



June 9, 2022

KW News

KW Associates is pleased to announce the hiring of two new, full Time, Inside Sales Associates.

Becca Jackson started with KW last fall as a part time employee and as of June 1, started as a full time employee. Becca is currently responsible for entering orders/invoices into the KW data base and verifying order acknowledgements from our manufacturers are correct. Becca is handling the IL, WI, OH, KY territory.

Taylor Adams started with KW this spring and as of May has become a full time employee. Taylor is also currently responsible for order/invoice entry and verifying that the orders acknowledgements from our manufactures are correct. Taylor handles the MI, IN, IA territory.

In addition, KW has two summer interns that started in May.

Emma Ward is responsible for entering our quotes into the KW data base and checking them for accuracy. Emma will also be following up quotes for feedback and entering results into our data base which will give us valuable information to provide our manufacturers for future opportunities. This also allows our outside sales representatives to check activity in their territories each week.

Duncan Ward is responsible for expediting orders, keeping customer open order spreadsheets up to date and notifying our customers of their estimated ship dates. Duncan will also be keeping the appropriate outside sales representative updated on shipments and order delays. Duncan is also handling some special KW projects and keeping our web page updated.

Manufacturers 'Representatives Serving the Power Utility Industry Since 1980

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