



Manufacturers' Representative  
Serving The Power Utility Industry

# MICHIGAN

## Territory Manager:

**Andrew Crane**

248.330.3905

[adcrane@kw-associates.com](mailto:adcrane@kw-associates.com)

## Inside Sales:

**Chris Krick**

847.894.7330

[cmkrick@kw-associates.com](mailto:cmkrick@kw-associates.com)

### **AFL TELECOMMUNICATIONS**

Fiber Optic Products and Accessories, Conductor Accessories, Bus Conductors, Substation Accessories, Fiber Optic Tools and Splicers, Alumoweld, Copperclad, Swage Connectors

### **AMERICAN WIRE GROUP**

Collection System Underground Cables in 15KV-35KV TR-XLPE/EPR, Overhead Bare Aluminum T&D Conductors (ACSR/AAAC/AAC), Bare Copper, Substation Control Cables, Traffic Signal Cable and Lighting Cables for Municipalities

### **BIERER METERS**

High Voltage Test Equipment: Phasing Meters, Voltage Indicators & Detectors, Service/Cable Testers, Hi Pot Meters, Ground Testers and Jumpers

### **COOPER LIGHTING SOLUTIONS**

HID and LED, Roadway, Flood, Area, Sign, Decorative, Sports Lighting and Poles, Smart Photo Controls

### **DIVERSITECH**

Fiber Reinforced Concrete Polypropylene/Plastic Box pads, Flat pads, Hill Holders

### **DURALINE**

Polyethylene Duct, Accessories, Cable in Conduit

### **EARTH CONTACT PRODUCTS (ECP)**

HID and Helical Ground Anchors and Accessories

### **ELECTRICAL MATERIALS COMPANY**

#### **HUBZONE CERTIFIED**

Guy Markers, U-Guard, Wildlife Protectors, Specialty items, Temporary Cable Markers, Lags, Pedestals, Quick Restores

### **EYE LIGHTING**

High Performance HID and Specialty Lamps, Engineered LED Retrofits, Photo Controls

### **FEDERAL PACIFIC**

Dry Type Transformers, Medium Voltage Switchgear, Mobile Substations

### **GE GRID SOLUTIONS**

**Transmission Systems (TSB):** Static VAR Compensation Turnkey Substations

**Power Transformer Business (PTB):** Generator Transformers, Large Power Transformers, Rectifier, Shunt Reactors, Series Reactors, Transformer Monitoring, Traction Transformers

**High Voltage Switchgear (HVB):** Circuit Breakers (Live Tank and Dead Tank), Circuit Switchers, Generator Circuit Breakers, Disconnect Switches

**HV Instrument Transformers:** CT, VT, CVT, SSVT, Air Core Reactors, Capacitor Banks, Line Tuners

#### **GE Grid T&D Services**

**Energy Automation and Information:** Relays, Substation Measuring Equipment, Substation Automation, Digital Instrument Transformers

### **HELICAL LINE PRODUCTS**

Spiral Formed Wire Products: Armor Rods, Conductor Dead Ends, Conductor Ties, Strand Grips, Splices

### **HOWARD INDUSTRIES**

Distribution and Medium Power Transformers, Oil Filled and Dry Type Transformers, Regulators, Utility Computers

### **INDEL BAURU**

High Quality Silver and Copper Fuse Links

### **K-LINE INSULATORS**

High Voltage Polymeric Insulators, Phase Spacers, Specialty Insulator Applications

### **KEYSTONE POLES**

Utility Steel Structures for Transmission, Substation and Distribution Applications

### **MASTRO GRAPHICS**

#### **MWBE – Tier 1 Diversification**

Distribution, Transmission, and Substation Marking Products

**Identification Products:** Signs, Labels, Numbers, and Letters

### **P&K POLES**

**Aluminum Lighting Poles:** Truss Arm, Single Arm, Davit Arm, Ornamental,

Direct Burial, Round Straight and Tapered, Square Straight and Tapered

**Traffic Bases:** Standard alternatives, Transformer, Decorative, Hinged,

Breakaway

### **PEAK SUBSTATION SERVICES**

Substation Packaging Services for Distribution and Transmission Substations

### **POWERLINE HARDWARE**

#### **MWBE – Tier 1 Diversification**

Polymer and Porcelain Cutouts, Pole Line Hardware, Ground Rods

### **PROGLASS INC.**

High Quality Fiberglass Box Pads for Transformers and Switchgear

Ground Sleeves, Hillside Barriers, Trench Covers, Secondary Splice Boxes, Looping

Enclosures and Battery Spill Pans

### **SOLIDIFICATION PRODUCTS**

Oil Containment Solutions

### **TE CONNECTIVITY**

**Cable Accessories:** Heat Shrink and Cold Applied Splices, Terminators, etc

**Connectors and Fittings:** Ampact, Shearbolt, Grounding, etc

Insulation and Protection

Wildlife and Asset Protection

### **USA BAND**

Stainless Steel Banding and Accessories, Pole Hardware Mounting Kits

### **VALMONT COMPOSITE STRUCTURES (SHAKESPEARE)**

Composite Lighting, Distribution, Transmission Poles and Crossarms, "Safe Wall" substation fencing systems

### **VICTOR INSULATORS**

Porcelain, Glass and Polymer Insulators

## **KW-Associates**

2520 IL Route 176, Suite 7 Crystal Lake, IL 60014

PH: 815-455-6830 FAX: 815-455-6834

[www.kw-associates.com](http://www.kw-associates.com)

Manufacturer's Representative Serving the Power Utility Industry