

# OUR APPROACH & METHODS FOR SUCCESS... Continued

## OUR STRATEGY, APPROACH & VALUES TO CREATE SUCCESS...



**LEADERSHIP, HIGH-PERFORMANCE & ORGANISATIONAL EXCELLENCE**

How do you achieve targeted growth and success as a leader?  
How does a business, team or organisation come together and succeed in the face of adversity and limited resources?

Our experience, and the very best evidence and research tells us, that the success of any group or organisation is reliant on the quality of its peoples *Leadership* and their *Performance*. At its core, it's the ability to: a. Make and commit to decisions of powerful advancement, b. Implement decisions and plans with great efficacy, and c. Enable and inspire others to do the same. So, what are the fundamental human conditions that leads to professional high-performance for individuals and teams? There are 3 core necessary factors:

- ▲ Motivation / Intent / Purpose
- ▲ Skills / Knowledge / Ability
- ▲ Tools / Resources / Support

ESMC works in collaboration with its clients to apply this and other proven success frameworks to bring individuals, teams, and organisations to their Peak Performance.



We are often asked, which of the above factors is the most important for leaders and teams in achieving professional Peak Performance? Whilst all are dependent and interrelated, Motivation remains the most critical. Personal and collective drive is the energy that can, as a starting point, seek and build the other factors through Persistence, Insistence and Discovery.

