

**Title:** Intern, Sales Executive

**Company Overview:**

Riseson Insurance is an independent insurance agency offering personal and commercial insurance in Arizona. Riseson Insurance takes great care of their clients, by providing exceptional service, personalized policies, and competitive pricing. Our aspiration is to be our client's last insurance agency, meaning that they love working with Riseson so much they could never settle for another agency. Riseson is dedicated to improving their clients' lives primarily through protecting their financial assets. Additionally, looking for opportunities to support the community and uplift the communities they serve. Our internship program was created to support the next generation of talent in finding meaningful, professional development opportunities within the insurance industry. You will grow with the mentorship of Ben Freeman, the owner of Riseson Insurance.

**Position Overview:**

Your internship with Riseson insurance will have a great impact on the business. As a small business, you will be involved in and have access to the entire range of activities needed to operate and thrive as an insurance agency. Your internship will give you experience in entrepreneurship, sales, customer service, business, and marketing.

**What You'll do:**

- Execute the entire sales cycle from sourcing to servicing post sale.
- Engage in phone sales and in person marketing.
- Work with over twenty insurance companies and their underwriters.
- Deliver projects based on the needs of the business.
- Develop business plans, compensation structures, and marketing plans.
- Utilize excel, CRM, and comparative rater software.
- Other responsibilities as needed by the business.
- Maintain confidentiality with discretion and integrity with both internal and external information.

**Requirements:**

- Must be enrolled in post-secondary education, ideally in a degree program concentrating in Risk Management, Insurance, Sales, Finance, Marketing, or applicable business degrees.
- Must be competitive, curious, and self-reliant, with high energy.
- Interested in financial services, insurance, and/or sales.

**Preferred Qualifications:**

- Employment experience in sales, marketing, insurance, finance, customer service, or equivalent experience.

**Compensation:**

\$15/hour.

**Location:**

In person, Tempe Arizona.

**How to Apply:**

Email [Ben.Freeman@RisesonInsurance.com](mailto:Ben.Freeman@RisesonInsurance.com) your resume.

**Deadline:**

April 1.

**Equal Opportunity Employer:**

*Qualified applicants will be considered without regard to race, color, age, disability, sex, childbirth (including pregnancy) or related medical conditions including but not limited to lactation, sexual orientation, gender identity or expression, veteran or military status, religion, national origin, ancestry, marital or familial status, genetic information, status with regard to public assistance, citizenship status or any other characteristic protected by applicable equal employment opportunity laws.*