

Jeffrey.K.Frantz

Distribution sales 23 years
CertainTeed Territory Manager 18 years

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EXPERIENCE

Bradco Supply Riverdale Md.

August 1981-June 1983 Delivery Driver

Bradco Supply West Palm Beach ,Florida

June 1983-January 1988

Inside Commercial Commercial-Residential Sales

Bradco Supply Hyattsville,Md.

January 1988-July 1994

Inside Commercial Sales

Bradco Supply Lorton Va.

July 1994-September 1998
Assistant Manager

ABC Supply Co. Inc.

July 1997-September 2000
Branch Manager

Roof Center White Plains Md

September2000-September 2003
Branch Manager Commercial Sales DC Region

Allied Building Products

July 1994-September 1998
Outside Sales

Certainteed Roofing Products Group

April 2004-December 2022
Territory Manager

EDUCATION

SKILLS

Roof Performance and
evaluation Low slope and
steep slope
Full understanding of market
conditions pricing and
processes low slope and steep
slope roofing,liquid applied
systems, metal roofing,
waterproofing
Roof installation set-up
training safety and technique
Commercial Low slope
systems trainer
Residential steep slope trainer
Metal Roof standing seam
systems installations trainer
Synthetic slate installation
trainer
Liquid applied systems trainer
Forensic Roof and complaint
investigation
18 years of service to
Architectural Community
with Certainteed providing
Continuing
education.Training and
education modules specified
below

AWARDS

**Bradco Supply Inside
Salesmen of the Year 1993**

**CertainTeed Territory
Manager of the Year 2007**

**CertainTeed Territory
Manager of the Year 2011**

**CertainTeed Territory
Manager of the Year 2016**

Surrattsville High School

GED.

Industry training

ABC Supply Management training

GAF Commercial Roofing Training

Roof Center

Texas A&M Distribution Management Seminar

Firestone Train the Trainer

CertainTeed Master Shingle Applicator

CertainTeed Master Carpentry

CertainTeed Flintlastic Applicator

CertainTeed Metal Master

**CertainTeed Territory
Manager of the Year 2017**

**CertainTeed Territory
Manager of the Year 2018**

LANGUAGES

English

CertainTeed CEU Training and education

Training modules for Architects performer

Exterior Wall BSP 21

Bituminous Membrane Systems BSP 14

Metal Roofing Appearance with Traditional materials

Moisture Management

CEU Architectural training

Residential Facade BSS75

Self Adhering Membrane Systems Low Slope Roofs BSP34

Up On The Roof Residential Roofing BSS19

Vegetative Roof Systems