

# MOORE TALENT RECRUIT LIMITED Company Profile

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**Moore Talent Recruit Limited** 

# **ABOUT US**

Moore Talent Recruit Limited (MTRL) is a forward-thinking Nigerian company, registered with the Corporate Affairs Commission, specializing in Human Resources, Recruitment, Talent Acquisition, and Management Consultancy services. Founded with a vision of excellence, MTRL commenced its operations in September 2023. Our mission is to connect top talent with leading organizations while fostering diversity and inclusion in employment. Our services are tailored to meet the unique needs of businesses of all sizes and in all sectors, including not-for-profit organizations and public sector organizations.

Learn more about MTRL on www.talentrecruitafrica.com.

# **Our Commitment**

At MTRL, our primary allegiance is to our clients. We are committed to delivering outstanding services and ensuring they receive exceptional value for every financial commitment. Our approach is grounded in a deep understanding of the unique needs and challenges faced by organizations across various sectors.



# CEO'S MESSAGE



### Dear Valued Partners and Stakeholders,

It is with great pleasure and enthusiasm that I extend my warmest greetings to you as the CEO of Moore Talent Recruit Limited (MTRL). I am truly honoured to lead this exceptional organization in our journey toward excellence in Human Resources, Recruitment, and Management Advisory services.

At MTRL, we are committed to redefining the landscape of talent acquisition and HR consultancy in Nigeria and beyond. Our mission is clear: to connect the most talented individuals with organizations seeking excellence while championing diversity and inclusion in the workplace.

Our success is rooted in our unwavering dedication to our clients. We understand that your needs are unique, and we take pride in tailoring our services to meet those needs effectively, regardless of your organisation's size or sector.

As we navigate the dynamic and ever-evolving business environment, our highly experienced management team is committed to delivering the best solutions for your organization. With backgrounds in HR, finance, accounting, and more, our team is well-equipped to address your multifaceted challenges and goals.

Our journey has just begun, and we are excited about the road ahead. We envision Moore Talent Recruit Limited as the number one brand in Human Resource engagement relations not only in Nigeria but also in prominent economies across Africa.

I invite you to explore our services, engage with our team, and embark on this journey to excellence with us.

Thank you for considering Moore Talent Recruit Limited as your partner in talent acquisition, HR management, and financial advisory. Together, we will unlock potential and build excellence.

# HOW WE WORK



#### **Understanding Your Needs:**

We begin by thoroughly understanding your organization's unique needs, culture, and objectives. Our team engages in open and transparent discussions to gain insights into your specific challenges and goals.

#### **Tailored Solutions:**

Based on our understanding, we craft customized solutions that align with your vision. Our services are never one-size-fits-all; they are tailored to address your specific requirements effectively.

#### **Expertise and Experience:**

Drawing on our team's extensive expertise and experience in HR, finance, accounting, and management, we provide informed recommendations and strategies that drive results. Our holistic approach goes beyond HR, ensuring a comprehensive perspective.



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#### **Open Communication:**

We believe in clear and open communication throughout our partnership. We keep you informed at every stage, ensuring that you have full visibility into our processes and progress.



#### **Collaborative Partnership:**

We view our relationship with clients as a collaborative partnership. Your input and feedback are highly valued, and we work together as a unified team to achieve our shared objectives.



#### **Commitment to Diversity and Inclusion:**

MTRL is committed to promoting diversity and inclusion in employment. Our talent acquisition strategies prioritize equal opportunities for individuals from all backgrounds, enriching your workforce and fostering innovation.



#### **Ongoing Support:**

Our commitment to your success extends beyond project completion. We provide ongoing support, advice, and assistance to help you navigate the ever-evolving business landscape and continuously improve your operations.



#### **Measuring Impact:**

We regularly measure and evaluate the impact of our services to ensure they align with your organization's goals. Data-driven insights allow us to make adjustments and optimize our strategies as needed.



#### Vision for the Future:

We share a common vision for the future – one where your organization excels in talent management, HR, and financial optimization. Our commitment to this vision drives us to continuously strive for excellence.

#### **Moore Talent Recruit Limited**

# OUR VISION & MISSION

### **OUR VISION**

We aspire to be the premier brand in Human Resource engagement relations not only in Nigeria but also in other prominent economies across Africa. Our dedication to excellence, client satisfaction, and diversity inclusion is at the core of our vision.

### **OUR MISSION**

Our mission is two-fold: to connect exceptional talent with organizations seeking excellence and to champion diversity and inclusion in the workplace. We aim to elevate organizations by recruiting the brightest minds and fostering a culture of engagement and growth.

MTRL is dedicated to being a trusted partner on your journey to success. We are more than a recruitment agency; we are your strategic ally in the pursuit of excellence in talent acquisition, management, and financial advisory.

**Moore Talent Recruit Limited** 



# OUR SERVICES

### **Recruitment and Selection**

Our Recruitment and Selection service is the cornerstone of our expertise. We go beyond simply matching job descriptions with resumes. We take the time to understand your organization's culture, values, and specific requirements. Our process involves:

- **Needs Analysis:** We work closely with you to identify your organization's unique staffing needs, from entry-level positions to executive roles.
- **Candidate Sourcing:** Leveraging our extensive network and cutting-edge recruitment tools, we identify and attract top talent.
- **Screening and Evaluation:** We conduct rigorous screening and assessment processes, including interviews, skills testing, and reference checks, to ensure that candidates not only meet the qualifications but also align with your organizational culture.
- **Customized Solutions:** Our team tailors recruitment strategies to your specific industry, ensuring that you receive candidates with the right skills and experience.
- **Diversity and Inclusion:** We are committed to promoting diversity in recruitment, ensuring that candidates from all backgrounds have equal opportunities.

### **Talent Acquisition**

Beyond recruitment, our Talent Acquisition service focuses on building lasting relationships between organizations and their staff. We work as an extension of your HR team to:

- **Engagement and Retention:** We help create a culture of engagement and retention, ensuring that employees hired through MTRL feel valued, motivated, and committed to your organization's success.
- **Talent Pool Development:** We maintain a talent pool of potential candidates, allowing for quicker response times when your organization requires additional staffing.
- **Succession Planning:** We assist in developing succession plans, identifying and nurturing high-potential employees to prepare them for future leadership roles.



# OUR SERVICES

### **Compensation and Benefits Planning**

Effective compensation and benefits planning is crucial to attracting and retaining top talent. Our experts help your organization:

- **Design Competitive Packages:** We assist in structuring competitive compensation and benefits packages that align with industry standards and your budget.
- **Incentive Programs:** We recommend and implement incentive programs to motivate and reward high-performing employees.
- **Salary Surveys:** We conduct salary surveys to ensure that your organization remains competitive in the job market.

### **Human Resource Advisory Services**

Our Human Resource Advisory services offer expert guidance and solutions in HR management, helping your organization optimize its HR practices:

- **Policy Development:** We help create and update HR policies and procedures that are compliant with regulations and align with best practices.
- **Performance Management:** We assist in developing effective performance appraisal systems and strategies to improve overall employee performance.
- **Employee Relations:** We offer guidance on managing and resolving employee relations issues, fostering a harmonious work environment.



# OUR SERVICES

### **Management Consultancy**

Our Management Consultancy service provides insights and strategies to enhance your organization's operational efficiency and overall performance:

- **Process Improvement:** We analyse your current processes and recommend improvements to streamline operations and reduce costs.
- **Strategic Planning:** We collaborate with your leadership team to develop and implement strategic plans that drive growth and profitability.
- **Change Management:** We assist in managing organizational change, ensuring a smooth transition and minimal disruption.

### **Financial Advisory**

Leveraging our financial expertise, we help organizations make informed decisions and achieve financial goals:

- **Financial Analysis:** We provide in-depth financial analysis and reporting, enabling data-driven decision-making.
- **Investment Planning:** We offer advice on investment strategies and financial planning to optimize financial resources.
- **Risk Management:** We identify and mitigate financial risks, ensuring financial stability and resilience.

# **WHY CHOOSE US?**

### Expertise that Counts

With a team of seasoned professionals boasting extensive experience in HR and more, we bring a holistic approach to your organization's challenges.

### Customised Solutions

We recognize that one size does not fit all. We create customized solutions that align with your vision and drive tangible results.

### Commitment to Excellence

Our commitment to excellence is unwavering. We aim to be your strategic ally, continuously striving for the highest standards in every facet of our services.

### **Beyond HR**

We go "Beyond HR" into management consultancy and financial advisory, ensuring that your organization receives integrated solutions that address multifaceted challenges.

### Diversity and Inclusion

We are dedicated to fostering diversity and inclusion in employment. Our approach to talent acquisition promotes equal opportunities for individuals from all backgrounds.

### Vision for the Future

**MOORE** Talent Recruit Limited

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We aspire to be the leading brand in HR engagement relations in Nigeria and across Africa. By choosing us, you align your organization with a forward-thinking partner poised for growth and success.

# MEET OUR TEAM

MTRL boasts a seasoned management team with a wealth of experience and knowledge in the fields of Human Resources, Finance, and Accounting. This expertise allows us to offer comprehensive services that extend beyond recruitment and HR into Management Consultancy and Financial Advisory. Our holistic approach ensures that our clients receive integrated solutions tailored to their specific requirements.

### **Our Founder & CEO:**

### **Esosa Ann Eva**

## (HR/ Financial Consulting Expert and Visionary Leader)

Esosa Ann Eva is a seasoned HR professional, the driving force behind our HR consulting practice and our company as a whole. Our founder and Chief Executive Officer, she leads MTRL with the support of her seasoned team members with requisite professional experiences and expertise in the relevant fields.

Esosa is a graduate of Ambrose Alli University Ekpoma where she studied Accounting and Finance. She is a Fellow of the Institute of Chartered Accountants of Nigeria (ICAN) where she also invigilates at the Institute's exams as one of her part time volunteer roles.

Esosa is also an alumnus of University of Bradford United Kingdom and a member of Certified human resource Management Professional which is a globally recognized institution in 150 countries.

Her distinguished career reflects her deep expertise in human resources and her exceptional leadership skills, which have consistently delivered tangible results for organizations.

#### Esosa's Experience/ Expertise in Human Resources (HR) Consulting

Strategic HR Visionary: With a career dedicated to the human resources field, Esosa is a strategic visionary who understands the critical role of HR in organizational success. Her ability to align HR strategies with business goals is unparalleled.

Global Perspective: Esosa's international experience and multicultural awareness enable her to navigate the complexities of today's global workforce, making her a valuable partner for organizations with diverse talent needs.

People-Centric Leadership: Esosa's leadership style is rooted in empowering and inspiring teams. Her strong interpersonal skills, coupled with her ability to communicate effectively and negotiate skillfully, create environments where employees thrive.

Comprehensive HR Skill Set: Esosa boasts a broad range of HR skills, including talent acquisition, performance management, organizational development, and employee relations. Her expertise in HR strategy development sets her apart in the field.

# Esosa's Experience / Expertise in Other Fields of Accounting and Finance

In addition to her notable career highlights in the realm of HR and corporate operations, Esosa Ann Eva has also demonstrated her expertise in various other fields within the realm of accounting and finance. Her versatile skill set, and proficiency have consistently made her a valuable asset in diverse financial roles.

# MEET OUR TEAM

Financial Reporting: Esosa's meticulous approach to financial reporting has been evident throughout her career. Whether preparing management reports or compiling comprehensive financial statements, her attention to detail ensures accuracy and compliance with accounting standards.

Internal Controls: Esosa has a strong grasp of internal control mechanisms. Her role in conducting internal control investigations and audits at Visafone Communications Ltd and Nigerian Liquefied Natural Gas reflects her dedication to upholding financial integrity within organizations.

Budget Management: As Head of Finance and Administration at Thrive Insurance Brokers Limited, Esosa demonstrated her ability to manage budgets effectively. She consistently ensured that costs remained within budgetary constraints, a crucial skill in financial management.

Loan Management: Esosa's expertise extends to the management of loans and credit. Her role in Alpha Morgan Capital Managers Ltd involved swift approval of loans, precise loan agreement reviews, and loan portfolio monitoring. These responsibilities demanded a keen understanding of financial risk and credit management.

Financial Analysis: Esosa's analytical skills have been honed over her career. Whether analyzing cargo invoices, reconciling balance sheets, or conducting performance evaluations, she has consistently delivered insightful financial analyses to inform strategic decisions.

Esosa Ann Eva's proficiency in financial reporting, internal controls, budget management, loan administration, and financial analysis underscores her well-rounded financial acumen, making her a versatile professional ready to excel in multifaceted financial engagements.

#### **Esosa's Career Highlights**

Thrive Insurance Brokers Limited: Head Business Development & Human Resources (Jan 2021 -Present) - Esosa has played a pivotal role in fostering growth and nurturing long-lasting relationships with corporate and institutional clients. Her strategic approach to HR has been instrumental in aligning the workforce with organizational goals.

Thrive Insurance Brokers Limited: Head Finance and Admin (Feb 2018 - Dec 2020) - As head of finance and administration, Esosa effectively managed financial health while also promoting a culture of employee engagement. Her contributions extended to HR, where she introduced innovative practices.

Alpha Morgan Capital Managers Ltd: Head of Operation Corporate & IT (Dec 2014 - Feb 2016) -Esosa strategically marketed the company, enhanced client relationships, and efficiently managed loans and financial reporting, contributing to organizational growth.

Visafone Communications Ltd: Internal Audit Officer Compliance Group (Sep 2010 - Nov 2012) - Esosa conducted thorough audits, reconciled finances, managed credit balances, and controlled inventory, ensuring financial integrity and compliance.

# MEET OUR TEAM

Airtel Networks Ltd: Assistant Accountant Inventory, Dealer Reconciliation, and Credit Vetting (Mar 2005 - May 2009) - Esosa's tenure at Airtel Networks Ltd was marked by her crucial role in effective financial reporting, dealer credit management, and debt collection, contributing to improved financial stability and transparency.

MTN Nigeria Communications Ltd: Consultant Post Paid Billing Department (Feb 2004 - Feb 2005) - Esosa coordinated corporate activations, delivered exceptional customer support, streamlined billing, and maintained meticulous records within the Post-Paid Billing Department.

Nigerian Liquefied Natural Gas: Junior Auditor, Internal Audit Department (Aug 2003 - Jan 2004) - Esosa conducted cargo invoice analysis, internal control investigations, and contributed to financial integrity.

Giwa Osagie & Co (Chartered Accountants): NYSC (Jan 2002 - Jan 2003) - Esosa supported client audits, prepared financial statements, and gained valuable experience in financial accounting.

Education and Qualifications MBA, University of Bradford, United Kingdom (July 2022) B.Sc. in Accounting, Ambrose Alli University, Ekpoma (2001)

Professional Certifications Fellow of the Institute of Chartered Accountants of Nigeria (ICAN) Certified Human Resource Management Professional (CHRMP) (Associate Member) Certified Human Resource Management Professional (CHRMP) (HR Analytics Certified).

#### **ICT Proficiency**

Esosa leverages her tech-savvy skills in Microsoft Excel, Word, Eppix, ICAP, MS PowerPoint, and Sage Line 500 to enhance HR/ financial operations and drive innovation in the field. Esosa Ann Eva is not just a founder but a strategic HR leader and financial consultant with a proven record of achievement. Her commitment to excellence, dynamic leadership, and dedication to organizational growth make her the ideal choice to any organization seeking quality consulting assistance to shape the future of its HR strategy and workforce success or for other financial related needs.





# **Contact Us**

For all your talent recruitment, HR consulting, and management advisory needs, feel free to get in touch with us via the contact information below.

We are here to assist you in unlocking your organization's full potential.

### LEAD CONTACT PERSON

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