

Jeffrey.K.Frantz Roofing Industry experience

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Distribution sales 23 years

CertainTeed Territory Manager 19 year 6 month

EXPERIENCE

SKILLS

Bradco Supply

Bradco Supply Riverdale Md.

Driver Semi tractor trailer

August 1981-Jan 1983 Delivery Driver

Full understanding of market

conditions pricing and

Bradco Supply West Palm Beach, Florida-Inside sales

1983-1987

Inside sales West Palm Beach

processes low slope and steep

slope roofing, BUR, Modified, Residential

June 1983-January 1988

Residential-Commercial

Inside Commercial Commercial-Residential Sales

waterproofing

Roof installation set-up

training safety and technique

Bradco Supply Hyattsville, ,Md. Inside sales 1987-1996

Commercial Low slope

systems

January 1988-July 1994

Inside Commercial Sales

Metal Roof standing seam

systems installations trainer

Bradco Supply Lorton Va. Asst Mgr 1996-1998

Synthetic slate installation

July 1994-September 1998

trainer

Bradco Supply Lorton Va. Assistant Manager

Liquid applied systems trainer.

Forensic Roof and complaint

investigation

18 years of service to

ABC Supply Co. Inc. Manager

Architectural Community

July 1998-September 2000

Roof Center White Plains Md Manager

September 2000-September 2003

Branch Manager Commercial Sales Mid-Atlantic Region

AWARDS

Bradco Supply -Inside Salesman of the year

July 1994-September 1998

Awards

Salesmen of the Year 1993

Certainteed Roofing Products Group

April 2004- June 2023

Territory Manager Certaineed Awards

CertainTeed Territory manager of the year 2007

CertainTeed Territory manager of the Year 2011

CertainTeed Territory Manager of the Year 2016

Terry manager of the year 2017

Territory manager of the year 2018

June 2023-present President RCIA Roof Consulting