# GRETCHEN SLAPINSKY Creative Director



I am a dynamic creative leader with a proven track record of guiding multidisciplinary teamsincluding art directors, designers, content developers, and editors—to produce innovative, brand-building deliverables that are humancentered, inclusive, and accessible while meeting client expectations in quality, timing, and budget. With a strong focus on team management, I excel at mentoring and empowering high-performing creatives, fostering open communication, and driving a culture of vision and accountability. My expertise in design thinking enables me to lead the development of compelling storytelling content for a diverse range of B2B and B2C marketing materials, from branding and digital ads to videos, presentations, and digital platforms. Additionally, I play a key role in business development, contributing to strategic initiatives, RFPs, and pitch meetings to successfully secure new clients and high-value projects.

#### PROFESSIONAL EXPERIENCE

#### MOCK5 DESIGN, INC., LANSDALE, PA 2014 - PRESENT

#### Creative Director (2020 - present)

Manage strategic creative development of large, highly complex brands and projects, hiring and overseeing a 12-person team of art directors, designers, content developers, editors and contractors for clients including Merck, Organon, Bayer, AstraZeneca, Johnson & Johnson.

- Contribute to new business initiatives and fiscal planning as an agency executive.
- Participate in the creation and delivery of creative presentations for existing client projects and new business opportunities.
- Lead design strategy to create impactful, inclusive, engaging concepts that will build brands.
- Use best design practices to foster innovative problem solving and creative execution.
- Create and follow brand style and client process guidelines to ensure brand consistency.
- Oversee the studio's design and content development team, providing clear direction and constructive feedback.
- Stay up to date on the latest trends in AI and digital marketing.
- Collaborate with account management on multiple projects simultaneously, ensuring timely completion, quality, and meeting budget and profit margins.

#### Associate Creative Director (2019 – 2020), Senior Art Director (2014 – 2019)

Worked with the creative director, account managers, and the executive team to execute innovative, relevant and impactful design; oversaw the work of the art directors and designers; and coordinated project development with the content developers and editors.

#### GMA INK, ERDENHEIM, PA 2001 – 2015 CREATIVE DIRECTOR

Created of a wide range of projects, concept through photography to final deliverable, including ads, collateral materials, and web graphics for clients that included University of Pennsylvania Health System, Penn State Great Valley, Friends Hospital, Janssen Biotech, Inc., Montgomery County Intermediate Unit.

• Managed scheduling and quality control; presented concepts and designs to clients. Handled cost estimation, account management, project management, production management, and billing.

#### REIMEL CARTER | EARLE PALMER BROWN, PHILADELPHIA, PA 1999-2001

#### **Art Director**

Directed of a wide range of projects, concept through photography to final deliverable, including ads, collateral materials, and web graphics. Managed scheduling and quality control; presented concepts and designs to clients such as GMAC Home Services, Stonebridgebank.com, ACME Markets, Giorgio Foods.

New postpartum hemorrhage treatment device awareness & adoption

# THE JADA SYSTEM

#### MAIN SERVICES PROVIDED

Product launch support, banner ad campaign, email campaign, journal ads with QR code analytics, training video, trade show graphics

#### **PROJECT HIGHLIGHTS**

Awareness and adoption campaigns for innovative treatment of postpartum hemorrhage; evolved existing content; efficient & successful legal reviews; fast time to market

#### **REACH**

L&D health care providers, U.S. hospitals



Tap to view video













Tap to view video

Vaccination in the pharmacy

# OMNI-CHANNEL CAMPAIGN

#### MAIN SERVICES PROVIDED

Omni-channel strategy design; content development; custom design & animation

#### **PROJECT HIGHLIGHTS**

Market research; outreach spanning multiple target audiences: consumers & pharmacists; cross-team collaboration

#### **REACH**

National platform integration; 9+ million adults













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HPV-RELATED DISEASES							PATIENT NUMBER		Always carry this record with you and have your health care professional or clinic keep it up to date.	ORD	ons, DC.gov
SHINGLES (HERPES ZOSTER)							SER.	X	date.		

Vaccination in the pharmacy

# ADULT VACCINATION PROGRAM

#### MAIN SERVICES PROVIDED

Omni-channel strategy; full rebranding of website, pharmacist resource suite, in-pharmacy signage, vaccination tools, patient education

#### **PROJECT HIGHLIGHTS**

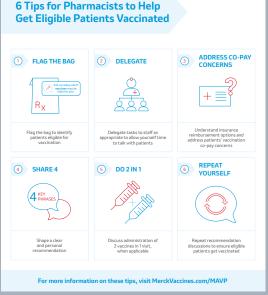
Market research; outreach spanning multiple target audiences: cross-team collaboration

#### **REACH**

U.S. pharmacists and consumers









Vaccination in the pharmacy

# REGIONAL SOCIAL CAMPAIGN

#### MAIN SERVICES PROVIDED

Social media campaign announcing the new NY pharmacy vaccination law. omni-channel customer experience strategy; content development; custom design & animation

#### **PROJECT HIGHLIGHTS**

Tone was on target based on market research; consumers engage more with calm, non-urgent messaging. Featured 2 different creative treatments, allowing for AB testing

#### **REACH**

Adults in New York state who are active vaccination acceptors

Channels: Facebook, Instagram, & Twitter



Tap to view animation



Tap to view animation

Health care provider education: new adult pneumococcal vaccine

# **CAPVAXIVE**

#### MAIN SERVICES PROVIDED

Digital educational tool to support a product launch for health care providers to learn about the benefits of the new Merck pneumococcal vaccine, barriers to vaccination, and recommendations for how to overcome them

#### **PROJECT HIGHLIGHTS**

Research, content development, and design to clearly communicate the attributes of the new vaccine, including Medical Legal Review and submission for APLB accelerated approval.

#### **REACH**

Key decisions makers at large Intergated Delivery Networks (IDNs)







Patient disease education website and banner ads

# **TRAVEL SAVVY**

#### MAIN SERVICES PROVIDED

Targeted consumer website and banner ads for awareness about risk and protection from hepatitis A when traveling

#### **PROJECT HIGHLIGHTS**

User experience; illustration

#### **REACH**

Consumers searching for travel-related products









mock5 design, inc. promotion

# HEALTHIER HUMANS

#### MAIN SERVICES PROVIDED

2025 rebrand promotional website, LinkedIn ad and landing page.

#### **PROJECT HIGHLIGHTS**

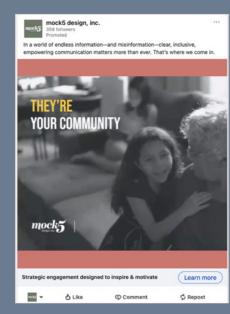
Storytelling concepts, branding, user experience

#### **REACH**

Industry targeted ad, currently running



Tap to view website



Tap to view animation



Eye wear product awareness campaign strategy

# **ACUVUE OASYS** MAX

#### MAIN SERVICES PROVIDED

Created full new product launch strategy plan; developed consumer and eye care professional personas; launch timeline

#### **PROJECT HIGHLIGHTS**

Facilitated full brand team design thinking workshop; eye care professionals and consumer behaviors research; service mapping

#### **REACH**

U.S. eye care professionals and consumers



## AOMAX1D **LAUNCH PLAN**

the North Star to achieving our go-to-market strategy

COMMUNICATION ORJECTIVES **KEY MESSAGES** ENGAGEMENT MAR

#### THE AOMAX WEARER

#### Angela's Background

- 29-year-old, single, videographer
   Her demanding lifestyle, with a packed work and social calendar, leaves her with little patience for people or things that can't keep up

#### Angela's Eye Care History

Seasoned contact lens wearer; devoted Acuvue Oasys user

#### Her Challenges and Pain Points

- Digitally driven: her social life, work, and side hustle require copious amounts of
- Contacts less reliable than they once were, with more end-of-day discomfort and/or blurry vision

- Experiences eye discomfort and contact lens irritation due to intense digital device usage throughout the day
- May have early clinical observation of tear film stability

TRENDSETTER | UPGRADE TO AOMAX

#### ANGELA QUINN

Johnson-Johnson vision



#### THE MAX ECP

- 55-year-old optometrist in private practice
   Has owned his practice in a quiet suburban area for the past 12 years
- . Many of his patients are presbyopic, so is he

#### Dr. Ott's Professional Objectives

. Build strong patient relationships and provide meaningful eye care education Recommend superior, state-of-the-art products for his multifocal patients that will help them avoid common side effects, such as halos

#### His Challenges and Pain Points

- Prescribing contact lenses that will deliver what they promise and exceed patient
- . Finding better contact lens options that will work for his multifocal patients

He wants his patients to trust his expertise and see him as a thought-leader in eye care. Providing patient education and bringing the latest innovations into practice are two of his primary goals.

THE MODERNIZER

#### DR. JEFF OTT

Johnson-Johnson vision



Johnson-Johnson vision

# **STRATEGIC** TRANSFORMATION IN A COMPETITIVE THERAPEUTIC AREA

This case study demonstrates the power of design thinking, data-driven insights, and cross-functional collaboration in driving strategic transformation and maintaining market leadership in a competitive pharmaceutical landscape.

Stakeholders

Client Teams

Month Timeline

Sources

A global pharmaceutical organization aimed to maintain its leadership in a highly competitive therapeutic area. To achieve this, the company needed to adopt a strategic approach that enabled cross-functional teams to collaborate effectively and navigate an increasingly complex market landscape. This case study explores how mock5 helped implement a holistic strategy to align brand marketing efforts, enhance field alignment, and leverage data-driven insights to strengthen market position.

#### **KEY CLIENT CHALLENGES**

#### RISING COMPETITION

New competitors threatened a dominant market position, requiring innovative strategies to maintain leadership.

#### SHIFTING POSITIONING STRATEGY

Evolving positioning from a product- and indication-focused approach to a comprehensive therapeutic portfolio perspective, enabling more holistic support for accounts and identifying opportunities within complex treatment regimens.

#### COORDINATION ACROSS DIVERSE TEAMS AND **CUSTOMERS**

Multiple teams supporting the work, each with competing priorities, varying methods of client engagement, and differing views on maintaining market leadership created internal challenges. Compounding this complexity, their customer base—comprising academic organizations, community care providers, and IDNs-each had unique needs and priorities, requiring a flexible yet robust solution to effectively manage these diverse considerations.

#### THE APPROACH

#### **DESIGN THINKING WORKSHOPS**

Conducted workshops with key stakeholders to uncover gaps in perspectives and identify inefficiencies in customer-specific challenges, leading to the creation of a prioritization grid, action plan, and guiding objectives statement.

#### DATA-DRIVEN INSIGHTS

Collaborated with subject matter experts, analyzed industry trends, competitor data, and customer insights via segmentation and archetypes, ensuring messaging and portfolio objectives were tailored to real-world needs.

#### SCALABLE FRAMEWORK DEVELOPMENT

Developed a flexible, adaptable framework based on existing efforts, enabling success across markets and therapeutic areas with a focus on long-term growth and sustained leadership.

# **DELIVERING RESULTS**

# CRAFTING THE PLAYBOOK ON CUSTOMER-CENTRICITY

Through the development of a scalable strategic playbook, mock5 delivered stronger alignment across client teams, improving coordination and ensuring consistent messaging that enhanced strategy execution. By integrating real-world data and customer insights, we empowered the client to make informed decisions, allowing them to quickly adapt to evolving market dynamics. The user-friendly, interactive playbook is being applied across all customer segments, ensuring best practices are consistently leveraged. Ultimately, this comprehensive solution was a key factor in solidifying their market leadership, enabling the client to effectively meet diverse customer needs while maintaining a competitive edge.

# Thank you

# **GRETCHEN SLAPINSKY**

Creative Director 267.615.9041 gretchen@slapinsky.com