

Mission

Our mission is to help home sellers get top dollar, help home buyers get the cheapest payment, and help real estate agents complete more transactions by facilitating the assumption of low rate existing home mortgages. We aim to complete our mission while simultaneously saving our clients money on the typical expenses incurred in a real estate transaction.

We believe our Mission matches your Mission perfectly.

Contact Us



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www.assumptionsolutions.com



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About Us !

Assumptions Solutions, LLC is dedicated to helping Real Estate Agents, Sellers, and Home Buyers complete a successful Mortgage Loan Assumption.

Lower rate loan assumptions make sellers more money, save buyers money on payments, and help agents sell more homes.

Find out more at:

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ASSUMPTION SOLUTIONS

THE MORTGAGE LOAN ASSUMPTION SPECIALISTS



Marketing Listings With Assumable Loans

Listing Agent Marketing Guide

Step 01

Fully utilize MLS Loan input fields and remarks sections to display assumable loan terms. Make sure assumption info is prominent on all IDX and public search website remarks. Get the word out via MLS syndication.

Step 02

Leverage your social sphere. Utilize social and print media to promote the lower rate mortgage such as Flyers, Facebook, sign riders, direct mail, etc. Visibility leads to more offers.

Step 03

Network with your peers. Make sure your co-op brokering community knows that you have a listing that will have lower payments for their buyers.

Step 04

Have the buyer and seller sign the Assumption Solutions engagement letter and deliver it to our team. We'll collect all the necessary documents and process the assumption approval with the mortgage servicer.

Resources

Connect with our team for more resources at www.assumptionsolutions.com. Learn more about how to get more clients and sell more homes with assumable mortgages. We're here to help you and your clients succeed.



Payment Savings

Make sure you illustrate in all marketing the loan terms and payments. Show contrast between the assumable loan and a

new loan mortgage payment. Highlight the savings in the MLS, social media, flyers, and any other place you market the property. Demonstrate the value of buying your listing versus listings without assumable mortgage loans.



Reduced Total Interest & Term

Assuming a loan in place means that it's already partially paid down. Highlighting the savings

in total interest paid over the life of the assumed loan and the shorter time left until the loan is paid off is an important part of promoting the value in buying your listing with an assumable mortgage.



Lower Closing Costs

Unlike new loan origination, the cost to assume an existing loan may be less for a buyer.

Traditional new loan closing costs can be in excess of 3% of the loan. Assumption Solutions only charges a buyer \$475 to complete a successful assumption. Highlight in your marketing the potential savings in traditional closing costs.



Gaining a Competitive Advantage

The ever-changing real estate market favors those who know how to adapt to a new landscape and overcome obstacles.

Assumption Solutions has the tools to give you a distinct advantage over your competition in the rapidly evolving and dynamic market. Reach out as we're always ready to connect with agents on the leading edge of change.