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| Action Plan for Specified Style | | | |
| **DiSC Style**: |  | |  |
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| **STEP 1: HOW YOU REACT TO THIS STYLE** | | | |
| **Read** about this style**. Write** down what sounds accurate. | | | |
|  | | | |
| **Read** the adjectives of how someone of this style may seem to you. Consider their approach with people or to a recent situation. What did you appreciate about their approach/style? | | | |
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| **Step 2: HOW similar are the motivations?** | | | |
| **Write** down the three priorities for this style. | | What are the three priorities for your style? | |
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|  | |  | |
| **Step 3: increasing effectiveness** (See the page about this persons style) | | | |
| **Look** at the strategies for when you are trying to connect with someone of this style. See the bullet points.  What might be something to try? | | | |
|  | | | |
| **Look** at the strategies for when solving a problem with someone of this style. See the bullet points.  What might be something to try? | | | |
|  | | | |
| **Look** at the strategies for when things get tense with someone of this style. See the bullet points.  What might be something to try? | | | |
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| STRATEGIES TO IMPROVE EFFECTIVENESS – Overall |
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| 1. What strategy did you choose to focus on? (See **Page 16** of your profile.) |
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| 1. When might you need this strategy? |
|  |
| 1. What can you say or do to put this strategy into action? |
|  |
| 1. How could I support my following-through with this action? (e.g., mentor, sticky note) |
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