



**Territory Manager**  
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**AMERICAN WIRE GROUP**

Collection System Underground Cables in 15KV-35KV  
TR-XLPE/EPR, Overhead Bare Aluminum T&D Conductors  
(ACSR/AAAC/AAAC), Bare Copper, Substation Control Cables, Traffic  
Signal Cable and Lighting Cables for Municipalities

**ARRUTI TRANSMISSION**

Stringing Hardware and Insulator fittings, Conductor Accessories,  
Fiber Optic and groundwire accessories, Substation accessories,  
Grounding connectors

**COOPER LIGHTING SOLUTIONS**

HID and LED, Roadway, Flood, Area, Sign, Decorative, Sports Lighting  
and Poles, Smart Photo Controls

**DURALINE**

Polyethylene Duct, Accessories, Cable in Conduit

**ELECTRICAL MATERIALS COMPANY** 

**HUBZONE CERTIFIED**

Guy Markers, U-Guard, Wildlife Protectors, Specialty items, Temporary  
Cable Markers, Lags, Pedestals, Quick Restores

**FEDERAL PACIFIC**

Dry Type Transformers, Medium Voltage Switchgear, Mobile Substations

**GE VERNOVA**

**Transmission Systems (TSB):** Static VAR Compensation Turnkey  
Substations

**Power Transformer Business (PTB):** Generator Transformers, Large  
Power Transformers, Rectifier, Shunt Reactors, Series Reactors,  
Transformer Monitoring, Traction Transformers

**High Voltage Switchgear (HVB):** Circuit Breakers (Live Tank and Dead  
Tank), Circuit Switchers, Generator Circuit Breakers, Disconnect  
Switches HV

**Instrument Transformers:** CT, VT, CVT, SSVT, Air Core Reactors,  
Capacitor Banks, Line Tuners

**HELICAL LINE PRODUCTS** 

Spiral Formed Wire Products: Armor Rods, Conductor Dead Ends,  
Conductor Ties, Strand Grips, Splices

**HOWARD INDUSTRIES** 

Distribution and Medium Power Transformers, Oil Filled and Dry Type  
Transformers, Regulators

**INDEL BAURU**

High Quality Silver and Copper Fuse Links

**K-LINE INSULATORS**

High Voltage Polymeric Insulators, Phase Spacers, Specialty Insulator  
Applications

**MADI TOOLS**

Innovative Lineman Tools, Knives, Hot Stick Tools, Wire Brushes,  
Wrenches and Sockets, Striking Tools, Transformer Tools, Bags and  
Gear

**MASTRO GRAPHICS** 

**MWBE – Tier 1 Diversification**

Distribution, Transmission, and Substation Marking Products  
Identification Products: Signs, Labels, Numbers, and Letters

**NUCOR TOWERS & STRUCTURES** 

Tapered Tubular Steel Utility Poles - Light Duty, Engineered, H  
Frames, A Frames and other Tapered Utility Solutions.

**P&K POLES**

Aluminum Lighting Poles: Truss Arm, Single Arm, Davit Arm,  
Ornamental, Direct Burial, Round Straight and Tapered, Square  
Straight and Tapered  
Traffic Bases: Standard alternatives, Transformer, Decorative, Hinged,  
Breakaway

**POWERLINE HARDWARE**

**MWBE – Tier 1 Diversification**

Polymer and Porcelain Cutouts, Pole Line Hardware, Low Voltage  
Porcelain and Polymer Insulators, Ground Rods

**SHAKESPEARE (VALMONT COMPOSITE STRUCTURES)** 

Composite Lighting, Distribution, Transmission Poles and Crossarms,  
“Safe Wall” Substation Fencing Systems

**SOLIDIFICATION PRODUCTS** 

**Veteran Owned**

Oil Containment Solutions

**SPEED SYSTEMS** 

Underground Cable Prep Tools and Accessories

**TE CONNECTIVITY**

Cable Accessories: Heat Shrink and Cold Applied Splices,  
Terminators, etc Connectors and Fittings: Ampact, Shearbolt,  
Grounding, etc.  
Insulation and Wildlife and Asset Protection

**USA BAND** 

Stainless Steel Banding and Accessories, Pole Hardware Mounting  
Kits

**VICTOR INSULATORS**

High Voltage Porcelain, Glass and Polymer Insulators

**MICHIGAN**

**#BEST IN THE MIDWEST**

[www.kw-associates.com](http://www.kw-associates.com)

