



Territory Manager (Secondary Markets)

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AMERICAN WIRE GROUP

Collection System Underground Cables in 15KV-35KV
TR-XLPE/EPR, Overhead Bare Aluminum T&D Conductors
(ACSR/AAAC/AAAC), Bare Copper, Substation Control Cables, Traffic
Signal Cable and Lighting Cables for Municipalities

ARRUTI TRANSMISSION

Stringing Hardware and Insulator fittings, Conductor Accessories,
Fiber Optic and groundwire accessories, Substation accessories,
Grounding connectors

COOPER LIGHTING SOLUTIONS

HID and LED, Roadway, Flood, Area, Sign, Decorative, Sports Lighting
and Poles, Smart Photo Controls

DURALINE

Polyethylene Duct, Accessories, Cable in Conduit

ELECTRICAL MATERIALS COMPANY

HUBZONE CERTIFIED

Guy Markers, U-Guard, Wildlife Protectors, Specialty items, Temporary
Cable Markers, Lags, Pedestals, Quick Restores

FEDERAL PACIFIC

Dry Type Transformers, Medium Voltage Switchgear, Mobile Substations

GE VERNOVA

Transmission Systems (TSB): Static VAR Compensation Turnkey
Substations

Power Transformer Business (PTB): Generator Transformers, Large
Power Transformers, Rectifier, Shunt Reactors, Series Reactors,
Transformer Monitoring, Traction Transformers

High Voltage Switchgear (HVB): Circuit Breakers (Live Tank and Dead
Tank), Circuit Switchers, Generator Circuit Breakers, Disconnect
Switches HV

Instrument Transformers: CT, VT, CVT, SSVT, Air Core Reactors,
Capacitor Banks, Line Tuners

HELICAL LINE PRODUCTS

Spiral Formed Wire Products: Armor Rods, Conductor Dead Ends,
Conductor Ties, Strand Grips, Splices

HOWARD INDUSTRIES

Distribution and Medium Power Transformers, Oil Filled and Dry Type
Transformers, Regulators

INDEL BAURU

High Quality Silver and Copper Fuse Links

K-LINE INSULATORS

High Voltage Polymeric Insulators, Phase Spacers, Specialty Insulator
Applications

MADI TOOLS

Innovative Lineman Tools, Knives, Hot Stick Tools, Wire Brushes,
Wrenches and Sockets, Striking Tools, Transformer Tools, Bags and
Gear

MASTRO GRAPHICS

MWBE – Tier 1 Diversification

Distribution, Transmission, and Substation Marking Products
Identification Products: Signs, Labels, Numbers, and Letters

NUCORTOWERS & STRUCTURES

Tapered Tubular Steel Utility Poles - Light Duty, Engineered, H
Frames, A Frames and other Tapered Utility Solutions.

P&K POLES

Aluminum Lighting Poles: Truss Arm, Single Arm, Davit Arm,
Ornamental, Direct Burial, Round Straight and Tapered, Square
Straight and Tapered
Traffic Bases: Standard alternatives, Transformer, Decorative, Hinged,
Breakaway

POWERLINE HARDWARE

MWBE – Tier 1 Diversification

Polymer and Porcelain Cutouts, Pole Line Hardware, Low Voltage
Porcelain and Polymer Insulators, Ground Rods

SHAKESPEARE (VALMONT COMPOSITE STRUCTURES)

Composite Lighting, Distribution, Transmission Poles and Crossarms,
“Safe Wall” Substation Fencing Systems

SOLIDIFICATION PRODUCTS

Veteran Owned

Oil Containment Solutions

SPEED SYSTEMS

Underground Cable Prep Tools and Accessories

TE CONNECTIVITY

Cable Accessories: Heat Shrink and Cold Applied Splices,
Terminators, etc Connectors and Fittings: Ampact, Shearbolt,
Grounding, etc.
Insulation and Wildlife and Asset Protection

USA BAND

Stainless Steel Banding and Accessories, Pole Hardware Mounting
Kits

VICTOR INSULATORS

High Voltage Porcelain, Glass and Polymer Insulators

MICHIGAN

#BEST IN THE MIDWEST

www.kw-associates.com



