



Good food, Good life



Nestlé Canada Inc.

**December 10, 2021**

Dear Valued Foodservice Customer,

As industry leaders, we pride ourselves on our ability to consistently provide our customers and consumers with superior brands, products, and services.

Within the current business environment, we face constant pressures regarding the costs associated with bringing our products to market. While we are always looking for more efficient methods, we remain committed to maintaining and enhancing the high standard of quality that is the Nestlé foundation, and that our consumers demand.

Effective **February 7<sup>th</sup> 2022** we will be implementing a cost change on our Nestlé Retail Confectionary and Hot Chocolate portfolio. All products shipped on or after this date will be subject to the new costing.

We look forward to working in collaboration with you to implement this price increase. Should you have any questions, please do not hesitate to contact your local Nestlé Professional Sales Representative.

Sincerely,  
Frédéric Baur  
**Business Executive Officer**  
**Nestlé Professional Canada**



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### **Nestlé Price Increase Summary – February 7, 2022**

- Orders submitted with a requested delivery date of Friday February 4, 2022 or prior will be invoiced at the current price.
- Orders submitted with a requested delivery date on, or post Monday February 7, 2022 will be invoiced at the new price.
- Any forward buy quantities will be limited to 2 weeks inventory based on customers' average purchases. Quantities will be based on the previous 52-week movement.
- All orders will be monitored against these maximum buy quantities in the weeks of January 15<sup>th</sup> to February 4<sup>th</sup>, leading up to new pricing effective date.
- Nestlé reserves the right to limit quantities based on above guidelines and adjust shipping dates based on product availability.