

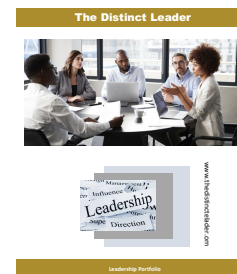
# The Distinct Leader

Essential Building Blocks for *Sustaining* Leadership Success



# What to Expect

- 90 days development cycle vs. an “information dump”
- Targeting the key essentials for leadership success = no fluff
- Meet live every 2 weeks
- Camera courtesy
- Will have both learning and weekly action activities
- Building leadership skills and a **Leadership Portfolio** for performance & career management



12  
Week  
JOURNAL

“  
Make yourself  
the Best and  
destiny will do  
the rest.”  
ASPROGOTES.COM

PROGRESS TRACKER

# What to Expect

- Dedicated web page to house all relevant material
- Access to me via text/email + live group meetings
- Access to all the content on **The Distinct Leader** platform

The *Key* to Success  
Make it your own!

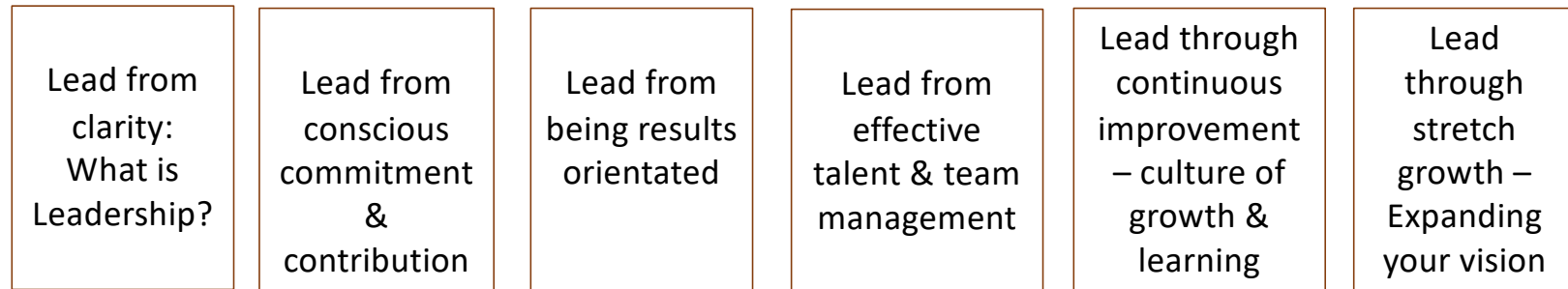
The Distinct Leader



www.thedistinctleader.com

Leadership Portfolio

## 6 Core Building Blocks to *Sustained* Successful Leadership



Foundational building blocks for your leadership development-growth path

Why sustained?

Building block format => creates a foundation, structure & system

# Your Success Checklist



## Success Building Blocks Checklist - Completed

### Block 1:

- My definition of leadership
- Understanding the difference between leadership & management – being a Complete Leader
- My vision - defined

### Block 2:

- My distinct contribution - skills, talent, backstory
- My leadership philosophy
- My GPS – guiding principles statement
- My Business Partner Profile – financial stewardship

### Block 3:

- Able to clearly identify essential results
- Adequately learned how to track activity
- Use of tracking tools
- Learned how to use appropriate time cycles

### Block 4:

- My self-profile
- Team personality chart
- Team rapport check-up, individually & team
- Team morale check up
- Established community guidelines / team agreements

### Block 5:

- Process in place, practicing continuous improvement
- Promoting culture of learning, sharing, innovation
- Seeing the value & use of the 1% edge

### Block 6:

- Vision refresh – learning to “stretch grow” – vision evolution

# Building Block #1 | Leading with Clarity

## Understanding what it means to “lead”...

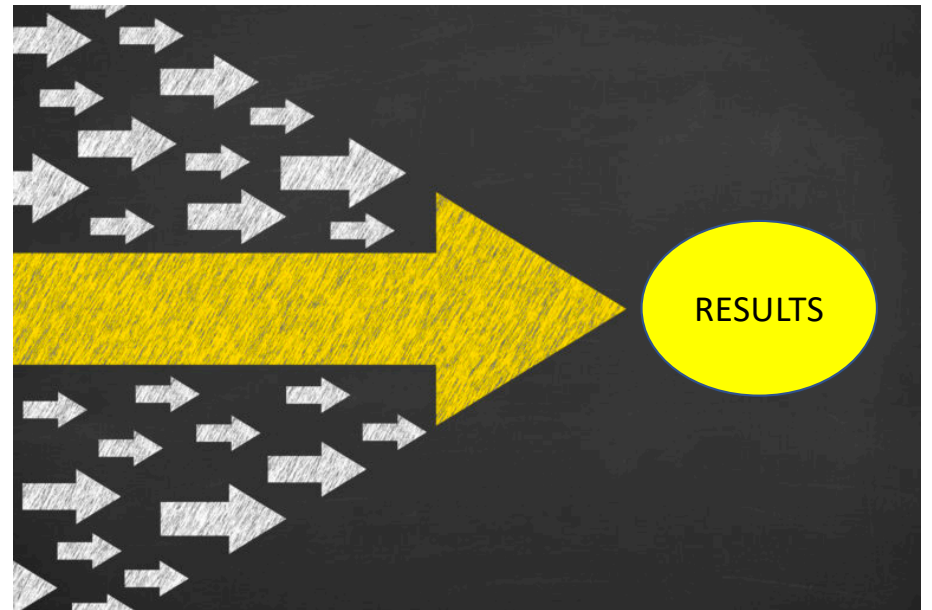
- Need to be able to answer the question – **What is leadership?**  
What is leading?
- Difference between leading & managing?



*Ineffective Leader/ Manager*



*Effective Leader/ Manager = The Complete Leader*





**Leadership** *defined:*  
*the ability to **influence** a new outcome*

**Management** *defined:*  
*to handle & direct with a degree of skill*

**Talent => Relationships/Resources => Results**



# 6 Core Building Blocks to *Sustained* Successful Leadership

**Lead => Where are we going? What does the destination look like? (defined results)**

**Manage => Do I/they want to go/come with you? How are we going to get there?**

1 /Lead from clarity:  
What is Leadership?

2/ Lead from conscious commitment & contribution

3/ Lead from being results orientated

4/ Lead from effective talent & team management

5/ Lead through continuous improvement – culture of growth & learning

6/ Lead through stretch growth – An expanding, fresh vision

Foundational building blocks for your leadership development-growth path 

## Building Block #1 | Leading with Clarity

Understanding what it means  
to “lead”...

- **Destination** beyond description
- My Vision => *New destination*
- Being a “complete leader”



## Block #2: Lead from a conscious commitment & distinct contribution

*Why?....*It is **the source** of your power!

- Lead through *full* commitment ; resolved, full contributor
- Do you *really want* to be a leader?
- My **distinct** contribution list/back story
- My leadership philosophy
- My G.P.S. - "guiding principles statement"
- Biz Partner Profile – financial stewardship



# The 4 Power Sources of Influence

Constructive Uses

Destructive Uses



## **Block #2:** Lead from a *conscious* commitment & distinct contribution

### **Going beyond the job description:**

- What do I distinctly bring to the table? I make the job...
- My *distinct* contribution list
- My back story
- Finding your “through-line”
- My leadership philosophy
- My G.P.S. - “guiding principles statement”
- My Natural Leadership orientation



**My Leadership Brand**

# What Drives You... “empowers” you

What you **believe**

What you **value = what matters most**

**G.P.S.** – *Guiding Principle Statement*

I believe

I value

Therefore I will



## How is it expressed?

Ultimately, through relationships – how you relate to others.



**Relate => Relayed => Results**

**Talent => Relationships => Results**