DTS, P R I C I N G and P U R C H A S I N G information

		Trees:	2200
6 Man hour/Day =	18 DAYS	Acres:	10
To Install	DTS	Date:	5/16/2026

N O T E S:

1. All rolls of plastic are 100 feet in length and widths in feet as indicated in cells **(D20 to I20)**, cells **(D21 to I21)** show width values in inches.
2. The appropiate catalogue number is chosen by entering **(Y)** in the cell above that catalogue # from **(D14 to I14)**, the remaining 6 cells in the row are left blank.
3. Catologue Pricing and Numbers are shown directly below the entered letter **(Y),** catalogue pricing is then multiplied by pricing factor in **(C15)** and displayed in **(N15).**
4. The tree circumference displayed in cells **(B23) to (B36)** are multiplied by the rain guard width factor in cell **(C20)** to display the rain guard widths in cells **(C23) to (C36).**
5. Roof Top 3/4 x 50' (10 per case) $125. or $7.5 per 30'. 6. Velcro at 5" for $.37. TarpsNow 10mil Ref. milky, 20 x 100 $341 to $290 ... 3 for $325

		WT. POUNDS / Roll						COSTS PLASTIC SHEET RAIN GUARD								COSTS OUTER SEAL TAPE 1052						COSTS INNER SEAL				COSTS ALL TAXES & FREIGHT					
	Catalogue Princing Factor	Enter " Y " in only one cell below for an Initial choice of cost and description														$ Outer Seal Tapes various widths						Inner Seal Gum vs.caulk			COSTS VELCRO	CF: Cost Factor for freight 15 + 30 and Cutting					
			Y					Enter $ cost of cell below letter Y				148.5				Price of 1/2"	7.00	per roll	(180')			Cost per roll for Gum	$8.00		$12722						
	1.10	$76	$135	$86	$307	$260	$380									Price of 3/4"	9.00	per roll	(180')			Gum 3/4" w x 3/8" tk x L ft.	30		$12723						
"Rain Guard Size"	Rain Guard Width Factor	Americover 6mil 10x100 ref.	Tarpsnow. Ps-6rc-20100 UV	FSply 6mm Rcfd 10' X 100'	Tarpsnow FA-SR10C-20100 UV	Fsply 10mm Rcfd 12'X100	TarpsNow 10mil Ref. 20x100 FA-	Rain Guard length inches L+T	# of L pcs. Along Length of One Roll	Rain Guards per roll	# of Rolls	Cost $ per Roll	$ Total for # of Rolls	$ each Rain Guard	W t . P o u n d s	Price of 1"	20.00	per roll	(180')			Cost per roll for white tape	$0.00		$12723						
	1.5	10	20	10	20	12	18															white 3/4" w x 1/8" tk x L ft'	12		0.3	1.60					
Tree Size	W	120	240	120	240	144	216											X", tape S-XXXX, 36yd				# butyl rolls for 2200 trees	$ Total for 2200 trees	# White rolls for 2200 trees	$ Total for 2200 trees	$ Total include Velcro	DTS Total Cost With C.F	Actual Cost Each DTS	Plus Profit and Training For Total Invoiced Price	Net Sales is Invoiced Price Minus Actual Total Cost	20% of Net Sales
		Number of rain guards across width of ea. sheet														Rain Guards per Roll	Number of rolls	X", $ /Roll	X" $ Total	$ each Outer Seal Tape									1.10		
18	27	4.0	8.0	4.0	8.0	4.8	7.2	30	44	355.6	6.19	148.50	919	$0.42		120.00	18.3	9.00	165	$0.08		110	$880	275	$0	$1,540	$4,198	$1.91	$2.10	$420	$84
19	28.5	4.0	8.0	4.0	8.0	4.8	7.2	30	42	336.8	6.53	148.50	970	$0.44		113.68	19.4	9.00	174	$0.08		116	$929	290	$0	$1,589	$4,373	$1.99	$2.19	$437	$87
20	30	4.0	8.0	4.0	8.0	4.8	7.2	30	40	320.0	6.88	148.50	1,021	$0.46		108.00	20.4	9.00	183	$0.08		122	$978	306	$0	$1,638	$4,547	$2.07	$2.27	$455	$91
21	31.5	4.0	8.0	4.0	8.0	4.8	7.2	30	38	304.8	7.22	148.50	1,072	$0.49		102.86	21.4	9.00	193	$0.09		128	$1,027	321	$0	$1,687	$4,722	$2.15	$2.36	$472	$94
22	33	4.0	8.0	4.0	8.0	4.8	7.2	30	36	290.9	7.56	148.50	1,123	$0.51		98.18	22.4	9.00	202	$0.09		134	$1,076	336	$0	$1,736	$4,896	$2.23	$2.45	$490	$98
23	34.5	4.0	8.0	4.0	8.0	4.8	7.2	30	35	278.3	7.91	148.50	1,174	$0.53		93.91	23.4	9.00	211	$0.10		141	$1,124	351	$0	$1,784	$5,071	$2.30	$2.54	$507	$101
24	36	4.0	8.0	4.0	8.0	4.8	7.2	30	33	266.7	8.25	148.50	1,225	$0.56		90.00	24.4	9.00	220	$0.10		147	$1,173	367	$0	$1,833	$5,246	$2.38	$2.62	$525	$105
25	37.5	4.0	8.0	4.0	8.0	4.8	7.2	30	32	256.0	8.59	148.50	1,276	$0.58		86.40	25.5	9.00	229	$0.10		153	$1,222	382	$0	$1,882	$5,420	$2.46	$2.71	$542	$108
26	39	4.0	8.0	4.0	8.0	4.8	7.2	30	31	246.2	8.94	148.50	1,327	$0.60		83.08	26.5	9.00	238	$0.11		159	$1,271	397	$0	$1,931	$5,595	$2.54	$2.80	$559	$112
27	40.5	4.0	8.0	4.0	8.0	4.8	7.2	30	30	237.0	9.28	148.50	1,378	$0.63		80.00	27.5	9.00	248	$0.11		165	$1,320	413	$0	$1,980	$5,769	$2.62	$2.88	$577	$115
28	42	4.0	8.0	4.0	8.0	4.8	7.2	30	29	228.6	9.63	148.50	1,429	$0.65		77.14	28.5	9.00	257	$0.12		171	$1,369	428	$0	$2,029	$5,944	$2.70	$2.97	$594	$119
29	43.5	4.0	8.0	4.0	8.0	4.8	7.2	30	28	220.7	9.97	148.50	1,480	$0.67		74.48	29.5	9.00	266	$0.12		177	$1,418	443	$0	$2,078	$6,118	$2.78	$3.06	$612	$122
30	45	4.0	8.0	4.0	8.0	4.8	7.2	30	27	213.3	10.31	148.50	1,531	$0.70		72.00	30.6	9.00	275	$0.13		183	$1,467	458	$0	$2,127	$6,293	$2.86	$3.15	$629	$126
31	46.5	4.0	8.0	4.0	8.0	4.8	7.2	30	26	206.5	10.66	148.50	1,582	$0.72		69.68	31.6	9.00	284	$0.13		189	$1,516	474	$0	$2,176	$6,467	$2.94	$3.23	$647	$129

ORDER SIZE FOR TREES	22
FINAL INVOICED PRICE	$2.27

EIGHT VARIABLES DETERMINE THE FINAL PRICE OF ANY RAIN GUARD FOR A GIVEN TREE SIZE (B22 to B35)

45

QTY | COST | QTY | COST | QTY | COST | TOTAL COST

P U R C H A S I N G I N F O R M A T I O N F O R A G I V E N T R E E S I Z E

HOW THIS CHART WORKS TO DETERMINE THE LOWEST PRICE FOR A GIVEN TREE SIZE

1. Carefully read the NOTES at the top of this page. Cell **(C15)** is used as a mulitiplier for the cost of upgraded plastic in Cells **(D15 to I15).** Catalogue **# S-11177 with (C15 = 1) is** the base price.
2. The desired catalogue # is chosen by identifying the number of Raing Guard Widths in column C for the chosen tree size in cell **(H39)** and columns (**B23 to B36**), that gives the closest fit into the width of a roll plastic The roll of plastic is identified by entering the letter **"Y"** in row **14** above the identified catalogue number. The other cells above the catalogue numbers are left blank.
3. The chosen catalogue price in **(Row 15**) is multiplied by **(C14)**. The chosen length of the Dynamic Tapping Shield (**DTS)** plastic is based on the cup position on the tree and is entered into cell **(J23).**
4. Outer Seal cost data is entered in Cells **(T13 to T15)**. Inner Seal cost data is entered in Cell **(X15)**.
5. The Final Price is miltiplied by a Cost Factor entered in cell **(AB18).** The Cost Factor includes std.velcro price. FINAL PRICE for the Rain Guards are in Cells (**AC23 to AC36**) and Cell **(H40)** for Tree Size in cell **(H39)**.
6. Based on **DTS** design the variable data entered in **Row (7)** allows for the lowest priced **DTS** for any desired tree size.