Protecting Your Most Valuable Personal Asset

Your ability to earn an income is your greatest asset. If you couldn't work, how would you cover your mortgage or family expenses? Disability income insurance (DI) helps ensure you can keep personal finances on track if you are too sick or hurt to work for an extended period of time.

STEP 1: Determine how much monthly personal DI protection you need (based on your most recent tax returns).

ITEM	CATEGORY	ANI	NUAL AMOUNT
Gross Salary	 Primary Occupation Consulting	\$	
Net Profit (or Loss) at % Ownership		+\$	
Retirement Contributions	Employer Match	+\$	
TOTAL INCOME		= \$	
TOTAL PERSONAL DI NEED (total Income × 0.70)	Estimate of the amount of income to protect	× 0.70 = \$ 0	
TOTAL MONTHLY PERSONAL DI NEED		÷ 12 = \$0	
CURRENT MONTHLY DI COVERAGE	Subtract any monthly coverage you may already have (group or individual)	- \$	
ADDITIONAL NEED	Personal monthly coverage need	= \$ O	per month

Beyond your personal income, your business depends on you. If you're unable to work for an extended period of time, who will cover payroll, rent, or loan payments?

