

Business Development Representative (Independent Contractor – Commission Only)

Location:

Remote

Company:

Lyriden Studio

Job description:

Business Development Representative (Independent Contractor – Commission Only)

Lyriden Studio | Remote | Flexible Schedule

About Lyriden Studio

Lyriden Studio is a digital marketing agency helping businesses grow with clarity, credibility, and systems that actually scale.

We specialize in digital marketing solutions that drive real visibility, trust, and revenue — especially for service-based businesses ready to level up.

We're not about fluff. We're about results.

Proudly NJ-based and women, minority, and LGBTQ+-owned.

At our core, we believe in real partnership — working alongside our clients to create meaningful, lasting growth.

The Role

We're looking for a Business Development Representative (BDR) to drive new client growth through outbound and relationship-based sales. This is a Independent Contractor (1099) role with flexible hours, which is great for someone looking for supplemental income to their full time job, or to their busy family/school schedule.

This is a commission-only opportunity designed for someone who wants unlimited earning potential and full control of their schedule.

This is a non-exclusive contractor role, meaning you are free to work with other clients or organizations.

Future potential for a W2 full time or part time role for those interested.

What You'll Do

- Work from provided lead lists AND develop your own opportunities for leads

- Start conversations with business owners and decision-makers
- Understand client needs and position Lyriden Studio solutions
- Close deals and hand off to our fulfillment team
- Build and manage your own pipeline in addition to the leads we provide
- Represent the Lyriden brand with professionalism and integrity

Compensation

- 100% Commission-Based (1099 Contractor)
- 10% of first month revenue
- 5% recurring commission for the full contract

As you continue closing, your monthly residual income stacks. We walk through real earning scenarios during the interview process — we believe in full transparency when it comes to compensation.

No cap on earnings.

Work Environment

- Fully Remote
- Set your own schedule — no required hours
- Work independently with full autonomy
- Ideal for self-starters and entrepreneurial sales professionals
- VOIP phone line provided

Independent Contractor Structure

This is a 1099 independent contractor role, not a W2 position.

- You control how and when you work
- You are responsible for your own taxes and business expenses
- No benefits, salary, or hourly wages are provided

Who You Are

- Self-motivated and results-driven
- Comfortable with outbound sales and rejection

- Strong communicator with confidence in selling services
- Entrepreneurial mindset — you treat this like your own business
- Experience in B2B sales or digital marketing is a plus (not required)

What Success Looks Like

- Consistent pipeline of qualified leads
- Closed deals and growing recurring income
- Strong relationships and repeat business

Why Join Lyriden Studio

- Leads are provided to help you get started quickly
- Freedom to build your own book of business
- Residual income model that rewards long-term client success
- Unlimited earning potential
- No micromanagement — autonomy is the model
- The Co-Founders are pretty great people to work with :)

We look forward to working with you!!

Benefits:

- Flexible schedule
- Work from home

Work Location: Remote

To apply:

E-Mail Resume to Daria@Lyriden.Studio