

KELLY OLISCHEFSKI

Orange County, CA • (949) 981 2090 • kelly@olischefski.com • [LinkedIn](#)

Professional Portfolio: Explore my full resume, portfolio, and projects at www.olischefski.com.

BUSINESS OPERATIONS PROFESSIONAL

A solutions-driven Business Operations Professional with 15+ years of excellence in deploying enterprise-wide Lean manufacturing processes, data-driven quality management systems, and streamlined operational frameworks to create market-leading products.

Proven leadership experience in low-volume and high-volume/low-defect product development projects, leveraging data analytics and continuous improvement processes to optimize strategic/operational planning, quality management, staffing, and budgeting.

Extensive industry experience in driving product innovation and operational transformation by building and leading high-performing cross-functional teams to facilitate seamless project planning and execution while maintaining regulatory compliance.

AREAS OF EXPERTISE

Leadership

Change Management
Training
Coaching for Performance
KPI Development
Risk Management
Business Intelligence

Finance

Expense & CapEx Budgets
ROI Analysis
Project Financials
Cost Estimating

Operations

Management
Operational Planning
Lean Manufacturing
Continuous Improvement
Six Sigma Yellow Belt
Q/A Mgmt. Sys (AS9100)
Manufacturing Processes
Data Analytics
ERP Implementation
Strategic Cost Reductions
Vendor Management

Engineering

Management
Project Management
New Prod Development
FMEA, DFM, APQP
Design Verification
Product Safety Review
Reliability Engineering
Research & Development
Regulatory Compliance
Product Validation
Data Control Procedures
Protocols

Sales Management

Business Development
Competitive Analysis
Strategic Plans
Compensation Plans

CAREER HIGHLIGHTS

Leadership

- **Positioned Senga for double-digit growth by overhauling all systems and processes including Quality Assurance, Finance, Production, Purchasing, and HR. Developed a high-performance team focused on continuous improvement, establishing a strong foundation for long-term success and operational excellence.**
- **Developed a 39-point cross-functional Product Launch Checklist for Racepak that was adopted across all other divisions and reduced time to market by 3 months.**
- **Recruited and built a team for Rain Bird Corporation in 6 weeks (with new hires starting within 2.5 weeks of the jobs being posted), resulting in the achievement of aggressive product development goals and an award for recruiting excellence.**
- **Restructured the Engineering department at Phillips & Temro Industries to deliver a 50% reduction in component proliferation, a 40% acceleration in customer response times, and substantial improvements in inter-company communication.**

Operations

- **Led and executed multiple automation initiatives including the integration of a Fanuc robot, resulting in a 164% increase in throughput and a 40% reduction in labor time.**
- **Spearheaded all aspects of the new Syteline MRP system implementation at Racepak (from data scrubbing and script inputs to testing) as well as the relocation of the production facility from California to Texas.**
- **Optimized the purchasing function at Racepak by analyzing purchases and moving the cost reduction focus from raw materials to engineering design and process improvements, resulting in the discovery of \$500K in chronic over-ordering.**
- **Coordinated a comprehensive warehouse reorganization for Racepak, including introducing bins in MRP and achieving up to 50% reductions in parts picking for certain products.**

Engineering

- **Designed and launched an extremely complex and compact "IQ3" display/logger at Racepak, in addition to directing the release of a new cloud-capable data logger in 90 days by using rapid tooling and outsourcing design work to compress the schedule.**
- **Led a short-lead-time project involving 3 different products for Phillips & Temro Industries' largest customer, accelerating the project from 18 to 8 months and reducing the client's anticipated warranty costs from another manufacturer's component from \$200M to \$30M.**

PROFESSIONAL EXPERIENCE

SENGA ENGINEERING, Santa Ana, CA [\$14MM]

Full-Service Precision Manufacturing Partner offering CNC machining, value-added services, and assembly.

CHIEF OPERATING OFFICER

2021 to 2025

Plan, direct, coordinate, and oversee all operations. Drive the Company's competitive advantage in product quality, on-time delivery, and manufacturing excellence. Use innovative technologies and techniques to reduce costs and enhance labor productivity.

- Finance & Business Intelligence: Identified and corrected tax errors, established company budgets, and implemented Power BI dashboards to improve financial analysis, ROI tracking, and collaborative CapEx planning.
- Business Development & Sales: Grew new business revenue from 3% to 25% through strategic initiatives, including a new website, improved estimating software, and the launch of an effective sales compensation plan.
- HR & Talent Management: Developed and implemented strategic talent retention programs, including improved benefits, a tuition reimbursement plan, and defined career paths, enhancing employee engagement and retention.
- Quality Assurance: Led a company-wide QMS optimization project, conducting in-depth stakeholder interviews to streamline processes; reduced procedures from 55 to 5 and forms from 88 to 12 by aligning every action with clear value-driven intent.
- Facilities & Maintenance: Introduced preventive maintenance practices, reducing equipment downtime by 25%, and led 5S initiatives that cleared surplus equipment and reorganized space to optimize workflow.

HOLLEY (formerly Racepak), Rancho Santa Margarita, CA [\$250MM]

Manufacturer of instrumentation & data acquisition systems for performance racing.

ENGINEERING AND OPERATIONS MANAGER

2006 to 2021

Led strategic direction and operations across the product lifecycle, overseeing design and development, budget management, KPI implementation, and continuous improvement initiatives.

- Designed mechanical systems for new instrumentation and data acquisition in extreme shock, vibration, and temperature environments.
- Managed annual engineering, manufacturing, and quality capital budgets, along with project-specific budgets, schedules, product definitions, document control, and key performance metrics.
- Streamlined quality assurance by writing procedures and establishing a receiving inspection area, eliminating costly delays from discrepant, long-lead custom parts and supporting the company's 10-day order fulfillment goal.
- Built strong internal and external stakeholder relationships to drive project success, ensuring clear communication across functional teams and with vendors.
- Boosted sales and pricing efficiency by analyzing product line profitability, adjusting pricing, retiring underperforming products, and launching a "sales of new products" performance metric.
- Led implementation and administration of a new MRP system, training and coaching purchasing, production, and warehouse staff.

ADDITIONAL EXPERIENCE

PROJECT ENGINEER | ENGINEERING GROUP MANAGER • RAIN BIRD CORPORATION, Azusa, CA [\$1.2B] *A leading worldwide irrigation manufacturer. * Strategized and executed new product development initiatives in addition to sustaining and optimizing engineering efforts across established product lines and administering all department capital and expense budgets.*

MANAGER – DEVELOPMENT ENGINEERING | PROJECT ENGINEER • PHILLIPS & TEMRO INDUSTRIES, Winnipeg, Canada [\$50MM]

*Tier I Automotive supplier of 120V automotive cold weather starting aids and comfort products. * Oversaw strategic planning, operations, and product engineering for 15+ employees, with responsibility for a \$1.5M annual operating budget and up to \$2.5M in annual capital projects.*

EDUCATION

Master of Business Administration (MBA), emphasis in Marketing (GPA 4.0) • University of Redlands, Redlands, CA

Master of Science in Mechanical Engineering (MSME), emphasis in Thermofluids • University of Manitoba, Winnipeg, Canada

Bachelor of Science in Mechanical Engineering (BSME) • University of Manitoba, Winnipeg, Canada

TECHNICAL SKILLS

Six Sigma Yellow Belt • MRP Systems (JobBoss², Sage, Syteline, SAP) • Tableau & Power BI Analytics • Microsoft Office Suite Power User • Microsoft Access • Microsoft Project • Collaboration Tools (Teams, OneDrive, OneNote, Confluence, Slack, Asana)

MANUFACTURING PROCESS EXPERTISE

Plastic Injection Molding (Thermoset and Thermoplastic) • Plastic Over-Molding and Insert Molding • Plastic Ultrasonic Welding • Aluminium Extrusions • CNC Machining (Metal and Plastic) • Laser Etching • Sheet Metal Stamping • Castings (Die Casting, Permanent Mold, Investment) • Wire Harnesses (12V and 120V) • LCD • PCB