



Good food, Good life

Dear Valued Customer,

At Nestlé, we take pride in our ability to consistently provide our customers and consumers with superior brands, products and services. While we are always looking for efficiencies in our business, we remain steadfast in our commitment to the high standard of quality that is the foundation of Nestlé, and that our consumers demand.

We want to inform you that we will be implementing a cost change across our Confectionery Bars portfolio. This change is necessary due to continued significant increases in cost of raw materials, specifically related to the production of these items.

The cost increases as outlined in the attached are effective February 2, 2025. All products delivered on or after this date will be subject to the new costing.

- Orders submitted with a requested delivery date of February 1, 2025 or prior will be invoiced at the current price
- Orders submitted with a requested delivery date of February 2, 2025 or after will be subject to the new price
- Nestlé reserves the right to adjust shipping dates based on product availability

We understand that a price change in this environment is difficult for our customers and consumers but it is necessary to manage costs for our business and to deliver high quality products. We want to assure you that we are here to work together to navigate this change and focus on results together. To facilitate this, your Nestlé representative will be reaching out immediately to discuss further.

Thank you for your continued support and partnership. We value our relationship with you and are committed to delivering value and excellence in everything we do.

Regards,

Greg Coles

Greg Coles
Chief Customer Officer

Mark Cecchetto

Mark Cecchetto
President, Confectionery Canada