
2024 Price Update

1 message

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To: breeewater@gmail.com

Wed, Oct 25, 2023 at 6:33 AM



Valued Partner,

Thank you for your trust in Pace® for your analytical laboratory needs. We value your continued partnership, particularly in the current economic climate, and are committed to providing you with the best service in the industry.

We have solicited feedback from customers like you on how to address the inflationary costs of labor and supplies. What we heard is that many of you are experiencing the same issues in your business and are making price adjustments to offset rising costs. We must do the same.

Effective January 1, 2024, Pace® will implement the following price adjustments:

- An increase of base unit rates of 5.9% with a nominal increase in standard fees and surcharges.
- For our customers who primarily utilize Alpha Analytical laboratory services, we will send a separate communication detailing additional revisions related to the E&I surcharge in the coming weeks.

This increase is necessary to continue to provide you with the level of service you expect and deserve from Pace®. Should you have any questions or concerns about these adjustments, please reach out to your Account Executive, Project Manager or local General Manager.

Thank you for your understanding.

Sincerely,

Greg Kutsko

Director of Commercial Operations