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## ***ABOUT DISC ADVANCED®***

DISC ADVANCED® is the World's most advanced behavioural assessment system. It's designed to provide users with practical and, most importantly, useable information. Too often behavioural systems are incomplete, leaving participants wondering, "What now?"

The DISC ADVANCED® process provides a platform for achieving real results. For example, the DISC ADVANCED® process includes action plans and extensive instructions on how to achieve real results that enhance performance

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***"DISC ADVANCED® is far superior to the DISC we've been using. The course exceeded my expectations - best training I've had in this role." - TM, Education Officer***



## THE DISC ADVANCED® ASSESSMENT PROVIDES

- Behavioural style overview
- The Profiles - what is "natural" to the person and what type of "adjustment" they feel they need to make in the workplace
- DISC ADVANCED® Behavioural Chart - where the person sits and how they compare to others
- Behavioural style overview
- Workplace predispositions - attributes describing the person
- Workplace Motivators
- Workplace Needs
- Most Effective Workplace Environment
- Strengths
- Development Areas
- Behavioural Trait Intensity
- How others perceive the person
- Reaction modes under pressure and in conflict
- Communication style

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The DISC ADVANCED® report also has an advanced section providing an Advanced Interrelated Behavioural Analysis. This provides a significantly more comprehensive understanding of someone's complete behavioural style and is a dramatic improvement that provides a much deeper understanding of human behaviour.

Plus an array of “what now” tools and tips including:

- Tips for others on how to communicate with the subject
- Strategies to reduce conflict and increase harmony
- Action Plan - worksheets, which enable the subject to create desired change
- An overview of the various styles
- How to identify another person's behavioural style
- How to adapt to the various styles
- How to communicate with the various styles
- Conversation starters that can be very useful when reviewing the assessment results

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## **The DISC ADVANCED® Assessments**

### **Individual Assessment**

The World's most advanced assessment designed specifically for the workplace. A useful tool not only for the individual him/herself, but for everyone communicating with that person.

### **Leadership Assessment**

The ultimate assessment for leaders. The DISC ADVANCED® Leadership Assessment provides all the information in the Individual Assessment plus effective leadership techniques.

### **Sales Assessment**

The best assessment for salespeople. The DISC ADVANCED® Sales Assessment provides all the information in the Individual Assessment plus techniques to increase sales.

### **Team Assessment**

Shows the team dynamics, the strengths and development areas of the team, and how the team members are adjusting their behaviours in the existing work environment.

### **Customised Assessments**

We can fully customise an assessment specific to your requirements. Your very own assessment exclusive to you and with the information you want and none that you don't want.



## INDIVIDUAL ASSESSMENTS

**What do you receive?**

- **Behavioural assessment including a bound colour report**
- **Each report includes worksheets for development of an Action Plan specific to your profile**
- **90 minute personalised debrief, which includes:**
  - **Developing an understanding of the different individual behavioural styles**
  - **Identifying your own style via your Individual Assessment Report**
  - **Understanding other's styles and how they interrelate with you**
  - **How to identify behavioural styles of others**
  - **Improved communication and understanding**
  - **Developing practical action plans to modify your style accordingly**

**Price: \$ 380**

(Includes all pre-briefing, preparation, assessments, workshop development, materials, and workshop delivery)

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## TEAM ASSESSMENTS

**What do you receive?**

- Behavioural assessment including a bound colour report for each participant
- Each report includes worksheets for development of an Action Plan specific to each individuals profile
- 3 hour workshop, which includes:
  - Developing an understanding of the different individual behavioural styles
  - Identifying your own style via your Individual Assessment Report
  - Understanding other's styles and how they interrelate with you
  - How to identify behavioural styles of others
  - Improved communication and understanding
  - Developing practical action plans to modify your style accordingly

**Price: \$ on application**

(Includes all pre-briefing, preparation, assessments, workshop development, materials, and workshop delivery)

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## WHAT NEXT?

Book a free, no obligation phone call or Zoom session to talk about DISC ADVANCED®, your needs, and what style of assessment is best for you and/or your team.

### Email

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### Website

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