

# Executive Summary

## 615 Soul Line Dance

For the 3 months ended September 30, 2023

	JUL-SEP 2023	APR-JUN 2023	JAN-MAR 2023
<b>Cash</b>			
Cash received	7,370.07	17,197.37	915.29
Cash spent	8,108.32	8,503.27	632.17
Credit Card payments	-	-	-
Surplus (deficit)	(738.25)	8,694.10	283.12
Closing bank balance	8,238.97	8,977.22	283.12
<b>Profitability</b>			
Income	7,177.00	14,150.32	915.01
Direct costs	-	-	-
Gross profit (loss)	7,177.00	14,150.32	915.01
Other income	-	-	-
Expenses	7,915.25	5,456.22	631.89
Profit (loss)	(738.25)	8,694.10	283.12
<b>Balance Sheet</b>			
Debtors	-	-	-
Creditors	-	-	-
Net assets	8,238.97	8,977.22	283.12
<b>Sales</b>			
Number of invoices issued	-	-	-
Average value of invoices	-	-	-
<b>Performance</b>			
Gross profit margin (%)	100.00	100.00	100.00
Net profit margin (%)	(10.29)	61.44	30.94
Return on investment (p.a.) (%)	(35.84)	387.39	400.00
<b>Position</b>			
Average debtor days	-	-	-
Average creditor days	-	-	-
Short term cash forecast	-	-	-
Current assets to liabilities	-	-	-
Term assets to liabilities	-	-	-

# Income Statement (Profit and Loss)

615 Soul Line Dance

For the 3 months ended September 30, 2023

	JUL-SEP 2023	APR-JUN 2023	JAN-MAR 2023
<b>Income</b>			
One-Time Donations	115.00	320.00	455.00
Recurring Donations	205.00	460.00	390.00
Other Gifts	-	-	5.01
Fundraising	377.00	622.00	65.00
Merchandise Revenue	-	13.32	-
Bi-Annual Soiree	6,480.00	12,735.00	-
<b>Total Income</b>	<b>7,177.00</b>	<b>14,150.32</b>	<b>915.01</b>
<b>Gross Profit</b>			
	<b>7,177.00</b>	<b>14,150.32</b>	<b>915.01</b>
<b>Operating Expenses</b>			
<b>General and Administrative Expenses</b>			
Advertising & Marketing Expenses	128.44	71.58	71.58
Bank Fees	11.59	72.93	35.57
Software Expenses	66.64	32.73	32.73
<b>Total General and Administrative Expenses</b>	<b>206.67</b>	<b>177.24</b>	<b>139.88</b>
<b>Community Social Expenses</b>			
Advertising & Marketing Expenses	-	-	116.10
Apparel Expenses	-	195.03	-
Other Community Social Expenses	120.27	399.72	-
Rental Expense	-	-	305.00
Software Expenses	-	26.26	39.39
<b>Total Community Social Expenses</b>	<b>120.27</b>	<b>621.01</b>	<b>460.49</b>
<b>Bi-Annual National Event Expenses</b>			
Advertising & Marketing Expenses	54.45	163.90	-
Bi-Annual National Event Bank Fees	153.99	380.98	-
Food and Beverage	6,915.00	3,460.00	-
Gifts	42.81	-	-
T-Shirts	139.36	-	-
<b>Total Bi-Annual National Event Expenses</b>	<b>7,305.61</b>	<b>4,004.88</b>	<b>-</b>
<b>Fundraising Expenses</b>			
Fundraising Expenses	-	324.13	-
Back-To-School Drive	282.70	328.96	-
Combs for Combs	-	-	31.52
<b>Total Fundraising Expenses</b>	<b>282.70</b>	<b>653.09</b>	<b>31.52</b>
<b>Total Operating Expenses</b>	<b>7,915.25</b>	<b>5,456.22</b>	<b>631.89</b>

Income Statement (Profit and Loss)

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	JUL-SEP 2023	APR-JUN 2023	JAN-MAR 2023
<b>Operating Income</b>	(738.25)	8,694.10	283.12
<b>Net Income</b>	(738.25)	8,694.10	283.12

# Budget vs. Actual

## 615 Soul Line Dance

### For the 3 months ended September 30, 2023

	JUL-SEP 2023	JUL-SEP 2023 OVERALL BUDGET	VARIANCE	VARIANCE %	JAN-SEP 2023	JAN-SEP 2023 OVERALL BUDGET	VARIANCE	VARIANCE %
<b>Revenue</b>								
Fundraising	377.00	699.00	(322.00) ↓	-46.07% ↓	1,064.00	2,101.00	(1,037.00) ↓	-49.36% ↓
One-Time Donations	115.00	9,324.00	(9,209.00) ↓	-98.77% ↓	890.00	19,276.00	(18,386.00) ↓	-95.38% ↓
Other Gifts	-	-	- —	- —	5.01	-	5.01 ↑	- —
Recurring Donations	205.00	3,162.00	(2,957.00) ↓	-93.52% ↓	1,055.00	9,488.00	(8,433.00) ↓	-88.88% ↓
Merchandise Revenue	-	-	- —	- —	13.32	-	13.32 ↑	- —
Bi-Annual Soiree	6,480.00	-	6,480.00 ↑	- —	19,215.00	-	19,215.00 ↑	- —
<b>Total Revenue</b>	<b>7,177.00</b>	<b>13,185.00</b>	<b>(6,008.00)</b>	<b>-45.57%</b>	<b>22,242.33</b>	<b>30,865.00</b>	<b>(8,622.67)</b>	<b>-27.94%</b>
<b>Gross Profit</b>	<b>7,177.00</b>	<b>13,185.00</b>	<b>(6,008.00)</b>	<b>-45.57%</b>	<b>22,242.33</b>	<b>30,865.00</b>	<b>(8,622.67)</b>	<b>-27.94%</b>
<b>Operating Expenses</b>								
<b>General Administrative Expenses</b>								
Advertising & Marketing Expenses	128.44	81.00	47.44 ↑	58.57% ↑	271.60	243.00	28.60 ↑	11.77% ↑
Filing Fees	-	-	- —	- —	-	110.00	(110.00) ↓	-100.00% ↓
Other General Expenses	-	69.00	(69.00) ↓	-100.00% ↓	-	206.00	(206.00) ↓	-100.00% ↓
Software Expenses	66.64	90.00	(23.36) ↓	-25.96% ↓	132.10	268.00	(135.90) ↓	-50.71% ↓
Bank Fees	11.59	-	11.59 ↑	- —	120.09	-	120.09 ↑	- —
<b>Total General Administrative Expenses</b>	<b>206.67</b>	<b>240.00</b>	<b>(33.33)</b>	<b>-13.89%</b>	<b>523.79</b>	<b>827.00</b>	<b>(303.21)</b>	<b>-36.66%</b>
<b>Community Social Expenses</b>								
Advertising & Marketing Expenses	-	174.00	(174.00) ↓	-100.00% ↓	116.10	526.00	(409.90) ↓	-77.93% ↓

	JUL-SEP 2023	JUL-SEP 2023 OVERALL BUDGET	VARIANCE	VARIANCE %	JAN-SEP 2023	JAN-SEP 2023 OVERALL BUDGET	VARIANCE	VARIANCE %
Apparel Expenses	-	165.00	(165.00) ↓	-100.00% ↓	195.03	495.00	(299.97) ↓	-60.60% ↓
Other Community Social Expenses	120.27	-	120.27 ↑	- —	519.99	-	519.99 ↑	- —
Rental Expense	-	600.00	(600.00) ↓	-100.00% ↓	305.00	2,400.00	(2,095.00) ↓	-87.29% ↓
Software Expenses	-	36.00	(36.00) ↓	-100.00% ↓	65.65	108.00	(42.35) ↓	-39.21% ↓
<b>Total Community Social Expenses</b>	<b>120.27</b>	<b>975.00</b>	<b>(854.73)</b>	<b>-87.66%</b>	<b>1,201.77</b>	<b>3,529.00</b>	<b>(2,327.23)</b>	<b>-65.95%</b>
<b>Bi-Annual National Event Expenses</b>								
Advertising & Marketing Expenses	54.45	-	54.45 ↑	- —	218.35	-	218.35 ↑	- —
Food and Beverage	6,915.00	-	6,915.00 ↑	- —	10,375.00	-	10,375.00 ↑	- —
Gifts	42.81	-	42.81 ↑	- —	42.81	-	42.81 ↑	- —
T-Shirts	139.36	-	139.36 ↑	- —	139.36	-	139.36 ↑	- —
<b>Total Bi-Annual National Event Expenses</b>	<b>7,151.62</b>	<b>-</b>	<b>7,151.62</b>	<b>-</b>	<b>10,775.52</b>	<b>-</b>	<b>10,775.52</b>	<b>-</b>
<b>Fundraising Expenses</b>								
Fundraising Expenses	-	-	- —	- —	324.13	-	324.13 ↑	- —
Holiday Gift Drive	-	600.00	(600.00) ↓	-100.00% ↓	-	600.00	(600.00) ↓	-100.00% ↓
Food Bank Donation	-	433.00	(433.00) ↓	-100.00% ↓	-	433.00	(433.00) ↓	-100.00% ↓
Back-To-School Drive	282.70	117.00	165.70 ↑	141.62% ↑	611.66	350.00	261.66 ↑	74.76% ↑
Combs for Combs	-	-	- —	- —	31.52	-	31.52 ↑	- —
<b>Total Fundraising Expenses</b>	<b>282.70</b>	<b>1,150.00</b>	<b>(867.30)</b>	<b>-75.42%</b>	<b>967.31</b>	<b>1,383.00</b>	<b>(415.69)</b>	<b>-30.06%</b>
Bi-Annual National Event Bank Fees	153.99	-	153.99 ↑	- —	534.97	-	534.97 ↑	- —
<b>Total Operating Expenses</b>	<b>7,915.25</b>	<b>2,365.00</b>	<b>5,550.25</b>	<b>234.68%</b>	<b>14,003.36</b>	<b>5,739.00</b>	<b>8,264.36</b>	<b>144.00%</b>
<b>Net Profit</b>	<b>(738.25)</b>	<b>10,820.00</b>	<b>(11,558.25)</b>	<b>-106.82%</b>	<b>8,238.97</b>	<b>25,126.00</b>	<b>(16,887.03)</b>	<b>-67.21%</b>

# Balance Sheet

615 Soul Line Dance  
As of September 30, 2023

SEP 30, 2023

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## Assets

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### Current Assets

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#### Cash and Cash Equivalents

615 Soul Business Checking	6,388.91
GiveButter Clearing	1,850.06
<b>Total Cash and Cash Equivalents</b>	<b>8,238.97</b>

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<b>Total Current Assets</b>	<b>8,238.97</b>
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<b>Total Assets</b>	<b>8,238.97</b>
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## Liabilities and Equity

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### Equity

Current Year Earnings	8,238.97
<b>Total Equity</b>	<b>8,238.97</b>

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<b>Total Liabilities and Equity</b>	<b>8,238.97</b>
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