

Jeffrey.K.Frantz

Distribution sales 23 years
CertainTeed Territory Manager 18 years

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EXPERIENCE

Bradco Supply Riverdale Md.

August 1981-June 1983 Delivery Driver

Bradco Supply West Palm Beach ,Florida

June 1983-January 1988

Inside Commercial Commercial-Residential Sales

Bradco Supply Hyattsville,Md.

January 1988-July 1994

Inside Commercial Sales

Bradco Supply Lorton Va.

July 1994-September 1998
Assistant Manager

ABC Supply Co. Inc.

July 1997-September 2000
Branch Manager

Roof Center White Plains Md

September2000-September 2003
Branch Manager Commercial Sales DC Region

Allied Building Products

July 1994-September 1998
Outside Sales

CertainTeed Roofing Products Group

April 2004-December 2022
Territory Manager

SKILLS

Roof Performance and evaluation Low slope and steep slope
Full understanding of market conditions pricing and processes low slope and steep slope roofing,liquid applied systems, metal roofing, waterproofing
Roof installation set-up training safety and technique
Commercial Low slope systems trainer
Residential steep slope trainer
Metal Roof standing seam systems installations trainer
Synthetic slate installation trainer
Liquid applied systems trainer
Forensic Roof and complaint investigation
18 years of service to Architectural Community with CertainTeed providing Continuing education.Training and education modules specified below

AWARDS

**Bradco Supply Inside
Salesmen of the Year 1993**

**CertainTeed Territory
Manager of the Year 2007**

**CertainTeed Territory
Manager of the Year 2011**

**CertainTeed Territory
Manager of the Year 2016**

EDUCATION

Surrattsville High School

GED.

Industry training

ABC Supply Management training

GAF Commercial Roofing Training

Roof Center

Texas A&M Distribution Management

Seminar Team Leader Award

Firestone Train the Trainer

CertainTeed Master Shingle Applicator

CertainTeed Master Carpentry

CertainTeed Flintlastic Applicator

CertainTeed Metal Master

CertainTeed CEU Training and education

Training modules for Architects performer

Exterior Wall BSP 21

Bituminous Membrane Systems BSP 14

Metal Roofing Appearance with Traditional materials

Moisture Management

CEU Architectural training

Residential Facade BSS75

Self Adhering Membrane Systems Low Slope Roofs BSP34

Up On The Roof Residential Roofing BSS19

Vegetative Roof Systems

CertainTeed Territory
Manager of the Year 2017

CertainTeed Territory
Manager of the Year 2018

LANGUAGES

English