



December 12, 2025

Mr. Bruce Iovinelli  
Gulf Harbor Marina  
Via email: b.iovinelli@gmail.com

**Re: Gulf Harbor Marina**

Thank you for allowing Florida Shoreline and Foundation (Florida Shoreline) the opportunity to provide a quote for the seawall and forklift pad replacement at Gulf Harbor Marina. Florida Shoreline realizes there are many contractors to choose from and we are dedicated to providing you superior quality and customer service while exceeding your expectations. Our proposal is as follows:

Florida Shoreline will supply the labor, equipment, and materials necessary to construct and install the new seawall and associated work per the plans, specifications, and invitation to bid (including (2) addendums) prepared by Foster Consulting (see attached):

For the cost of \$199,638.00

Price includes/assumes the following. Any discrepancies between this document and any other, and this document shall prevail:

- A staging area within the building adjacent to the work area will be needed, with deliveries through the building at times. To try and prevent further cracking of the existing concrete, Florida Shoreline will lay down plywood where the excavator walks. Florida Shoreline not to be responsible for further cracking/damage to the existing concrete.
- Helical pilings will consist of a 10/12/14 helix (10/14/14 is not made by Chance).
- Owner acknowledges that the process of constructing a new seawall and/or installing helical pilings may include additional work required to complete the project pursuant to this contract, the costs of which are not foreseen and not included in the contract price stated above, and that such additional required work may result in an increase in the contract price. Some examples of events or occurrences which may cause increases in the Contract Price include, but are not limited to: Buried/submerged rock, clay, concrete, debris or hard soils in the work area which slows/prevents the installation of the seawall panels (utilizing an industry standard 300 lb. pneumatically driven vibratory hammer) and/or tieback rods and helical pilings to the specified depths, or movement or crumbling of the existing wall before or during construction of the new wall.
- Due to the age and condition of the surrounding concrete (on this property and the adjoining) Florida Shoreline not to be responsible for damage to or further cracking and/or settling due to



December 12, 2025

Page 2 of 2

Gulf Harbor Marina

the proposed work. Gulf Harbor Marina agrees to defend, indemnify, and hold harmless Florida Shoreline if such damage occurs. Florida Shoreline will be responsible for damage caused by the gross negligence of its workers.

Florida Shoreline is fully licensed and insured to protect the Owner, and copies of such coverage will be provided, naming Gulf Harbor Marina as additionally insured. The work referred to herein will be completed in a professional manner meeting or exceeding all industry, governmental, and safety standards, and guaranteed to be free of workman defects for a period of (2) two years after completion.

Owner agrees to pay a \$5,000 deposit upon acceptance of this proposal. 10% of contract amount to be paid upon mobilization and commencement of the project. 40% to be paid upon the void fill and the helical pilings being installed, whichever is later. The balance of the contracted amount to be due and paid upon completion of the contracted work. Interest will accrue at 18% per annum on all accounts not paid within (30) days of project completion. Any credit card payments will be subject to 3% service charge.

Thank you for the opportunity to earn your trust and business.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read 'Scott Liebel', is written over a horizontal line.

Scott Liebel  
Florida Shoreline and Foundation

#### ACCEPTANCE OF PROPOSAL

The undersigned agrees that the prices, specifications, and conditions within this proposal are satisfactory and are hereby accepted. Florida Shoreline and Foundation is authorized to proceed with the work.

Signature: Bruce A. Iovinelli Date: 12/16/2025  
Bruce Iovinelli  
GHM Treasurer