



Does Legal = Revenue?

Swipe to
discover 10
ways legal
can increase
revenue and
reduce costs
→

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Uncover Hidden Costs

Many businesses sign agreements without fully understanding implications, leading to unexpected expenses. Comprehensive reviews identify unfavorable terms before commitment.



Auto-Renewals

Catch built-in price increases that impact budgets over time



Unnecessary Fees

Identify charges for unused features or services



Better Terms

Negotiate favorable conditions before long-term commitment

Mitigate Legal & Financial Risks



Thorough examination identifies potential liabilities before they materialize, allowing you to implement safeguards and adjust strategies proactively.

Indemnification Clauses

Unbalanced provisions could leave you responsible for significant legal fees or damages in disputes

Liability Protection

Negotiate additional protections to minimize exposure to costly consequences

Ensure Regulatory Compliance

Legal landscapes evolve constantly. Contracts that were once compliant may become outdated or illegal, exposing your business to fines and penalties.

1

Data Security Requirements

Data protection laws significantly changed how businesses handle personal information

2

Regular Reviews

Stay ahead of regulatory changes and avoid costly legal battles

3

Compliance Checks

Identify and address potential issues before they result in hefty fines



Optimize Business Relationships

Careful analysis reveals areas where you may be overpaying or not receiving full value, enabling strategic renegotiation.

20% ~ 30%

Average Savings

Typical cost reduction from renegotiating software licenses

~\$25K

Annual Impact

Potential yearly savings from optimizing vendor contracts

3 - 5

Contracts

Average number of agreements per company with optimization potential

Maintain Contract Consistency

Inconsistencies between agreements lead to confusion, inefficiencies, and disputes. Standardization streamlines operations and reduces administrative overhead.



1

Multiple Suppliers

Different payment terms and delivery schedules create administrative complexity



2

Standardized Terms

Aligned contracts simplify procurement and improve cash flow



3

Reduced Disputes

Consistent language minimizes costly misunderstandings

Protect Intellectual Property

Many agreements involve creation, use, or transfer of IP. Proper review ensures valuable assets are protected from costly disputes.

Ownership Clarity

Define who owns code, designs, or innovations created under contract

Usage Rights

Establish clear boundaries for how IP can be used or licensed

Avoid Litigation

Address issues upfront to prevent expensive legal battles

Identify Consolidation Opportunities

Analyzing contracts collectively reveals redundancies and chances to leverage buying power more effectively across multiple agreements.

Software Consolidation

Combine overlapping subscriptions under single provider for substantial savings

Vendor Optimization

Reduce number of suppliers while improving service quality and terms

Support M&A Due Diligence

When considering acquisitions, thorough contract reviews uncover hidden liabilities, obstacles to integration, or valuable assets that influence transaction value.

01

Identify Obligations

Understand full scope of contractual commitments

02

Assess Risks

Discover unfavorable leases or problematic vendor agreements

03

Adjust Valuation

Factor findings into deal pricing and negotiation strategy

Enhance Cybersecurity Protection

As data breaches become costlier, reviewing vendor contracts ensures adequate security measures and liability protections are in place.



Businesses experiencing data breaches due to third-party vulnerabilities. This percentage increases every year.



Average cost of a data breach in 2025



Breaches preventable with proper contract provisions

Make Contract Reviews Your Competitive Advantage

Regular, comprehensive reviews aren't just legal formalities—they're strategic business practices that protect interests, improve bottom lines, and position companies for sustainable growth.



Continuous Improvement

Foster culture of efficiency and accountability across organization



Strategic Alignment

Ensure agreements support rather than hinder business goals

Ready to make money? Share this with your team and start reviewing your contracts today!