

Professional Career

Kaybee Site Services Ltd

July 2020 - Current

Kaybee site services are a successful off-loading company, designed to minimize disruption & time wasted on construction sites by tradesmen. This is done by ensuring, that all offloaded goods & supplies are placed correctly & considerately in the relevant areas on sites. This maximises the time of tradesmen, saving time & money by not having to move goods around. The company operates across the UK.

General Manager – To manage the day to day operations of the company. Help develop stakeholder engagement & communication. Improve efficiencies and effectiveness. Work with the owners to develop & implement the strategic aims of the business.

M3 Job Club

Nov 2019 – July 2020

Supporting business professionals back into the work place. In a positive group environment, the M3 job club supports you with advice & support through a comprehensive interactive programme of coaching & training. This includes workshops and 121 sessions, helping with both professional & personal development.

Member of the M3 Job Club – Successfully participated in all available training & coaching. Improved my understanding of business principles & the importance of well-being & mindfulness. The M3 Job Club has been instrumental in helping me prepare for and achieve, my next career step.

Motor Fuel Group Ltd

2017 – Nov 2019

MFG has become the UK's leading independent service station owner & operator. MFG has over 950 franchise operated service stations, the majority of which are BP & Esso.

Area Manager. - Managed the sales, commercial activity & retail operations requirements for up to 42 Petrol forecourt stations, generating £129 million of revenue.

Business Consultant- Interim Role

Feb 2016 – 2017

Associate of Executive coaching company.

Development of culture change & transformation projects.

Advised financial services companies seeking improvements in customer service & compliance.

Washington Inventory Services International - Interim role

Sep 2015 – Dec 2015

Leading provider of outsourced inventory data collection, verification, merchandising & analysis services.

Area Manager - London & Home Counties.

Successfully led a change programme to stabilise profit, improve customer service levels & staff performance.

Cash Converters UK - Interim Role

Sep 2014 – Jul 2015

International franchised £300m+ retail & personal loan network; online services with over 200 UK stores.

Financial Services Product Development Manager.

Supported the franchise network throughout the United Kingdom.

Maximised profitability & sales. Reduced debt by 50% & Increased revenue by £4m.

DFC Financial services (The Money Shop) - Made Redundant

Jan 2013 – July 2014

International diversified financial services for unbanked & under-banked consumers & small businesses.

District Manager.

Managed the commercial activity & operations for 300 staff from 36 Retail stores.

Generated £40m revenue & £8m in EBITDA.

Dairy Crest Ltd - Made Redundant

Feb 1992 - June 2012

Processing and selling milk, market leading branded products & ingredients, including Cathedral City cheese & Country Life. Making 1.5 million deliveries per day, of milk & groceries, to households & businesses in the UK.

Area Manager.

Managed & developed the sales, commercial activity & operations for 16 home delivery sites.

£60m of turnover, generating £6m EBITDA

Managed & facilitated 450 staff & franchisees, servicing 150,000 customers on a daily basis.