

EXPLORING INDIA'S LOGISTICS & SHIPPING MARKET: OPPORTUNITIES ABOUND

GLOBAL SHIPPING & LOGISTICS (GSL)



With the Indian coastline stretching over 7,500 kilometers, enriched with an abundance of strategically located ports, India serves as a crucial maritime hub in the global supply chain.

- **Market Growth**

In FY24, all the key ports in India handled around 818 million tonnes (MT) of cargo traffic, a 4.45% increase in comparison to 784 million tonnes in FY23.

- **Development of New Ports**

India has a vision to develop 6 new mega ports by 2047, which will increase the total Indian capacity to 10,000 million tonnes per annum by 2047. These developments underscore India's commitment to strengthening its maritime infrastructure, enhancing trade capabilities, and positioning itself as a pivotal player in global shipping & logistics.

New shipping & Logistics entrants in India (Global Freight Forwarder, Warehousing Solutions, Port Solutions) are eyeing gaining market share in the ever growing Indian market and establish themselves as trusted partners in India. However, navigating policy frameworks in India, supply chain solutions, business profitability, and managing corporate affairs can be complex.

Why Global Wealth Management?

- **Ex-Maersk Ex-Orange professionals**
- Commercial Finance, Import-Export mastery



MAERSK



GLOBAL
WEALTH
MANAGEMENT

**EXPERT FINANCE CONSULTING AND
STRATEGIC BUSINESS ADVISORY**

GLOBAL WEALTH MANAGEMENT INDIA-FOCUSED GSL ADVISORY SERVICES

(1) Interim Financial Leadership ✓

Need immediate finance support? Our interim CFOs and controllers step in seamlessly to strengthen your corporate finance function without delay, having strong Global Shipping & Logistics (GSL) industry know-how and know-who.

(2) Commercial Finance ✓

We help GSL companies with costing, bidding, and strategizing sales targets to boost both cargo deliveries and value added services.

(3) Supplier's/ Partners Due Diligence & Selection Strategies ✓

We conduct deep forensic audits to evaluate suppliers' capabilities (Tier 1/Tier 2), shipping strengths, and financial compliance—ensuring secure partnerships in India.

(4) Risk Management & Compliance ✓

Internal Audit & regulatory compliance in India (Indian FDI norms, Transfer-pricing).

(5) Project Management (PMO) ✓

Whether it's IT, Finance, Six Sigma, or an internal restructuring project, we provide strong project management consultancy support.

(6) Mergers, Acquisitions & Valuations (M&A & Joint-Ventures) ✓

Our consultants have executed various M&A deals for GSL companies globally and have competencies to facilitate your strategic partnerships and acquisition requirements in India. Helping you acquire, partner, offset fulfillment and expansion with confidence.

(7) Global Mindset & Strong Professional Ethics ✓

Our consultants bring a global mindset and strong professional ethics to every engagement, with deep expertise in international finance (including Sales Target Setting, Salesforce ERP, Research on Commodity & Routes, Weekly performance).

