



**PEGASI**<sup>TM</sup>  
PRIVATE WEALTH



**ALIGNED**  
capital partners inc.



**DEFINE  
YOUR  
OWN  
JOURNEY**



Dear Investor,

At Pegasi Private Wealth of ACPI, we pride ourselves on offering excellent wealth advisory service and delivering top-notch client experience.

I would like to personally invite you to become a private client of ours. By entrusting us with your investment needs, we will endeavor to reinforce that trust in our wealth management service to you and your family.

We understand the importance of building your wealth and realizing your investment goals, and we are committed to helping you get there.

This booklet is your guide to many valuable services we offer to you upon becoming our private client. We look forward to partnering with you on your journey.

Sincerely,

A handwritten signature in cursive script that reads "Terry Tang".

Terry Tang, MBA, CIM  
Associate Portfolio Manager



### **Discretionary Management**

Your investment portfolio is delegated to and managed by a Portfolio Manager, who has met strict investment management education and experience and is licensed to provide discretionary investment management.

### **Fee-Based Approach**

We operate on a fee-only basis so that our interests are aligned with yours. We specialize in wealth advisory, investment planning, retirement planning, and estate planning.

### **Canadian Investor Protection Fund**

Eligible investments are protected up to \$1 million CAD for general accounts or separate accounts. For more information, please visit [www.cipf.ca](http://www.cipf.ca) for details.

### **Custodian**

Our custodian is CI Investment Services, a wholly owned subsidiary of CI Financial Corp.



Regulated by CIRO  
Canadian Investment  
Regulatory Organization





### **Personalized Investment Plan**

We understand that every client is unique. As your investment advisor, we will identify your investment needs and construct a personalized investment plan to help you achieve your financial goals.

## Access To International Markets

Tap into major international markets to diversify your investment portfolio and take advantage of investment opportunities around the globe.





## **Retirement & Estate Planning Advice**

Planning for retirement and estate is the cornerstone of the work we do. Our process takes into account any existing or potential tax and legal implications in your investment plan to ensure your retirement or estate planning objectives can be achieved.



## **Investment Philosophy**

Our strategy combines a macroeconomic approach with bottom-up security selection utilizing the three pillars - quality, growth, and value. It is designed to produce sustainable above-average returns while accepting fair levels of risk.

### **Quality**

Mid- to Large Cap companies with a proven track record of disciplined and diversified business.

### **Growth**

Sustainable competitive advantage of products and services, strong industry growth trend.

### **Value**

Undervalued by the market or trading for less than their intrinsic or book value.

Equities are primarily invested in medium to large-capitalization companies in North America, Western Europe, Asia Pacific, and Emerging Markets. Fixed-income is primarily investment-grade bonds and asset-backed securities.





## Bio

Terry brings you more than 23 years of experience in the financial services industry. Prior to Pegasi, he had a successful career working for a number of top financial institutions in Toronto, Hong Kong, Beijing, and Kuala Lumpur.

Terry specializes in international investing and offers gold-standard for client experience and service performance. Over the years, Terry has helped many of his clients achieve their financial goals.

Terry is a Chartered Investment Manager (CIM) and holds an MBA degree from the University of Iowa - Tippie School of Business.



## Discretionary Management

Our process requires a thorough understanding of your investment objectives, financial circumstances, and risk appetite. We then construct an investment strategy that is tailored for you.

### INCOME

To seek long-term capital preservation and regular interest income, with minimal volatility.

### PRUDENT

To seek modest capital appreciation and regular interest income, with modest volatility.

### MODERATE

Regular interest income and dividends, long-term capital appreciation, and average volatility.

### GROWTH

Long-term capital appreciation, modest interest income, and dividends, with above-average volatility.

### OPPORTUNISTIC

To seek substantial long-term capital appreciation with high volatility.

## Risk/Return Profile

The level of risk for the strategies listed below is in ascending order. Each strategy consists of a different asset mix, and the higher the potential rates of return, the higher the degree of risk involved.

Profile	Cash	Income	Equity
Income	2%	98%	-
Prudent	2%	68%	30%
Moderate	2%	48%	50%
Growth	2%	18%	80%
Opportunistic	2%	-	98%

Note: The asset mix for each strategy above is for reference only and the actual asset mix may differ.



### **Eligible Investment Accounts**

Eligible accounts include RRSP, LIRA, RRIF, RESP, TFSA, FHSA, and Non-Registered Account, with an aggregate minimum investment of \$150,000 CAD.

### **Contact Information**

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**Let's talk. Contact us today.**

### **Important Investment Services Disclosure**

Aligned Capital Partners Inc. ("ACPI") is a full-service investment dealer and a member of the Canadian Investor Protection Fund ("CIPF") and Investment Industry Regulatory Organization of Canada ("IIROC"). Investment services are provided through Pegasi Private Wealth of ACPI, an approved trade name of ACPI. Only investment-related products and services are offered through ACPI/Pegasi Private Wealth of ACPI and covered by the CIPF. Fee-based financial planning and consultation services are provided through Pegasi Wealth Advisory. Pegasi Wealth Advisory is an independent company separate and distinct from ACPI/Pegasi Private Wealth of ACPI.

