FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

LOCAL GOVERNMENT WORKERS' COMPENSATION POOL

JUNE 30, 2018

CONTENTS

BOARD OF DIRECTORS AND OFFICERS	3
INDEPENDENT AUDITORS' REPORT	4
FINANCIAL STATEMENTS	
Statement of Net Position	6
Statement of Revenues, Expenses and Changes in Net Position	7
Statement of Cash Flows	8
NOTES TO FINANCIAL STATEMENTS	10
SUPPLEMENTAL INFORMATION	
Independent Auditors' Report on Supplemental Information	21
Comparative Schedule of Claims Development and Earned Assessments	22
Reconciliation of Claims Liabilities	23

BOARD OF DIRECTORS AND OFFICERS

June 30, 2018

Board of Directors

ChairmanJeff HuffmanSecretaryMichael GarlandDirectorVan BoshersDirectorLarry WatersDirectorRobert M. Wormsley

Officers

President & CEO

Vice President

Chief Operating Officer

Secretary

Robert M. Wormsley
Bob Fielding
David Seivers
Michael Garland



INDEPENDENT AUDITORS' REPORT

Board of Directors Local Government Workers' Compensation Pool

Report on the Financial Statements

We have audited the accompanying financial statements of the Local Government Workers' Compensation Pool (the "Pool"), which comprise the Statement of Net Position as of June 30, 2018, and the related Statements of Revenues, Expenses and Changes in Net Position, and of Cash Flows for the year then ended, and the related Notes to Financial Statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Pool's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Pool's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

INDEPENDENT AUDITORS' REPORT - CONTINUED

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the net position of the Local Government Workers' Compensation Pool as of June 30, 2018, and the changes in net position and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in the Notes to Financial Statements, the liability for unpaid losses and loss adjustment expenses in the accompanying financial statements is based upon an evaluation by the Pool's independent actuary. Management believes that this estimate is reasonable. However, this estimate is subject to change and the changes can be material in relation to the financial statements take as a whole. No assurance can be given that the actual losses will not be more or less than the current estimate. Our opinion is not modified with respect to this matter.

As discussed in the Notes to Financial Statements, under the terms of the Pool's service contract, under certain circumstance, the Pool may be liable for the additional expenses related to adjusting claims until all such claims are concluded. The accompanying financial statements do not include any adjustments that might result from the outcome of this uncertainty. Our opinion is not modified with respect to this matter.

Other Matters

In accordance with Government Auditing Standards, we have also issued our report dated August 28, 2018 on our consideration of the Pool's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

18 Shoren, Tegman, Buth : Company, P.A.

August 28, 2018

STATEMENT OF NET POSITION

June 30, 2018

ASSETS

CURRENT ASSETS		
Cash and cash equivalents	\$	368,437
Certificates of deposit		533,614
Investment in debt securities		7,216,670
Investment in State Investment Pool		26,507,719
Excess insurance recoverable on paid losses		
and loss adjustment expenses		667,045
Accrued interest receivable		76,847
Investment in note receivable		425,000
		35,795,332
NONCURRENT ASSETS		
Certificates of deposit		1,315,437
Investment in note receivable		7,720,000
Other invested assets		983,978
Fixed assets		14,822
		10,034,237
Total Assets	\$	45,829,569
LIABILITIES AND NET POSITIO	ON	
CURRENT LIABILITIES		
Unpaid losses and loss adjustment expenses	\$	13,739,780
Accrued expenses and accounts payable		114,389
Other liabilities		1,760
		13,855,929
NONCURRENT LIABILITIES		
Unpaid losses and loss adjustment expenses		23,185,238
Total Liabilities		37,041,167
NET POSITION, UNRESTRICTED		8,788,402
	<u>-</u>	45,829,569
	Ψ.	70,047,007

The accompanying notes are an integral part of this statement.

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

For the Year Ended June 30, 2018

OPERATING REVENUES	
Premiums earned	\$ <u>13,857,744</u>
OPERATING EXPENSES	
Losses and loss adjustment expenses	10,680,767
Excess insurance premiums	1,431,871
Claims administration fees	788,942
Commissions	781,289
Professional fees	45,050
Second injury fund assessment	75,000
Other administrative expenses	460,279
	14,263,198
OPERATING LOSS	(405,454)
NON-OPERATING REVENUES	
Net investment income	664,773
INCREASE IN NET POSITION	259,319
Net position at July 1, 2017	8,529,083
NET POSITION AT JUNE 30, 2018	\$ 8,788,402

STATEMENT OF CASH FLOWS

For the Year Ended June 30, 2018

CASH FLOWS FROM OPERATING ACTIVITIES:		
Premiums collected	\$	13,857,744
Excess insurance premiums paid	(1,431,871)
Losses and loss adjustment expenses paid	(8,239,693)
Other expenses paid	(2,175,908)
NET CASH PROVIDED BY OPERATING ACTIVITIES		2,010,272
CASH FLOWS FROM INVESTING ACTIVITIES:		
Net deposit in State Investment Pool		734,674
Purchase of debt securities	(6,069,000)
Proceeds from maturities of debt securities		1,495,000
Purchase of certificates of deposit	(1,581,357)
Maturities of certificates of deposit		2,046,458
Principal collected on note receivable		425,000
Purchase of fixed assets	(21,749)
Depreciation		6,927
Investment income collected		726,780
NET CASH USED IN INVESTING ACTIVITIES	(_	2,237,267)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(226,995)
Cash and cash equivalents at July 1, 2017		595,432
CASH AND CASH EQUIVALENTS AT JUNE 30, 2018	\$	368,437

STATEMENT OF CASH FLOWS - CONTINUED

For the Year Ended June 30, 2018

RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES

Operating loss	\$ (405,454)
Adjustments to reconcile operating loss to net		
cash provided by operating activities:		
Changes in operating assets and liabilities:		
(Increase) decrease in assets:		
Excess insurance recoverable on paid losses and		
loss adjustment expenses		212,635
Increase (decrease) in liabilities:		,
Unpaid losses and loss adjustment expenses		2,228,439
Accrued expenses and accounts payable	(4,653)
Other liabilities	(20,695)
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$	2,010,272

NON-CASH INVESTING ACTIVITIES

A non-cash increase in other invested assets and net investment income of \$41,385 was recorded related to the investment in County Reinsurance Limited as discussed in Note 7.

The accompanying notes are an integral part of this statement.

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

NOTE 1 - ORGANIZATION OF POOL

The Local Government Workers' Compensation Fund (the "Fund") is a not-for-profit corporation organized to provide financial, administrative and other services in areas of risk management, insurance, excess insurance, self-insurance, and loss prevention or any combination thereof for liabilities created by the workers' compensation laws.

The operations of the Local Government Workers' Compensation Pool (the "Pool") are a division of the Fund. The purpose of the Pool is to administer a program of self-insurance for Tennessee Local Governments through the pooling of resources of member participants pursuant to the terms of the State of Tennessee Interlocal Cooperation Act under the Tennessee Code Annotated. There are 76 members in the Pool.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accounting and reporting policies of the Pool conform to accounting principles generally accepted in the United States of America, governmental accounting standards and prevailing practices within the insurance industry. Except as otherwise noted, the Pool carries its assets and liabilities principally on the historical cost basis and follows the accrual method of accounting.

Premiums

Premiums, as reflected herein, are based upon the current year's estimated premiums and premium adjustments as the result of payroll audits from prior periods.

Investment in State Investment Pool

Investments in the State of Tennessee Local Government Investment Pool ("LGIP") are carried at cost which approximates market value. Although the Pool can withdraw its deposits in the LGIP on demand without penalty, they are not considered cash equivalents as the deposits, in general, are part of the Pool's investing activities rather than its cash management activities. Management considers investments in the State of Tennessee Local Government Investment Pool to be relatively safe, with minimal credit risk.

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Insurance Premiums

Insurance premiums are recognized as revenue ratably over the terms of the policies.

Unpaid Losses and Loss Adjustment Expenses

The liability for unpaid losses and loss adjustment expenses includes the estimated costs of investigating and settling all claims incurred as of the balance sheet date. Such amounts are determined on the basis of an evaluation of the Pool's losses as prepared by the Pool's independent actuary. The liability for unpaid losses and loss adjustment expenses is presented at full value and has not been reduced for the time value of money.

Income Tax Exemption

The Local Government Workers' Compensation Fund including the Pool is a governmental entity and, thus, is exempt from federal income taxes under Internal Revenue Code Section 115.

Cash and Cash Equivalents

For purpose of the Statement of Cash Flows, cash and cash equivalents include only cash in checking, savings or money market accounts, certificates of deposit and other depository instruments with maturities of three months or less at the time of acquisition.

Concentration of Credit Risk

The Pool invests in certificates of deposit with federal insured banks. A times, the balances in these accounts may be in excess of federally insured limits.

Fair Value Measurements

U.S. Generally Accepted Accounting Principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs in valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Fair Value Measurements - Continued

The three levels of the fair value hierarchy are described below:

- Level 1 Inputs are unadjusted quoted prices for identical assets in active markets.
- Level 2 Inputs are quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in active markets; or valuations based on models where the significant inputs are observable (e.g., interest rates, yield curves, prepayment speeds, default rates, loss severities, etc.) or can be corroborated by observable market data.
- Level 3 Inputs are unobservable and based on management estimate.

Management Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts in the Statement of Net Position and Statement of Revenues, Expenses and Changes in Net Position, as well as the disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

NOTE 3 - FAIR VALUE MEASUREMENTS

The Pool has valued all assets below as described in Notes 4, 5 and 7. The following table sets forth, by level within the fair value hierarchy, the Pool's assets at estimated fair value as of:

	June 30, 2018							
	Level 1		Level 2		Level 3		Total	
Investment in								
State Investment Pool	\$ 	\$		\$	26,507,719	\$	26,507,719	
Investment in CRL	\$ 	\$		\$	983,978	\$	983,978	
Debt securities	\$ 	\$	7,216,670	\$		\$	7,216,670	

The Pool did not have any Level 1 assets at any point during the year ended June 30, 2018. There were no significant transfers between Level 2 and Level 3 during the year ended June 30, 2018.

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

NOTE 4 - INVESTMENTS IN DEBT SECURITIES

Investments in debt securities are stated at their estimated fair market value and consist of the following as of:

		June 30, 2018						
	A	mortized Cost]	Estimated Market Value	U	Gross Inrealized Gains	Un	Gross realized osses
Government securities Corporate bonds	\$	6,951,609 348,161	\$	6,873,596 343,074	\$		\$ (78,013) 5,087)
	\$	7,299,770	\$	7,216,670	\$		\$ (83,100)

The amortized cost and estimated market value of investment securities available-for-sale as of June 30, 2018 by contractual maturity, are shown below. In some instances, actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	June 30, 2018							
				Estimated		Gross		Gross
	A	mortized		Market	Un	realized	Un	realized
		Cost		Value	(Gains	L	osses
Due in one year or less Due in one year through	\$	2,068,643	\$	2,058,965	\$		\$(9,678)
five years		5,231,127		5,157,705	_	<u></u>	(_	73,422)
	\$	7,299,770	\$	7,216,670	\$		\$ (83,100)

There were no sales of investments for the year ended June 30, 2018.

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

NOTE 4 - INVESTMENTS IN DEBT SECURITIES - CONTINUED

Information pertaining to securities with gross unrealized losses at June 30, 2018 aggregated by length of time individual securities have been in a continuous loss position, is as follows:

			June 30	, 2018		
	Less tha	n 12 Months	12 Month	s or Greater		Total
	Estimated		Estimated		Estimated	_
	Fair	Gross	Fair	Gross	Fair	Gross
	Market	Unrealized	Market	Unrealized	Market	Unrealized
	Value	Losses	Value	Losses	Value	Losses
Government securities securities	\$ 4,485,321	\$ (16,840)	\$ 2,388,275	\$ (61,173)	\$ 6,873,596	\$ (78,013)
Corporate bonds	64,365	(324)	278,709	(4,763)	343,074	(5,087)
-	\$ 4,549,686	\$ (17,164)	\$ 2,666,984	\$ (<u>65,936</u>)	\$ 7,216,670	\$ (<u>83,100</u>)

The unrealized losses on 8 debt securities at June 30, 2018 were caused primarily by rising interest rates. The severity of the impairment (ranging from minimal to 3%) is consistent with the general trend in debt securities.

The Pool has evaluated the near-term prospects of the issuers in relation to the severity and duration of the above impairments and has the intent and ability to hold these investments for a reasonable period of time sufficient for a forecasted recovery of fair value. Further, the Pool has evaluated each issuer and noted no issuer with compelling evidence that any of these losses are permanent. Based on this analysis, the Pool does not consider these investments to be other-than-temporarily impaired at June 30, 2018.

NOTE 5 - INVESTMENT IN STATE INVESTMENT POOL

The Pool's investments consist of the State of Tennessee Local Government Investment Pool. Investments are carried at cost which approximates estimated market value.

NOTE 6 - CERTIFICATES OF DEPOSIT

The Pool invests in certificates of deposit with federal insured banks. Certificates of deposit are carried at cost which approximates estimated market value.

NOTE 7 - OTHER INVESTED ASSETS

The Pool has invested in County Reinsurance Limited (CRL), a captive insurer that assumes various casualty coverages for public entity pools. As of June 30, 2018, the Pool's investment is approximately \$984,000 based on the book value of the investment in accordance with CRL's audited financial statements as of December 31, 2017. The change in value of the

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

NOTE 7 - OTHER INVESTED ASSETS - CONTINUED

investment during the year is approximately \$41,000, which is included in net investment income in the accompanying financial statements. The Pool owns approximately 1.70% of CRL. The following summarizes the financial information for CRL as of December 31, 2017 and for the year then ended as extracted from audited financial statements audited by other auditors:

BALANCE SHEET		
Assets	\$	237,394,382
Liabilities	\$	178,998,789
Members' contribution and surplus		58,395,593
	\$	237,394,382
STATEMENT OF OPERATIONS		
Underwriting revenue	\$	33,455,311
Underwriting expenses		38,382,316
Operating (loss) income	(4,927,005)
Investment income		7,737,725
Net income	\$	2,810,720

NOTE 8 - FIXED ASSETS

Fixed assets consists of the following:

Automobiles	\$	48,065
Less: accumulated depreciation	(33,243)
	\$	14,822

Depreciation expense was approximately \$7,000 for the year ended June 30, 2018.

NOTE 9 - EXCESS INSURANCE

The Pool purchases aggregate excess and specific excess insurance for protection against losses in excess of the applicable retentions. The Pool carries the following excess coverage:

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

NOTE 9 - EXCESS INSURANCE - CONTINUED

Aggregate excess insurance coverage takes effect when total net losses exceed the attachment point for each policy period. Varying limits apply to each policy period. Following are the policy periods and the related attachment points:

Policy Period	Attachment Point
01/01/81 - 12/31/81	\$ 454,575
01/01/82 - 12/31/82	1,193,214
01/01/83 - 12/31/83	1,447,938
01/01/84 - 12/31/84	1,620,134
01/01/85 - 12/31/85	2,280,405
01/01/86 - 12/31/86	4,079,363
01/01/87 - 12/31/87	4,960,912
01/01/88 - 12/31/88	4,762,947
01/01/89 - 12/31/89	5,184,145
01/01/90 - 12/31/90	6,122,608
01/01/91 - 12/31/91	6,334,656
01/01/92 - 12/31/92	8,332,325

For fund years 1993/94 through 2017/18, the Pool elected not to purchase aggregate coverage from its excess carrier.

Specific excess coverage takes effect when losses from an individual claim exceed the attachment point for each policy period. Varying limits apply to each policy period. Following are the policy periods and the related attachment points:

Attachment Point
\$125,000
250,000
300,000
300,000
300,000
300,000
300,000
300,000
300,000
300,000

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

NOTE 9 - EXCESS INSURANCE - CONTINUED

07/01/01 - 06/30/02 \$300,000 07/01/02 - 06/30/03 300,000 07/01/03 - 06/30/04 500,000 07/01/04 - 06/30/05 500,000 07/01/05 - 06/30/06 500,000 07/01/06 - 06/30/07 500,000 07/01/07 - 06/30/08 500,000 07/01/08 - 06/30/09 500,000 07/01/10 - 06/30/10 500,000 07/01/11 - 06/30/12 500,000 07/01/12 - 06/30/13 500,000 07/01/13 - 06/30/14 500,000 07/01/15 - 06/30/15 500,000 07/01/16 - 06/30/17 500,000 07/01/17 - 06/30/17 500,000	Policy Period	Attachment Point
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	07/01/01 - 06/30/02	\$300,000
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	07/01/02 - 06/30/03	300,000
07/01/05 - 06/30/06 500,000 07/01/06 - 06/30/07 500,000 07/01/07 - 06/30/08 500,000 07/01/08 - 06/30/09 500,000 07/01/09 - 06/30/10 500,000 07/01/10 - 06/30/11 500,000 07/01/11 - 06/30/12 500,000 07/01/12 - 06/30/13 500,000 07/01/13 - 06/30/14 500,000 07/01/14 - 06/30/15 500,000 07/01/15 - 06/30/16 500,000 07/01/16 - 06/30/17 500,000	07/01/03 - 06/30/04	500,000
07/01/06 - 06/30/07 500,000 07/01/07 - 06/30/08 500,000 07/01/08 - 06/30/09 500,000 07/01/09 - 06/30/10 500,000 07/01/10 - 06/30/11 500,000 07/01/11 - 06/30/12 500,000 07/01/12 - 06/30/13 500,000 07/01/13 - 06/30/14 500,000 07/01/14 - 06/30/15 500,000 07/01/15 - 06/30/16 500,000 07/01/16 - 06/30/17 500,000	07/01/04 - 06/30/05	500,000
07/01/07 - 06/30/08 500,000 07/01/08 - 06/30/09 500,000 07/01/09 - 06/30/10 500,000 07/01/10 - 06/30/11 500,000 07/01/11 - 06/30/12 500,000 07/01/12 - 06/30/13 500,000 07/01/13 - 06/30/14 500,000 07/01/14 - 06/30/15 500,000 07/01/15 - 06/30/16 500,000 07/01/16 - 06/30/17 500,000	07/01/05 - 06/30/06	500,000
07/01/08 - 06/30/09 500,000 07/01/09 - 06/30/10 500,000 07/01/10 - 06/30/11 500,000 07/01/11 - 06/30/12 500,000 07/01/12 - 06/30/13 500,000 07/01/13 - 06/30/14 500,000 07/01/14 - 06/30/15 500,000 07/01/15 - 06/30/16 500,000 07/01/16 - 06/30/17 500,000	07/01/06 - 06/30/07	500,000
07/01/09 - 06/30/10 500,000 07/01/10 - 06/30/11 500,000 07/01/11 - 06/30/12 500,000 07/01/12 - 06/30/13 500,000 07/01/13 - 06/30/14 500,000 07/01/14 - 06/30/15 500,000 07/01/15 - 06/30/16 500,000 07/01/16 - 06/30/17 500,000	07/01/07 - 06/30/08	500,000
07/01/10 - 06/30/11 500,000 07/01/11 - 06/30/12 500,000 07/01/12 - 06/30/13 500,000 07/01/13 - 06/30/14 500,000 07/01/14 - 06/30/15 500,000 07/01/15 - 06/30/16 500,000 07/01/16 - 06/30/17 500,000	07/01/08 - 06/30/09	500,000
07/01/11 - 06/30/12 500,000 07/01/12 - 06/30/13 500,000 07/01/13 - 06/30/14 500,000 07/01/14 - 06/30/15 500,000 07/01/15 - 06/30/16 500,000 07/01/16 - 06/30/17 500,000	07/01/09 - 06/30/10	500,000
07/01/12 - 06/30/13 500,000 07/01/13 - 06/30/14 500,000 07/01/14 - 06/30/15 500,000 07/01/15 - 06/30/16 500,000 07/01/16 - 06/30/17 500,000	07/01/10 - 06/30/11	500,000
07/01/13 - 06/30/14 500,000 07/01/14 - 06/30/15 500,000 07/01/15 - 06/30/16 500,000 07/01/16 - 06/30/17 500,000	07/01/11 - 06/30/12	500,000
07/01/14 - 06/30/15 500,000 07/01/15 - 06/30/16 500,000 07/01/16 - 06/30/17 500,000	07/01/12 - 06/30/13	500,000
07/01/15 - 06/30/16 500,000 07/01/16 - 06/30/17 500,000	07/01/13 - 06/30/14	500,000
07/01/16 - 06/30/17 500,000	07/01/14 - 06/30/15	500,000
,	07/01/15 - 06/30/16	500,000
07/01/17 - 06/30/17 500,000	07/01/16 - 06/30/17	500,000
	07/01/17 - 06/30/17	500,000

The Pool entered into an excess insurance agreement from July 1, 2003 through June 30, 2009 that provides for specific retention of \$500,000 with the Pool also being responsible for an additional \$250,000 of total loss per annual twelve month period in excess of the self-insured retention per occurrence of \$500,000. The additional one-time corridor deductible of \$250,000 for each twelve month period may be satisfied by loss stemming from one or several occurrences.

Excess insurance recoverable on paid losses and loss adjustment expenses represent claims paid in excess of the specific and aggregate retention levels yet unrecovered from the insurer as of June 30, 2018. These amounts should be recovered from the excess insurers in the future.

Excess insurance contracts do not relieve the Pool from its obligations to members. Failure of insurers to honor their obligations could result in losses to the Pool. Accordingly, the Pool evaluates the financial condition of its insurers to minimize its exposure to significant losses from excess reinsurer insolvency. At June 30, 2018, excess insurance recoverable on unpaid losses and loss adjustment expenses was approximately \$12,465,000 and excess insurance recoverable on paid losses and loss adjustment expenses was approximately \$667,000. Of these amounts, approximately \$11,377,000 and \$640,000, respectively, were associated with four and three excess carriers, respectively.

The underlying insurance contracts covered by the excess insurance contracts all expire on June 30. Therefore, written and earned are identical for both direct and ceded premiums.

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

NOTE 10 - INVESTMENT IN NOTE RECEIVABLE

The Pool has an investment in a note receivable through the Tennessee County Services Loan Program (TCSLP). A promissory note, dated February 5, 2014 was executed for the principal amount of \$9,685,215. The note bears interest at a rate of 2.50%. Principal and interest are payable annually. The balance of the promissory note is \$8,145,000 as of June 30, 2018.

The following sets forth the required payment of principal:

Date of Payment	Principal Payment
5/01/19	425,000
5/01/20	425,000
5/01/21	425,000
Thereafter	6,870,000
	\$ <u>8,145,000</u>

NOTE 11 - UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES

The coverage offered by the Pool is on an occurrence basis which provides for payment of claims which occur during the period of coverage regardless of when the claim is reported. The Pool establishes a liability for both reported and unreported insured claims, which includes estimates of both future payments of losses and related loss adjustment expenses.

The liability is based upon an evaluation of the Pool's losses as prepared by the Pool's independent actuary. This evaluation of the Pool's losses is a significant estimate which is subject to change. The changes can be material in relation to the financial statements taken as a whole. The liability for unpaid losses and loss adjustment expenses includes an estimated provision for incurred but not reported losses (IBNR) as well as reported losses. The IBNR provision totaled approximately \$16,094,000 at June 30, 2018. Unpaid losses and loss adjustment expenses have not been discounted for the time value of money.

Unpaid losses and loss adjustment expenses are shown net of excess recoverable on unpaid losses and loss adjustment expenses of approximately \$12,465,000 at June 30, 2018. The losses and loss adjustment expenses are net of the effect of changes in recoveries recognized under the excess contracts referred to in Note 9. During the year ended June 30, 2018, the Pool experienced an increase in the recoveries recognized under these excess contracts which totaled approximately \$4,124,000. This amount was credited to current year losses and loss adjustment expenses.

NOTES TO FINANCIAL STATEMENTS

June 30, 2018

NOTE 12 - CONCENTRATIONS/UNCERTAINTY

All members who participate in the Pool are governmental entities within the State of Tennessee.

The Pool maintains cash in demand deposit accounts with federally insured banks. At times, the balances in these accounts may be in excess of federally insured limits.

The Pool's investments are exposed to a variety of uncertainties, including interest rate, market and credit risks. Due to the level of risk associated with certain investments, it is possible that changes in the values of these investments could occur in the near term. Such changes could materially affect the amounts reported in the financial statements of the Pool.

NOTE 13 - MEMBER INDEMNIFICATION

The Pool has entered into an agreement with each participating member to provide workers' compensation coverages for the participating members. The agreement includes a provision that each member is jointly and severally liable for the workers' compensation obligations of the Pool and its members which were incurred during the period of time that the participating member was a member of the Pool. Accordingly, any loss and loss adjustment expenses or other expenses after the Pool has exhausted available assets and excess insurance will be the financial responsibility of the members.

NOTE 14 - COMMITMENTS AND CONTINGENCIES

Alternate Service Concepts, L.L.C. (ASC) is responsible for providing adjusting services for claims arising during the term of the contract. However, in the event that the contract is cancelled or non-renewed, at management's discretion, ASC will continue to handle claims for an annual fee to be mutually agreed upon by the parties. No provision has been made in the accompanying financial statements for additional fees incurred as the contract has not been cancelled or non-renewed.

NOTE 15 - SUBSEQUENT EVENTS

Management considered subsequent events through August 28, 2018, the date the financial statements were available to be issued.





INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTAL INFORMATION

Board of Directors Local Government Workers' Compensation Pool

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Comparative Schedule of Claims Development and Earned Assessments and the Reconciliation of Claims Liabilities are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

August 28, 2018

17 South Magnolia Avenue • Orlando, Florida 32801 • TeL (407) 872-0744 • FAX (407) 872-0889

Shores, Tagman, Butle & Company, P.A,

$Comparative \ Schedule \ of \ Claims \ Development \ and \ Earned \ Assessments \ (in \ 000's)$

For the Years Ended June 30, 2009 through June 30, 2018

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Required contribution and										
investment revenue	0.44.404		0.40.454	0.40.600	0.44.604			044.50		
Earned	\$ 11,481	\$ 11,025	\$ 10,451	\$ 10,609	\$ 11,692	\$ 12,531	\$ 14,781	\$ 14,563	\$ 14,175	\$ 14,523
Ceded	1,037	940	909	935	1,149	1,172	1,260	1,312	1,288	1,432
N / P	10.444	10.005	0.542	0.654	10.742	11.250	12.521	12.251	12.00	12.001
Net Earned	10,444	10,085	9,542	9,674	10,543	11,359	13,521	13,251	12,887	13,091
Unallocated Expenses	1,994	2,003	(4,122)	1,810	1,824	1,738	1,949	1,939	1,906	2,151
Estimated incurred claims and allocated loss										
adjustment expenses, end of policy year										
Incurred	10,255	7,659	10,288	9,016	7,348	7,861	8,044	11,468	9,676	10,669
Ceded	_	_	_	_	_	_	_	1,492	_	487
	-									
Net Incurred	10,255	7,659	10,288	9,016	7,348	7,861	8,044	9,976	9,676	10,182
Paid (cumulative) as of:										
End of policy year	3,076	2,252	2,838	2,739	1,912	2,004	1,863	2,602	2,466	2,957
One year later	6,111	5,261	6,217	5,042	3,544	4,448	3,385	4,673	5,080	
Two years later	7,505	6,344	7,300	5,979	4,337	5,636	4,111	5,081		
Three years later	8,459	7,493	8,316	6,561	4,915	6,097	4,368			
Four years later	9,173	8,128	8,526	6,608	5,074	6,482				
Five years later	9,701	8,590	8,819	6,681	5,256					
Six years later	10,032	8,789	9,046	6,760						
Seven years later	10,272	8,981	9,320							
Eight years later	10,461	9,088								
Nine years later	10,902									
Reestimated ceded losses and allocated										
loss adjustment expenses	2,085	672	88	222	-	-	99	1,211	1,037	487
B (1 (1) 1 1 1 1 1 1 1 1 1										
Reestimated incurred claims and allocated										
loss adjustment expenses	10,255	7,659	10,288	9,016	7 240	7.0/1	8,044	9,976	0.676	10,182
End of policy year	9,594	8,535	10,268	8,640	7,348 6,153	7,861 8,244	6,639	9,976 8,669	9,676 9,382	10,162
One year later Two years later	9,843	8,799	10,568	8,675	6,526	8,657	6,530	7,808	9,362	
Three years later	10,462	9,526	11,466	8,935	6,598	8,654	6,253	7,000		
Four years later	10,402	9,895	11,400	8,738	6,573	8,579	0,233			
	12,003	10,466	11,203	8,565	6,528	0,379				
Five years later Six years later	12,003	10,460	11,456	8,485	0,340					
Seven years later	13,014	10,566	11,547	0,403						
Eight years later	12,820	10,500	11,34/							
Nine years later	12,700	10,001								
rane years later	12,700									
Increase (decrease) in estimated incurred										
claims and expense from end of policy year	2,445	2,942	1,259	(531)	(820)	718	(1,791)	(2,168)	(294)	-

Reconciliation of Claims Liabilities

The following represents changes in the liability for unpaid losses and loss adjustment expenses for the Pool during the years ended June 30, 2018 and 2017, respectively:

	Workers' Compensation				
	7	ed Jun	e 30,		
	,	2018	2017 (in thousands)		
	(in th	ousands)			
Unpaid losses and loss adjustment expenses at					
beginning of year	\$	34,696	\$	33,911	
Incurred losses and loss adjustment expenses:					
Provision for insured losses of the current year		10,182		9,676	
Change in provision for insured losses of prior years	_	499	(_	1,312)	
Total incurred losses and loss adjustment expenses	_	10,681		8,364	
Payments:					
Losses and loss adjustment expenses attributable to					
insured losses of the current year	(2,957) (2,466)	
Losses and loss adjustment expenses attributable to					
insured losses of the prior years	(_	5,495	(_	5,113)	
Total payments	(_	8,452	(_	7,579)	
Total unpaid losses and loss adjustment expenses at					
end of year	\$	36,925	\$ _	34,696	