



STEP UP TO WELLNESS

Connect to your target audience in a way that speaks directly to our community and their interests.







PURPOSE

To improve health throughout the urban communities for people who love to line dance.

MISSION

To encourage physical activity through the art of soul line dancing while promoting heart health, mental wellness, and fellowship.

OUR ORGANIZATION

615 Soul Line Dance was established in 2022 by a collective of volunteer line dance instructors.

We <u>fulfill our mission</u> by providing FREE soul line dancing classes to the general public, hosting events and activities engaging the public, and providing opportunities for soul line dancers to <u>fellowship</u>.

The RESET | A Wellness Brunch is a monthly event held for up to 50 participants running from August to December, where we will have:

- A guest speaker to discuss prevalent issues in our urban community,
- Learn a fun activity: Yoga, Pilates, Zumba, Boxing, Double Dutch, Step Aerobics, etc.
- A Guest Soul Line Dance Instructor to lead the Soul Line Dancing.
- Brunch will be provided for up to 50 participants.

The purpose of this programming is to leave our participants feeling refreshed, recharged, and reconnected with their health.



We've studied our core audience, Black Americans in Metro Nashville (mostly Antioch, TN), and created real-life personas that reflect their needs, values, and lifestyles.





48.7% \$67,270 Med. Household Inc. Antioch, TN 37013

44%Renters
Antioch, TN 37013



17.1%
Depression³
Davidson County

29.7%

Bachelor's ² or Higher Antioch, TN 37013

18.1% Without

Coverage

OUR AUDIENCE

More Stressed⁴ about Rent

Davidson County

Lowest
Breast Cancer Survival Rate 6

1-in-3

Receive Mental Health Care 5
National





Davidson County

- 1: <u>City-Data.com 37013 Zip Code (Nashville-</u> <u>Davidson, TN) Detailed Profile in 2022</u>
- 2: Census Data Zip Code 37013

health care receives it." Page 2

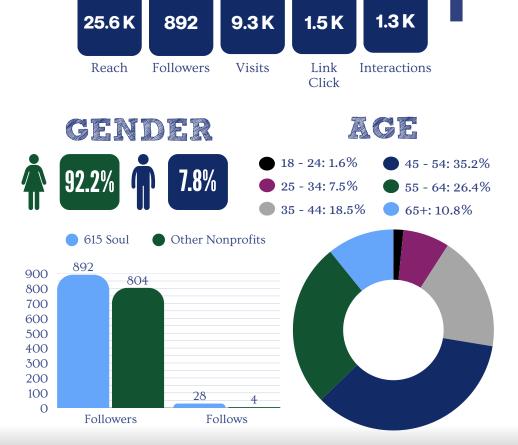
- 3: <u>Nashville Community Health + Well-being</u> <u>Survey 2019</u>
- 4: According to Nashville Community Health + Well-being Survey 2019, African Americans always/usually worried or
- stressed about money for rent/mortgage at 22.6%
- in comparison to Whites, Non-Hispanic at 16.6% 5: American Psychiatric Association - <u>Mental</u>
- Health Disparities: African Americans states: "Only one-in-three African Americans who need mental
- 6: National Breast Cancer Foundation, INC <u>Key</u> <u>Statistics & Facts About Breast Cancer In The</u> United States



Our Audience Social Media Analysis

The Social Media Audience Analysis Report provides a comprehensive overview of the demographics, interests, and behaviors of the audience.

Overall Since 2022



REGISTERED NURSE

AGE 45

GENDER WOMAN

LOCATION ANTIOCH, TN

MARY JOHNSON, RN

"I am a busy working mom who hasn't made enough time for myself."

>>>> Household Income: \$63,000

>>>> Renter

>>>> Single

>>>> 3 Kids (Ages: 25, 19, and 8)

Preferred Brands: Procter & Gamble, Nike, Facebook Market, Samsung, Kia, Amazon, Netflix, WalMart

- · A legacy to leave to my kids
- More time for Self-Care
- Get healthy
- · My kids to become selfsufficient adults

HEALTH CONCERNS

Obesity

Diabetes

High Blood Pressure

FRUSTRATIONS

- · Not enough money to support a family of four
- Not enough time to cook
- Working long hours
- Adult children still dependent

MOTIVATIONS

- · Willing to make time to get healthy
- Willing to spend for convenience
 - Motivated by price and ease

AUDIENCE PERSONAS

ANNE Thomas

EDUCATOR

WANTS

- · Spend more time traveling
- · Stay active
- Spend time with grandchildren
- Be ready for retirement



AGE 62 GENDER WOMAN LOCATION ANTIOCH, TN

>>>> Renter

>>>> Household Income: \$72,000

>>>> Divorced

>>>> 2 Kids (Ages: 40 and 37) Preferred Brands: Temu, Shein, Nike, Kia, Sketchers, Kroger

MOVITATIONS

· Valuing my peace and

• Willing to spend for traveling and other passion projects

Ways to consolidate bills

HEALTH CONCERNS

· Deciding if I should downsize

Selecting if I should Semi-Retire,

Fully Retire or start a new career

Reference I will be retiring soon and look

FRUSTRATIONS Confusion with

Medicaid/Medicare

kids are grown. 99

forward to traveling now that my

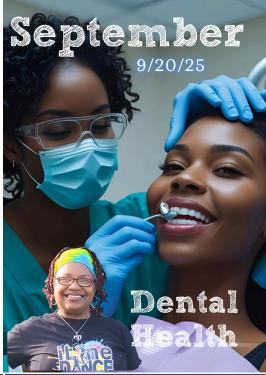
Depression

Breast Cancer

Heart Disease













THE RESET

A Wellness Brunch

CALENDAR

2025



We invite you to speak directly to your target audience on our series of topics covering a prevalent issue in our community.

Be ready to provide resources and materials to engage the audience in a follow-up action.

BECOME A SPONSOR



CONTACT

Phone 615-933-3566

Website www.615SoulLineDance.org Email 615SoulLineDance@gmail.com

Address 5424 Bell Forge Lane East

PO Box 2171

Antioch, TN 37013





BRUNCH SPONSORS

MAKE AN IMPRESSION AS THE OFFICIAL RESET BRUNCH SPONSOR.

Give a 5-Minute introduction on your company at the start of the event.

Lunch is provided for up to 50 people.

CONTRIBUTION BENEFITS

- Information Booth to distribute Company Material to Attendees
- Logo Placement on Event Signage
- Logo on Website with Company Link
- Logo on Social Media
- Public Thank-You
- Coupons distributed to our Audience

BECOME A SPONSOR



CONTACT

Phone 615-933-3566 Website www.615SoulLineDance.org Address 5424 Bell Forge Lane East PO Box 2171

Email 615SoulLineDance@gmail.com Antioch, TN 37013