Mark Williams



Qualifications, Affiliations and Training

I have worked in many different roles and environments over the years, which has enabled me to learn in a variety of ways, some consciously and some not!, all of which, has contributed to who I am today.

Having neglected my early school years, it has become a personal mission to learn and experience as much as I can through my working life and fortunately, I have found that I been able to consistently adapt to new working environments and learn new things, sometimes quite quickly, sometimes not quite so quickly,!

The capacity to adapt, learn and change, what we do and who we are, is a very human trait and is what defines us all.

I have listed below, just some of the key things I have experienced and learnt over the years. Some formally gained, some by experience.

The Seven Habits of Highly Effectice People (S.R.Covey) Personal License Holder SPA safety accredited I.O.S.H accredited Certificate of Professional Competence FCA compliance accredited **Employment law** Competency Recognition Recruitment Customer Service Delivery Serious Investigation & Reporting Audit- internal & external Disciplinary & Grievance Diversity and Inclusion Sales & Marketing techniques New business development Project management Situational Leadership Change management Motivational & Personal impact management Franchise management Business plan construction Ratio management Sales & Cost forecasting Coaching & Mentoring Validation & valuation of precious metals and watches Right to Work & Basic forgery detection **GDPR**

The biggest impact on my career and indeed life, was my discovering the "Seven Habits of Highly Effective People", by Stephen Covey. I first encountered this 20 years ago and over the years I am continually reminded how important his teachings are, today more than ever before.