

Jeffrey K. Frantz Roofing Industry Experience
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Distribution sales 23 years
CertainTeed Territory Manager 19 year 6 month

Bradco Supply
Bradco Supply Riverdale Md.
Driver Semi tractor trailer
August 1981-Jan 1983 Delivery Driver
Full understanding of market
conditions pricing and
Bradco Supply West Palm Beach, Florida-Inside sales
1983-1987
Inside sales West Palm Beach
processes low slope and steep
slope roofing, BUR, Modified, Residential
June 1983-January 1988
Residential-Commercial
Inside Commercial Commercial-Residential Sales
waterproofing
Roof installation set-up
training safety and technique
Bradco Supply Hyattsville, ,Md. Inside sales 1987-1996
Commercial Low slope
systems
January 1988-July 1994
Inside Commercial Sales
Metal Roof standing seam
systems installations trainer
Bradco Supply Lorton Va. Asst Mgr. 1996-1998
Synthetic slate installation
July 1994-September 1998

Bradco Supply - Lorton Va. Assistant Manager
Manage 15 employees

ABC Supply Co. Inc. Manager
July 1998-September 2000
Roof Center White Plains Md Manager
September 2000-September 2003
Branch Manager Commercial Sales Mid-Atlantic Region

Awards

Bradco Supply -Inside Salesman of the year

July 1994-September 1998

Awards

Salesmen of the Year 1993

Certainteed Roofing Products Group

April 2004- June 2023

- Residential roof installation training and sales
- Commercial roof systems installation training and sales
- Fluid applied systems installation training
- Roof performance evaluations

Territory Manager Certainteed Awards

CertainTeed Territory Manager of the year 2007

CertainTeed Territory Manager of the Year 2011

CertainTeed Territory Manager of the Year 2016

Territory Manager of the year 2017

Territory Manager of the year 2018

June 2023-present

President RCIA Roof Consulting

- roof installation reporting and documentation
- forensic leak investigations
- fire damage investigation
- roof installation oversight
- roof performance evaluation reports
- roof condition reporting
- water intrusion investigations
- storm damage investigations

Roofing Training

- GAF Commercial Roof Training
- Firestone Commercial Roofing Training
- Johns Manville Commercial Roofing Training
- CertainTeed Commercial Roofing Training
- Certainteed Master Shingle Applicator
- Certainteed Master Craftsmen
- Certainteed Modified Bitumen Master Craftsmen
- Certainteed Liquid Applied Master Craftsmen
- Certainteed Moisture Management Building Envelope

Expert witness acceptance

Baltimore County -roof collapse 1993

St Mary's County Md. – storm damage 2014

Anne Arundel County Md. -contractor application dispute 2016

Fairfax County Va.-Contractor /homeowner dispute 2019

