



# OHIO

**Territory Manager:**

**Collin Kubsch**

574-532-1549

[crkubsch@kw-associates.com](mailto:crkubsch@kw-associates.com)

**Inside Sales:**

**Becca Jackson**

847.370.0464

[bajackson@kw-associates.com](mailto:bajackson@kw-associates.com)

**AMERICAN WIRE GROUP**

Collection System Underground Cables in 15KV-35KV TR-XLPE/EPR, Overhead Bare Aluminum T&D Conductors (ACSR/AAAC/AAC), Bare Copper, Substation Control Cables, Traffic Signal Cable and Lighting Cables for Municipalities

**BIERER METERS**

High Voltage Test Equipment: Phasing Meters, Voltage Indicators & Detectors, Service/Cable Testers, Hi Pot Meters, Ground Testers and Jumpers

**DIVERSITECH**

Fiber Reinforced Concrete Polypropylene/Plastic Box pads, Flat pads, Hill Holders

**DJI**

Drones for Inspecting power lines, substations, etc.

**FEDERAL PACIFIC (also represented in Western PA)** Dry Type Transformers, Medium Voltage Switchgear, Mobile Substations

**HTZ SOLUTIONS**

Underground Vaults

**INDEL BAURU**

High Quality Silver and Copper Fuse Links

**K-LINE INSULATORS**

High Voltage Polymeric Insulators, Phase Spacers, Specialty Insulator Applications

**MADI TOOLS**

Innovative Lineman Tools, Knives, Hot Stick Tools, Wire Brushes, Wrenches and Sockets, Striking Tools, Transformer Tools, Bags and Gear

**MASTRO GRAPHICS**

**MWBE – Tier 1 Diversification**

Distribution, Transmission, and Substation Marking Products, Identification Products: Signs, Labels, Numbers, and Letters

**NUCOR TOWERS & STRUCTURES**

Tapered tubular steel utility poles - Light Duty, Engineered, H Frames, A Frames and other tapered utility solutions.

**P&K POLES**

**Aluminum Lighting Poles:** Truss Arm, Single Arm, Davit Arm, Ornamental, Direct Burial, Round Straight and Tapered, Square Straight and Tapered

**Traffic Bases:** Standard alternatives, Transformer, Decorative, Hinged, Breakaway

**PEAK SUBSTATION SERVICES**

Substation Packaging Services for Distribution and Transmission Substations

**POWERLINE HARDWARE**

**(Except First Energy)**

**MWBE – Tier 1 Diversification**

Polymer and Porcelain Cutouts, Pole Line Hardware, Low Voltage Porcelain and Polymer Insulators, Ground Rods

**PRECISE MACHINE WORKS**

No-Wrench Auger Adapter  
Quick Splint Pole Repair Band Design  
Spool Rack – 4 spool and 1 spool  
SMU Fuse Storage Box

**PROGLASS INC.**

High Quality Fiberglass Box Pads for Transformers and Switchgear  
Ground Sleeves, Hillside Barriers, Trench Covers, Secondary Splice Boxes, Looping Enclosures and Battery Spill Pans

**STARK TECH**

Battery Energy Storage System, Turn-key Project Management for Electric Utility Systems and Micro-Grid Applications

**SOLIDIFICATION PRODUCTS**

Oil Containment Solutions

**UBICQUA**

Distribution Transformer Monitors

**USA BAND**

Stainless Steel Banding and Accessories, Pole Hardware, Mounting Kit

**VALMONT COMPOSITE STRUCTURES (SHAKESPEARE)**

Composite Lighting, Distribution, Transmission Poles and Crossarms, “Safe Wall” substation fencing systems