



Good food, Good life

**September 29, 2022**

Dear Valued Customer,

As industry leaders, we pride ourselves on our ability to consistently provide our customers and consumers with superior brands, products, and services.

Within the current business environment, however, we face constant pressures regarding the costs associated with bringing our products to market. While we are always looking for more efficient methods, we remain committed to maintaining and enhancing the high standard of quality that is the Nestlé foundation, and that our consumers demand.

In the spirit of transparency, we will be implementing a cost change on our **Everyday Confectionery Portfolio** & our **Halloween Confectionery Portfolio** effective **February 5, 2023**. All products delivered on or after this date will be subject to the new costing.

- Orders submitted with a requested delivery date of **February 4, 2023** or prior will be invoiced at the current price
- Orders submitted with a requested delivery date of **February 5, 2023** or after will be subject to the new price
- Nestlé reserves the right to adjust shipping dates based on product availability

We look forward to working in partnership with you to implement this price increase. A meeting will be set with our core team in the coming weeks to ensure we have ample time to review and discuss the details.

Thank you,

*Mark Cecchetto*

**Mark Cecchetto**

BEO – Confectionery Canada

*Greg Coles*

**Greg Coles**

Chief Customer Officer