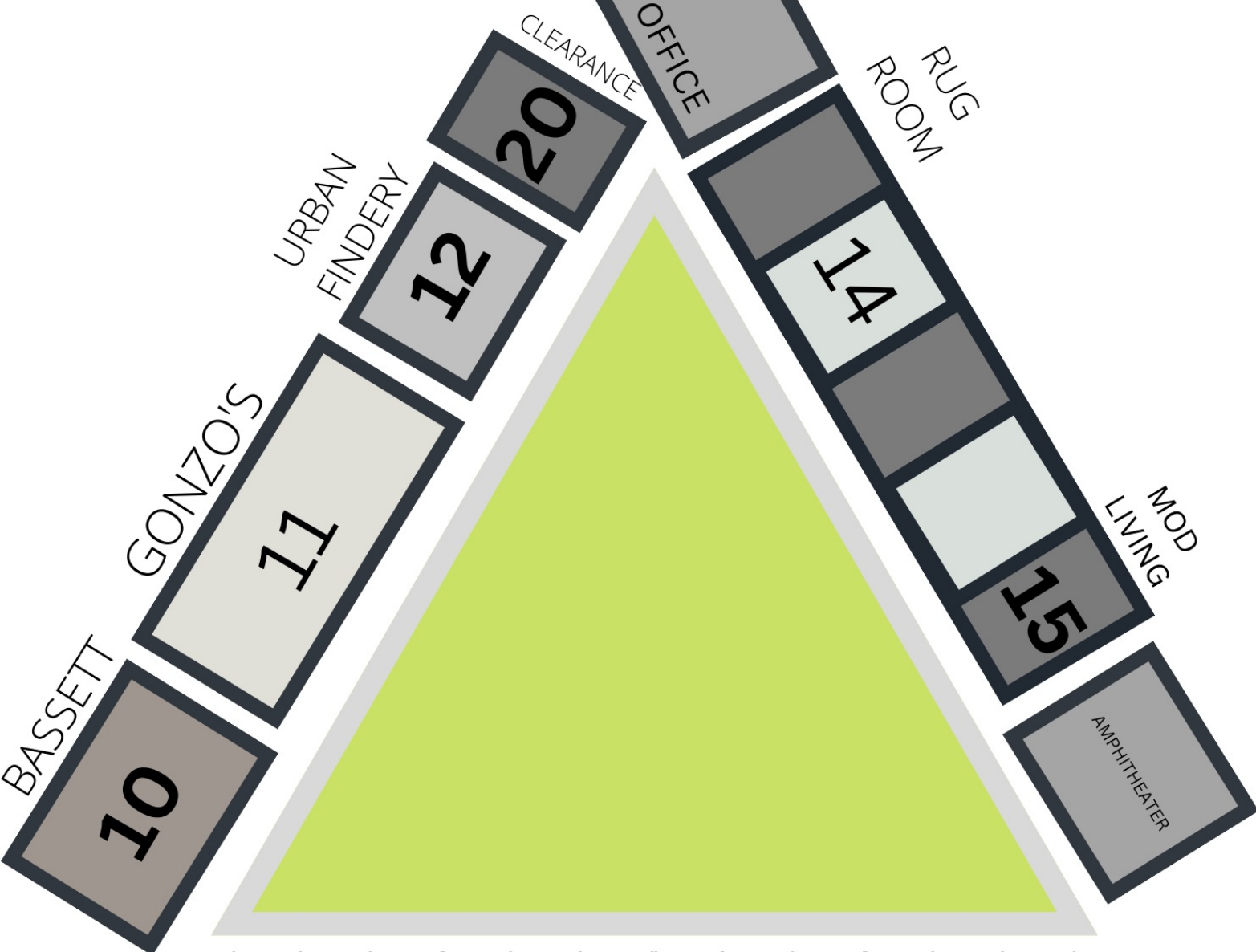
Recap on Day 3, answer any questions		GH Soul Videos to complete:	
Mattress Training!		Selling a Mattress	
Getting people into the mattress room, how to TO		Day & Night	
Go over mattress Demo, benefits, product knowledge		Bassett Bench Made Bedroom	
Practice pricing mattress/base/pom in Triple Close		Bedtech HR Set-Up	
Asking the "Three Questions"		Malouf	

Day Five Training

Recap on Day 4, answer any questions		GH Soul Videos to complete:	
How to Follow Up with customers, how to use Podium		Service Orders 2.0	
Go over Open Balances		Podium 2.0	
How to put in Service Order/ dealing with Repairs (Juan/999)		Stressless	
Go over Office Info Sheet		Bassett Bench Made (Others)	
Basic Product Knowledge - Upholstery			
Scrimage Process: Greeting all the way to Close			

Day Six Training

Sit down with manager for evaluation and review!



ZONE 1 -Searcy, Little Rock, Heber: Wed, Fri

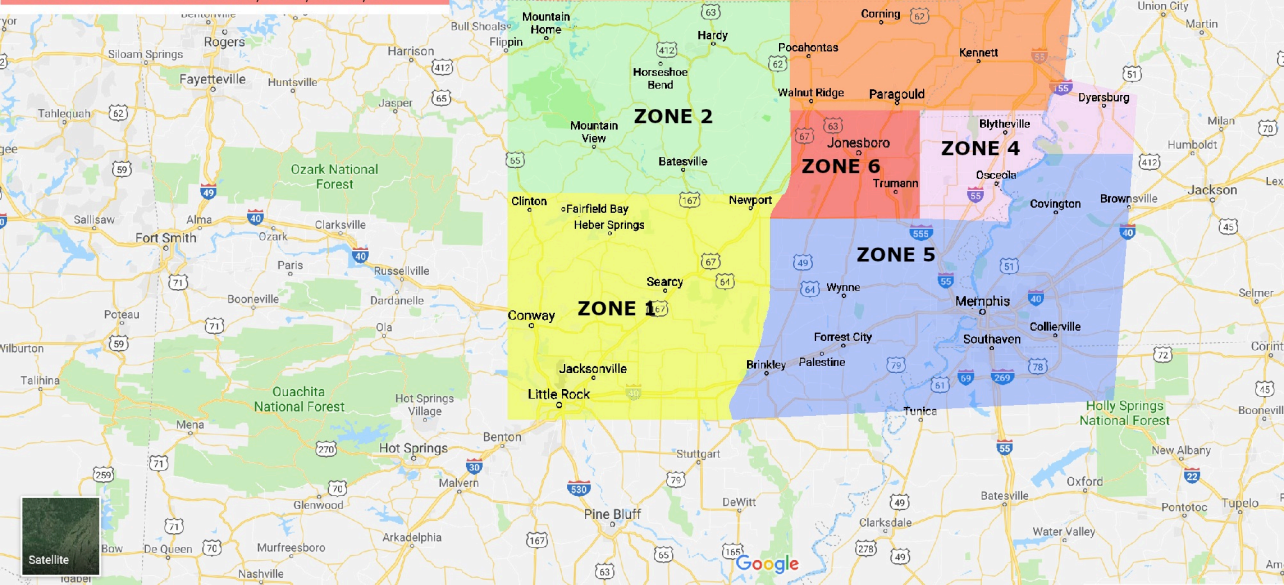
ZONE 2 -Batesville, Mt. Home, Hardy: Tues, Thurs

ZONE 3 -Paragould, WR, Missouri: Mon, Wed

ZONE 4 -Miss. County, Dyersburg: Wed, Thurs, Fri

ZONE 5 -Wynne, Forrest City, Memphis: Mon, Thurs

ZONE 6 -Jonesboro Area: Mon, Tues, Thurs, Fri



General Rules

– Clocking in and Breaks

- If you are coming in for training, you must be clocked in by 8 am, **no later**.
- Be clocked in by 8:50 on Tuesday and Friday for the big morning meeting.
Attendance is required for this even if it is your day off.
- Be clocked in by 20 minutes before your shift officially starts.
- **Coming in late will result in being sent home for the day.** 8:01, 8:51, 9:41, etc. is considered late. Please plan your travel time accordingly.
- No one leaves for lunch on Saturdays; the store will provide food on that day.

– General Rules

- NO cell phones are allowed while you are on the clock. They must be kept in the breakroom or in your car. They are **not** to be on the RSA. If you need to use your phone, ask the manager to go on break. **If you are caught with your phone, you will be sent home.**
- If you failed to draw a room during a customer interaction, you are not to draw it after the customer has left. **If you are caught with a fake room drawing, you will be sent home on a three-day suspension.**
- Vaping or smoking may only be done, on break, in the designated employee area. Any employee that does not know where this is, please just ask.
- TO during **every** sales encounter you have.
- Please make sure you turn off golf carts when you are not using them throughout the day. We do not want a stranded golf cart or customer because it died during the day.

– General Store Maintenance

- If you sell something off the floor, replace it to the best of your abilities. Art and accessories have no excuse not to be replaced.
- If you see a problem with the store, fix it or inform someone of the issue.
- Straighten the parking lot and grass if you see trash. If you cannot, tell somebody.

– Closing Duties

- If the close list is not completely signed off and you have not checked out with a manager, you cannot leave for the day. **Manager approval is required to leave.**
- You must clock out at the end of every shift. If you fail to clock out, Chris **will** delete your timeclock for the day, and it will be up to you to talk to a manager about the hours you worked that day.

CRM Guidelines

When to send thank you note: Easiest way to say it is every time they put a customer into the app, they must write a thank you card. I know there are situations where a customer will be in multiple days in a row but in those special situations they can get with a manager and it's their discretion.

What to do after purchase: Follow up PHONE CALL within two days thanking the customer for their purchase. After thank you card sent, and customer called thanking for purchase you can complete the lead.

Lead Levels – **This will operate as a funnel. Every single customer is considered hot when they first leave the store.**

Hot (RED) – This is any customer **you pick up** who does not buy. Follow up with this customer the next day. If you work with the customer early in the day and feel they are going to another store, contact them again that day. Even if you don't price merchandise, **every customer is considered a hot customer until you've made necessary follow-up contact listed below.** Make sure you include in your notes any reason they gave you so you can work with management and solve their issue before the phone call.

****If customer does not buy after two contacts, customer then becomes an Active Lead.****

Active (GREEN) - Customer did not purchase that day but is in market in near future. Consistent follow up is needed with this customer. Update notes with what you have done not what you will do. Initial your notes. If the customer asked you to follow up at a certain date or time put that in the notes so you remember.

Customer can still be active lead even if they purchase if you know they still need to do another room or other items.

****Weekly follow up required with active leads. We need to leave these active for multiple weeks because of sale changes etc.****

Dead Lead (BLACK) - Multiple contacts attempted with customer with no response or they tell you they've bought somewhere else. To switch a lead to dead you must discuss it with your manager. Put the managers name in who allowed you to switch it to dead as they will be responsible for it.

Complete (BLUE) - A lead is complete when the customer has purchased, you've mailed a thank you card, and made a follow up phone call thanking them for purchase.

Hot Lead – Two contacts required. (If no result switch to active)

Active – Weekly Follow UP (5 Weeks)

Little Things you Need to Know: Warehouse

**Warehouse Hours: Monday-Friday 10-6 Saturday 10-5 (No Deliveries)
Sunday CLOSED**

Phone Number: (870) 336-2536

Warehouse Managers: Kevin, Carl

Office Manager: Ava *Main Contact

Deliveries:

- All Deliveries are done by 3rd party company: Mr. Movers
- Local Delivery is \$199.00
- “Local” Delivery is anything within a 70-mile radius of the store. Anything outside of this is a charge of \$ 3.10 per mile
- Deliveries must be scheduled minimum 2 days out and within correct delivery zones for area
- Mr. Mover disclosure must be signed and attached to original paperwork. **Go over disclosure thoroughly so customer is aware of expectations*
- All balances **MUST** be paid in full **BEFORE** scheduling delivery
- Customer will get automated phone call the night before their scheduled delivery date (between 4-6) giving them a two-hour window of when they can expect delivery
- Deliveries can be tracked through our app and on our website: shopgambles.com
- Warehouse needs to be made aware of any changes made on invoice before delivery (addition or removal of items, address changes, etc.)
- If selling product off another locations floor delivery day must allow time for product to be picked up from location

Customer Pick Up

- Reference Warehouse Hours for CPU availability
- Warehouse 60 is our Distribution Center **Only Warehouse available for CPU*
- Must give Warehouse team two-day notice to transfer product from another warehouse to 60 for CPU
- Customer must pay for assembly
- Assembly services must be added as line item to invoice Search “Misc” as Supplier and “Assembly” under Model to find line item
- Customer can pick up product without assembly **Item will be loaded as shipped to us from manufacturer*
- Warehouse does need notice to assemble product for CPU
**Assembly times do vary. Please contact Ava or Kevin to schedule CPU time for assembled product*
- CPU is available for same day pick up if product is in Warehouse 60 **Give warehouse courteous call, so they are aware customer is coming*
- Invoice MUST be processed before calling warehouse or sending customer to pick up product



Effective Starting 04/18/22

Any employee that refers a new candidate for employment with GH Brands, LLC will receive a referral bonus in the lump sum of \$ 500. The referral bonus is contingent upon the new hire completing **120** working days with GH Brands, LLC. To be eligible for the Employee Referral Program, any referral must apply in person to the manager, and the candidate must notify the manager of the referrer on the date of application. If there are (2) referrers, the referral bonus will be split between the two referrers. If there are more than (2) referrers mentioned on the date of application, the referral bonus will be void.

NEW EMPLOYEES:

Any new full-time employee signing on with GH Brands, LLC after 04/18/2022 will receive a bonus of \$ 1000. This bonus will be paid out in two installments of \$ 500. The first installment of \$ 500 will be paid to the employee after **90** working days with GH Brands, LLC. The second installment of \$ 500 will be paid to the employee after **120** working days with GH Brands, LLC.

Pay out terms:

****To receive the sign-on bonus in full, the employee must complete 120 working days of employment with GH Brands, LLC. If the employee is terminated or leaves the job before 120 working days are completed, they will not receive the second installment of the sign-on bonus.**

By signing this, you agree to and understand the terms of the sign-on bonus pay-out.

Employee Name (please print): _____

Employee Signature: _____

Date: _____

Referred By:

Management Printed Name: _____

Management Signature: _____

Date: _____

Ashley

Quick Start Guide

Categories

- Motion
- Stationary
- Bedroom
- Occasional
- Accent Chairs

Warranty Information

1 Year

Fabric

Leather

Frame

Ordering Information

- All current stock can be seen on Ashley Direct
 - ashleydirect.com
 - Item/Series Availability
 - Type Model Number in "item/series" box
 - This will give you the inventory availability and the cost will be to the right.
- General Lead time 4-8 Weeks

Product Information

- Items cannot be customized
- Trampoline seat decking ceates even wear and support

General Info:

- Largest Furniture Manufacturer and Retailer on Earth
- "Catch All" vendor - from low price to incredible quality
- Go To for well prices Bedroom, Living room, Dining, Home Office, Occassional, and Accent Pieces

La-Z-Boy

Quick Start Guide

Rep: Brittany Sapiens

417-207-8559

sapienslzb@gmail.com

Categories

- Motion
- Stationary
- Accent Chairs

Warranty Information

Limited Lifetime	3 Year	1 Year
Frame (Including Metal, Swivel, and Wood Bases)	Electrical Parts and Motors	Fabric
Springs	ComfortCore and ComfortCore Gell Cushions	Leather
Mechanisms	Lift Chair Mechanisms	Standard Cushion Cores
Sleeper Sofa Mechanisms		

Ordering Information

- Pricing is in OneDrive
 - onedrive.live.com
 - My Files (homepage when you log in)
 - Price Guides
 - La-z-boy Cost
- 8-10 Week order lead time

Product Information

- 4 Wall Seat Box Construction, Strongest In Industry
- Recliners Have Locking Footrest So Consumer Can Select Pitch Level
- Recliners Independently Lean Back Without Releasing Footrest
- Power Motion Has Safety Switch
- Specializes in Recliners
- Zero G Recline

General Info:

- Custom Leather and Fabric Upholstery
- Made In USA

Serta Simmons Bedding

Quick Start Guide

Categories

- Mattresses
- Foundations

Warranty Information

Standard 10yr Non - Prorated

Ordering Information

- General Lead Time is 2 Weeks

Product Information

Simmons

- Leads in Mattress innovation.
- Invented the Queen Sized Bed, Kind Size Bed, Pocketed Coil mattress, and hybrid mattress

Serta

- 120 Day Comfort Exchange

General Info:

- Mattresses ranging anywhere from \$500 - \$5000+

Swank

Quick Start Guide

Categories

- Motion
- Stationary
- Dining
- Accent Chairs

Warranty Information

Limited Lifetime	1 Year
Frame	Fabric
	Leather

Ordering Information

- Cannot order – What we have IN STOCK is all there is.
- The way it sits on the floor is the way it comes. Cannot add or take away pieces of a sectional or change fabrics or leathers.

Product Information

- Offers products across several categories (stationary, motion, dining)
- Named after employees of GH Brands
- Personally styled by Chris Gamble.
- Has the look of Restoration Hardware at less than half the price.
- We buy large quantities to keep the price low for high quality.

Bassett

Quick Start Guide

Rep: Brad Prince

479-886-2810

brprince@bassettfurniture.com

Categories

- Motion
- Stationary
- Bedroom
- Dining

Warranty Information

Limited Lifetime	5 Year	1 Year
Fabrics/Leathers	Frame	Power Motors
	Springs	Motion Components
	Motion Mechanisms	Wood Products

Ordering Information

- Everything can be built/priced online on Studio B
 - studiobdesigna.bassettfurniture.com
- Pricing for Casgood pieces are in OneDrive
 - onedrive.live.com
 - My files (Homepage when you log in)
 - Price Guides

Product Information

- Has full custom group where you can pick the arms, seat cushion, back cushion, leg, fabric, etc....
- Made in the USA
- All pieces are customizable with every fabric. This means you can put a patterned fabric on anything. You just price it out by grade.

General Info:

- Offers BenchMade case good pieces that are made by one person from start to finish. Customer chooses the wood type and finish.

Best

Quick Start Guide

Rep: Steve Brown

479-518-2177

sbrown@besthf.com

Categories

- Motion
- Stationary
- Accent Chairs

Warranty Information

Limited Lifetime	1 Year
Frame	Fabric
Springs	Leather
Mechanisms	Cushion Cores

Ordering Information

- All pieces can be customized
- 6-8 week lead time for custom orders
- Custom Leather and Fabric Upholstery
- 600 Available Fabrics

General Information

- Made in USA
- Gambles has carried line for over 25 Years
- Great option for Lift Recliners
- Great Price point for Custom Accent Chairs

Mattress Process

GET THEM IN THERE!

*Ex. : "Let me show you something that will change your life" ; "How did you sleep last night" ;
Showing them your favorite product (pillow, base, etc.)*

ENTERING THE MATTRESS ROOM

1. Tell them about BABGAB
2. Gather information
 - a. What they are sleeping on now. Why are they replacing? What size mattress are they looking to purchase? How long have they had it? memory foam or innerspring?
3. **"Do you have a gamble card?"**

TRIPLE CHOICE

1. Put them on the "medium" of
2. "7 minute sleep test"
3. Rate mattress from 1 to 10

PILLOW PRESENTATION

1. Give your customer a pillow and give a power statement

Ex: "Your pillow is 30% of your sleep"

ZERO GRAVITY INTRO

1. Give two benefits of Zero G
 - a. _____
 - b. _____

Ex 1: "Zero Gravity position helps reduce snoring, acid reflux, and swelling in legs and ankles"

Ex 2: "It improves circulation by elevating the legs, allowing blood to circulate more efficiently and reducing pressure on the heart"

Ex 3: "Zero gravity distributes pressure evenly between vertebrae and spinal muscles and helps relieve back pain"

LUMBAR INTRO

1. Raise lumbar all the way up.

MATTRESS INFO

1. Tell the customer what it is and 2 features

a. _____

b. _____

Ex 1: "This is the CX Class mattress it is a part of the Beauty Rest Black collection. 1.It is a hybrid mattress with triple braided coils. So, it is extremely durable"

Ex 2: "It has cool temp gel memory foam on the surface layer that will keep you cool all night long"

INTRODUCE PREMIER SLEEP PACKAGE

1. _____

Ex: "Your mattress has a ten-year warranty. There are only two ways to void that warranty, to remove the white law tag, or to get a stain on your mattress. Our premier sleep package includes a luxury mattress protector, so you won't have to worry about that happening."

DROP LUMBAR

1. Make customer take note of difference
2. Put lumbar up before continuing

ZERO GRAVITY PRESENTATION

1. Have customer take a deep breath
2. Lower zero gravity
 - a. "Notice the pull in your back muscles and behind your knees as I take away the zero gravity"
3. Have customer rate mattress 1 to 10 again
4. Raise back into zero gravity position and give two power statements

a. _____

b. _____

Ex. 1: "30 minutes of rest in Zero G is equivalent to 4 hours of sleep"

Ex. 2: "You have only been in the zero-gravity position for a few minutes, and you can tell what a difference the lifestyle base makes, so imagine how you will feel getting to sleep like this all night long."

5. Continue Premier Sleep Package Presentation
6. Present your favorite items in the sleep package
 - a. _____

Ex. 1: "So I haven't got to tell you about the Dreamfit sheets that come in our premier sleep package..."

Ex. 2: "That Bedgear pillow you have been laying on is actually included in our premier sleep package..."

CLOSING

1. Ask for the sale by offering financing, making the customer say they love it, or using information you have gathered
 - a. _____

Ex. 1: "The best thing about our sleep package is only \$175 a month with our Gamble Card. I'm going to go check stock and get you some options, do you have your driver's license?"

Ex 2: "It's amazing, isn't it? You deserve the best, so I'm going to get you some payment options and check inventory."

Ex 3: "You told me earlier you have back trouble and haven't slept well in a long time. Let's change your life today. I'll be right back with some options."

PRESENT TRIPLE CLOSE

REBUTTLES

1. Reference 3 questions in training manual. (Stock, something similar, better price)
 - a. _____

Ex. 1:" Mr. And Mrs. Customer I know you said you want to think about it but I know this is the mattress you love, and you deserve it. Is it the price that is holding you back?"

Posh+Lavish

TOTAL MUSCLE RELAXATION

Posh+Lavish beds “Relieving Tension by Relaxing Muscles”

- Posh+Lavish uses Rubber instead of Polyurethane Foam, because rubber provides bottomless support. Rubber creates a ‘floating affect’, which allows all your muscles to relax-even the muscles touching the bed.
- The most important muscles that need to relax for a great night’s sleep are the muscles touching the bed. When all our muscles relax our mind relaxes and we fall asleep quicker.
- Pressure relief is a high level of relaxation, but the highest level of relaxation is Total Muscle Relaxation. Memory foam beds are pressure relieving for every muscle except for the one’s touching the bed.

CLIMATE CONTROL

- Posh+Lavish beds cool a warm sleeper, and warm a cool sleeper who are sleeping in the same bed at the same time. Others beds just use surface cooling petroleum gels to cool warm sleepers for part of the night, but do not address half the population that sleeps cool.
- Posh+Lavish beds stay temperature neutral and humidity neutral all night long! (Climate Control vs just surface cooling)
- No more ‘clammy feeling’.
- Humidity in the summer makes you hotter.
- Humidity in the winter makes you colder.

Surface temperature is important, but humidity is more important:

Analogy of why humidity is so important to control: First, is it warmer in Las Vegas at 100 degrees or New Orleans at 100 degrees? Obviously, it’s New Orleans, because of the humidity. Second, is it colder in Las Vegas at 35 degrees or Boston Harbor at 35 degrees. It’s Boston Harbor, because it much damper(humid).

DURABILITY- WARRANTY

- P+L= 20 Year/ $\frac{3}{4}$ ” impression vs Industry Standard 10-year/1 $\frac{1}{2}$ ” impression
- How? - Natural components are more durable than man made components
- Rubber is more durable than Polyurethane
- Wool+Cotton is more durable than Polyester and Polyester Fiber
- Tencel is more durable than Polyester

TODAY’S LUXURY IS NATURAL:

Natural Components feel better, perform better, and last longer than man made components. Of course, natural components are healthier for you.

“Luxurious night’s sleep begins with Luxurious components”

Tencel:

- Strongest natural man-made fiber
- Made from 100% Eucalyptus Wood Pulp
- Long hollow fiber that wicks moisture and heat away from body keeping the sleeping surface at the best sleeping temperature/humidity level all night long
- 4 Reasons why we ‘Love’ Tencel:
 1. Stronger than Steel
 2. Softer than Silk
 3. Cooler than Linen
 4. 50% more absorbent for pulling heat and moisture away from the body
 5. Does not take on odors

Cotton:

- German knit cotton engineered to naturally mold to the shape of the body
- Breathable, wicks moisture, and helps regulate temperature
- Durable and long lasting

Latex-Rubber:

- Most Durable Component in the Bedding Industry
- Only component in the bedding industry that allows all a sleeper’s muscles to relax, because rubber provides bottomless support (buoyancy/floating affect)
- Most supportive component in the bedding industry
- Most conforming component in the bedding industry
- Healthier- Bed bugs, dust mites, mold, mildew, bacteria and viruses can’t live in
- Talalay Latex Rubber for superior comfort layers/Dunlop Rubber for superior support core

Wool:

- Natural Fire Retardant- Chemical Free Barrier
- Nature’s ‘Miracle’ fiber-Breathable, wicks excess heat and moisture, and regulates temperature (Climate Control)
- Medium coarse long staple wool from Australia and New Zealand
- Extremely Durable
- Only inner coat: highest moisture wicking/temperature regulating properties (outer coat is coarser, more brittle and is for protection against the environment/lower moisture wicking/temperature regulating properties)

Posh+Lavish Components come from Belgium, Germany, New Zealand and the USA

Belgium: Tencel, Rubber/ Germany: Knit Cotton/ New Zealand: Wool/USA: Cover, Rubber

CX-CLASS - Plush

Mattress Name

	Mattress Only	Mattress & SmartFlex Premier Base	Bedtech BT2000	Mattress & Foundation	Mattress & High Rise Foundation
<u>Mattress Size</u> Twin XL <u>Mattress Name</u> CX Hybrid Plush	<u>Price</u> \$3599 700811495-1020 <u>Mattress Model #</u>	\$5799 SF601 <u>Base Model #</u>	\$4599 BT2000TXL	\$3839 700810116-5020	\$3819 PF33XL
Full CX Hybrid Plush	\$3899 700811495-1030	\$6299 SF602	\$4999 BT2000FL	\$4199 700810116-5030	\$4169 PF46
Queen CX Hybrid Plush	\$4199 700811495-1050	\$6599 SF603	\$5399 BT2000LPQN	\$4499 700810116-5050	\$4499 PF50
King CX Hybrid Plush	\$4899 700811495-1060	\$7699 SF604	\$6499 BT2000LPKG	\$5379 700810116-5020	\$5299 PF66

SMALL TAG

GAMBLE HOME

Compare At
\$849.00

Model #

**T979-3 Foyland End Table
Black/brown**

Our Price

\$509



123-af2-BAB-108943

Item #

LABEL

Model #

T979-3 Foyland End Table Black/brown

\$509

123-af2-BAB

108943

Item #



1 INCH

Model #

**T979-3 Foyland
End T**

\$509



108943

Item #

WAREHOUSE TAG

PO Number:

Supplier: **af2**

PO Date: **Item #**

Category: **Occasional**

Item Number: **108943**

Model: **T979-3**

**T979-3 Foyland End Table
Black/brown**

Distributor:

Model #

**T979-3 Foyland End Table
Black/brown**



Identify All of the Model and
Item Numbers

GAMBLE HOME

Compare At
\$849.00

**T979-3 Foyland End Table
Black/brown**

Our Price
\$509



123-af2-BAB-108943

T979-3 Foyland End Table Black/brown

\$509

123-af2-BAB

108943



T979-3 Foyland
End T

\$509



108943

PO Number:

PO Date:

Item Number: **108943**

T979-3 Foyland End Table
Black/brown

Supplier: **af2**

Category: **Occasional**

Model: **T979-3**

Distributor:

**T979-3 Foyland End Table
Black/brown**



Financing Checklist

Synchrony—

Copy of identification

Signed credit application

Signed pre auth OR

Signed Purchase (Forced Purchase if you already have a pre-auth)

Discounts with financing vary with current promotion. Never any discount with 60 months.

Wells Fargo—

Copy of identification

Signed credit application (With top part filled out)

Signed pre auth OR

Signed Purchase (Forced Purchase if you already have a pre-auth)

The term Wells uses to run a pre-auth is “Authorize for Future Delivery”

A forced purchase is called “Charge for previously authorized ticket”

Discounts with financing vary with current promotion. Never any discount with 60 months.

Acima/Progressive/American First

Copy of identification

Preferably use Acima

All 3 of these companies require bank account info(routing and account numbers) and also a debit card to charge the initial payment on.

All have initial payments due at time of contract being done.

You have to manually set a delivery date so we will get funded for the merchandise.

Set delivery date in their portals for day before furniture is set to be delivered.

These companies buy the furniture from us and then sell it to the customer, once the customer signs the paperwork it is theirs.

If we update anything on the customers invoice a new contract has to be done.

Layaway

15% down at time of invoice

6 months only

