

# **Business Development Loan Program**

The Business Development Loan Program assists new and existing businesses to obtain loans that have a higher degree of risk than would normally be acceptable to a lending institution. It may be used to start or expand a new business or for refinancing.

## Eligibility

The business must be located in North Dakota. The financial condition or the nature of the industry must lead to a higher credit risk than would normally be acceptable to a lending institution.

# Use of proceeds

Proceeds shall be used to:

- Establish or purchase a new or existing business
- · Finance the acquisition of real property
- Remodel or expand an existing business
- Purchase or lease equipment
- · Provide working capital
- · Refinance an existing loan

## Loan amount/limit

BND's maximum loan participation is \$1,000,000.

## Interest rate and fees

**Lead lender:** Interest rate must be acceptable to BND.

**BND:** Variable rate is 0.50% below Prime, adjusted monthly or quarterly. Fixed rate is 2.25% above the Federal Home Loan Bank of Des Moines Advance Rate with a rate lock not to exceed five years.

Fees: An origination fee of up to 1 percent of the total loan may be charged and is shared with BND.

## Lending criteria

Equity requirements are evaluated on a case by case basis. A personal guarantee is required.

#### Collateral

Adequate collateral is required and must be of such a nature that repayment of the loan can be reasonably expected. Security for the loan is evaluated on a loan-by-loan basis. Examples of acceptable security are:

- Accounts receivable
- · Assignment of leases
- · Assignment of life insurance
- Equipment
- Fixtures
- Furniture
- Inventory
- · Leasehold improvements
- Letters of credit, a guarantee from SBA, USDA Rural Development or other government source real estate

## Participation requirements

A lead lender is required. BND's participation percentage is negotiated on a loan-by-loan basis. In most cases, BND will consider a participation of up to 90 percent of the loan.

#### Loan terms

Repayment terms vary depending upon the use of proceeds.

Real estate: 12-20 years
Equipment: 5-7 years

· Working capital: 1-5 years

## **Forms**

Bank Participation Loan Application (PDF)

It is recommended you use Internet Explorer 11 or above to download these forms. If you are not able to access a PDF, please contact us for assistance.

## How to apply

BND offers this loan by partnering with local lenders. To apply, contact your lender.

If you have any questions, contact us or call 701.328.5795.