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| Action Plan for Specified Style |
| **DiSC Style**: |  |  |
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| **STEP 1: HOW YOU REACT TO THIS STYLE**  |
| **Read** about this style**. Write** down what sounds accurate. |
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| **Read** the adjectives of how someone of this style may seem to you. Consider their approach with people or to a recent situation. What did you appreciate about their approach/style?  |
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| **Step 2: HOW similar are the motivations?**  |
| **Write** down the three priorities for this style.  | What are the three priorities for your style? |
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| **Step 3: increasing effectiveness** (See the page about this persons style)  |
| **Look** at the strategies for when you are trying to connect with someone of this style. See the bullet points.What might be something to try? |
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| **Look** at the strategies for when solving a problem with someone of this style. See the bullet points.What might be something to try? |
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| **Look** at the strategies for when things get tense with someone of this style. See the bullet points.What might be something to try? |
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| STRATEGIES TO IMPROVE EFFECTIVENESS – Overall  |
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| 1. What strategy did you choose to focus on? (See **Page 16** of your profile.)
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| 1. When might you need this strategy?
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| 1. What can you say or do to put this strategy into action?
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| 1. How could I support my following-through with this action? (e.g., mentor, sticky note)
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