

## Fwd: 2023 Price Update

1 message

 Sun, Oct 30, 2022 at 6:42 AM

From: Pace® <marketing@pacelabs.com>
Date: Thu, Oct 20, 2022 at 6:32 AM
Subject: 2023 Price Update
To: <br/>
To: <br/>
Spreesewater@gmail.com>



Hello Shelby,

Thank you for your business, support, and trust in Pace®. Together our industry has persevered in uncertain economic times and our team is Pace® Proud to have done our part in supporting your business.

We have solicited feedback from you our partners on how to embrace the rising cost due to inflation in labor and supplies. Effective January 1, 2023, Pace® will implement the following price related items:

- The 2023 average Price Adjustment will be 7.2% base rate adjustment, working to keep things below today's current inflationary levels
- The Economic Price Adjustment (EPA) will default to 0% to begin 2023 with the current EPA Rate being rolled into unit rates for 2023.

Pace<sup>®</sup> remains a committed partner through these challenging economic times.

Should you have any questions or concerns about these adjustments, please reach out to your Account Executive or local General Manager.

Sincerely,

## Greg Kutsko

Director of Commercial Operations

Pace®

Pacelabs.com

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